



India

Urban Land Institute

India National Council 2023





THE MISSION OF THE URBAN LAND INSTITUTE

Shape the future of the built environment for transformative impact in communities worldwide

MISSION COMMITMENTS

CONNECT active, passionate, diverse members through the foremost global network of interdisciplinary professionals

INSPIRE best practices for equitable and sustainable land use through content, education, convening, mentoring, and knowledge sharing

LEAD in solving community and real estate challenges through applied collective global experience and philanthropic engagement

Facts and Figures



1936

FOUNDED BY
ITS MEMBERS



90+

LOCAL
OFFICES



45,000+

MEMBERS
WORLDWIDE



2,000+

ANNUAL LOCAL AND
GLOBAL EVENTS



80+

COUNTRIES
REPRESENTED



10,000+

CONTENT
RESOURCES

Our Mission Priorities



Decarbonising the real estate sector and accelerating our progress to net zero



Increasing housing attainability in communities around the world



Educating the next generation of diverse real estate leaders

The three priorities will be underpinned by a commitment and focus on diversity, equity, and inclusion (DEI), which recognises that our communities can only be successful and sustainable if they work for everyone.

ULI Asia Pacific at a Glance

ULI Asia Pacific set up its headquarters in Hong Kong in 2008 and has more 2,600 members across Asia Pacific.

10 Local Councils

- Australia
(Brisbane, Sydney, Melbourne)
- China Mainland
(Beijing, Shanghai, GBA)
- Hong Kong SAR
- India
- Indonesia
- Japan
- Philippines
- Singapore
- South Korea
- Vietnam



ULI Membership– Why Join?

ULI is made of Member “networks” that are critical to furthering its mission and collaborating to share best practices in land use and real estate.

CONNECT

Be part of the largest global network of over 45,000 cross disciplinary real estate and land use experts – dedicated to providing leadership in the responsible use of land and creating and sustaining thriving communities.

INSPIRE

Find inspiration and guidance through conferences, reports, case studies and more. We help members gain true insight into how we can build better.

LEAD

Gain industry recognition, share best practices and guide the next generation by joining the ULI network. Your participation will create long term relationships that will benefit you both professionally and personally.



ULI Engagement – Connect, Inspire, Lead

ULI is made of Member “networks” that are critical to furthering its mission and collaborating to share best practices in land use and real estate.

1. Connect with our member network – 100+ in just 10 months, and growing!

Community: India National Council

ULI at the local level bringing together a variety of public and private sector stakeholders to find solutions and build consensus around land use and development.

Product Councils

Sharing best practices and ideas with industry leaders in an interactive, closed-door setting.

Young Leaders Group (YLG)

YLG provides a unique setting younger ULI members under the age of 35 the opportunity to network with peers, gain exposure to senior industry professionals, and to continue their professional education.

NEXT

Engaging members 35 to 45 into all of ULI’s activities to identify the next class of leadership.

Women’s Leadership Initiative (WLI)

The mission of the ULI Women’s Leadership Initiative is to raise the visibility and number of women leaders in ULI and the real estate industry.



ULI Engagement – Connect, Inspire, Lead

2. Inspire

Annual Conference, on 22 February 2024 is our flagship event featuring a fantastic line-up

Leadership Dinner

Once a year, by invitation only, a gathering for our ULI member leaders and sponsors

Emerging Trends in Real Estate (ETRE) report

ETRE is our signature research report done together with PWC outlining the major trends in RE for the region.

Year-round workshops and events

Under our Programming & Events committee, our various topical committees and affinity groups provide rich content, discussion and networking events, all in person, all year round.

Advisory Services – practical insights, better communities

For more than 70 years, ULI members have delivered change in our cities through ULI's Advisory Services. Whether it be the devastation of disaster, food access and healthy design, or a shortage of housing choices, Advisory Services panels have offered unbiased and independent solutions to the most complex problems facing communities. Members link together with local leaders to draft a plan to revive, rethink, and restore communities around the globe to ultimately enact change and improve the lives of the people who live there.



ULI Engagement – Connect, Inspire, Lead

ULI is member-led, and we rely on our committee members to drive the thought leadership required to lift-up the best practices and policy required to build better in India.

3. Lead

ULI India Executive Committee

Executive Committee members are appointed by the ULI Nominations Committee, serving a 2-year term. ExCom meets regularly and takes an active role in driving overall strategy for ULI India and is headed up by the Chair and Vice Chair

Programming & Events Committee

Deep diving into each particular area, sharing best practices and inspiring pragmatic solutions for the most pressing land use issues in India. The entire group is managed by our Programming & Events Committee.

Functional Committees: Membership, Communications, Education, Government, Sponsorship

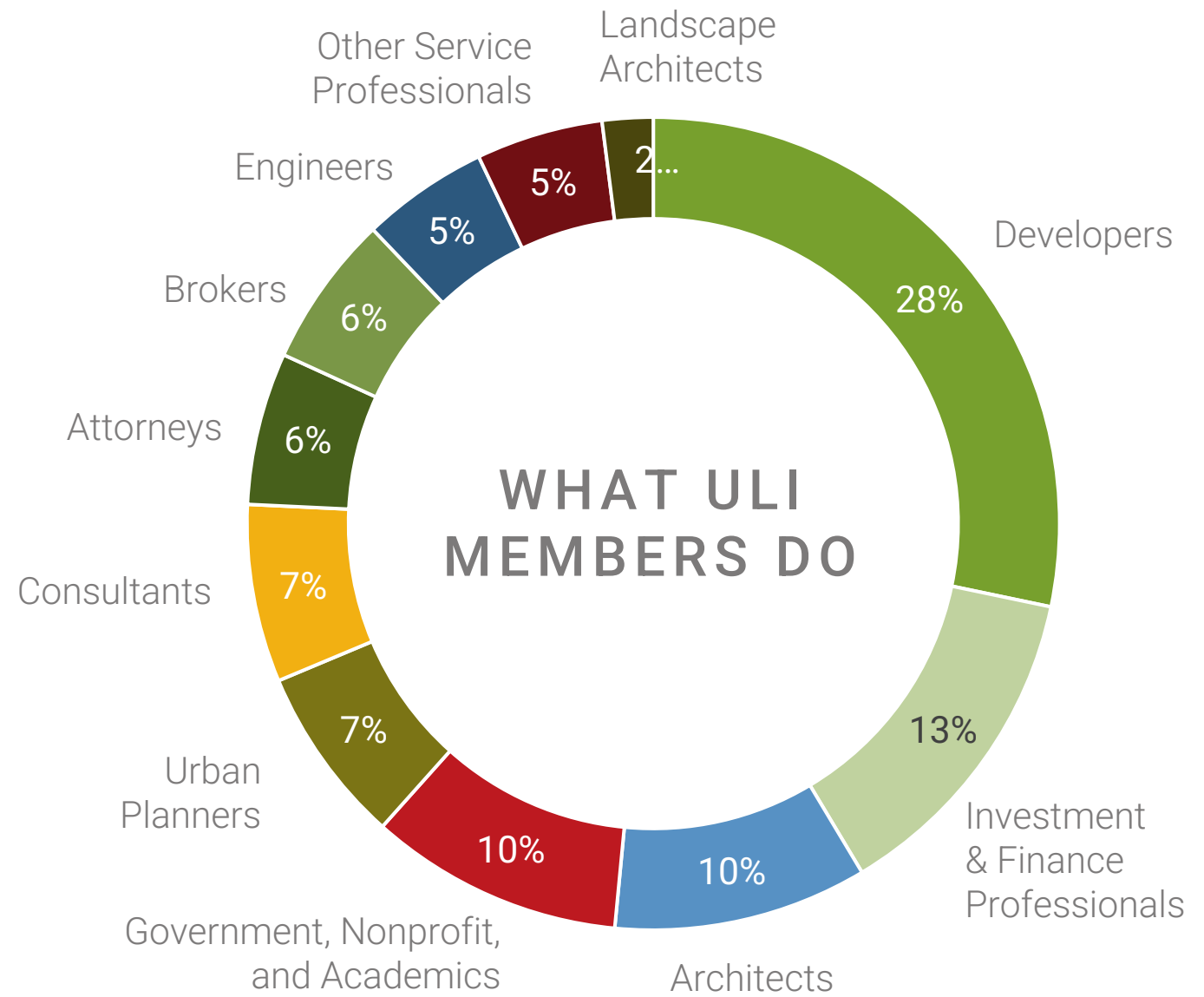
Boosting member growth and engagement and building financial and overall awareness of ULI's program of work in India

Affinity Groups (3): Young Leaders Group (YLG), Women's Leadership Initiative (WLI), NEXT





Our Membership Today By Professional Role

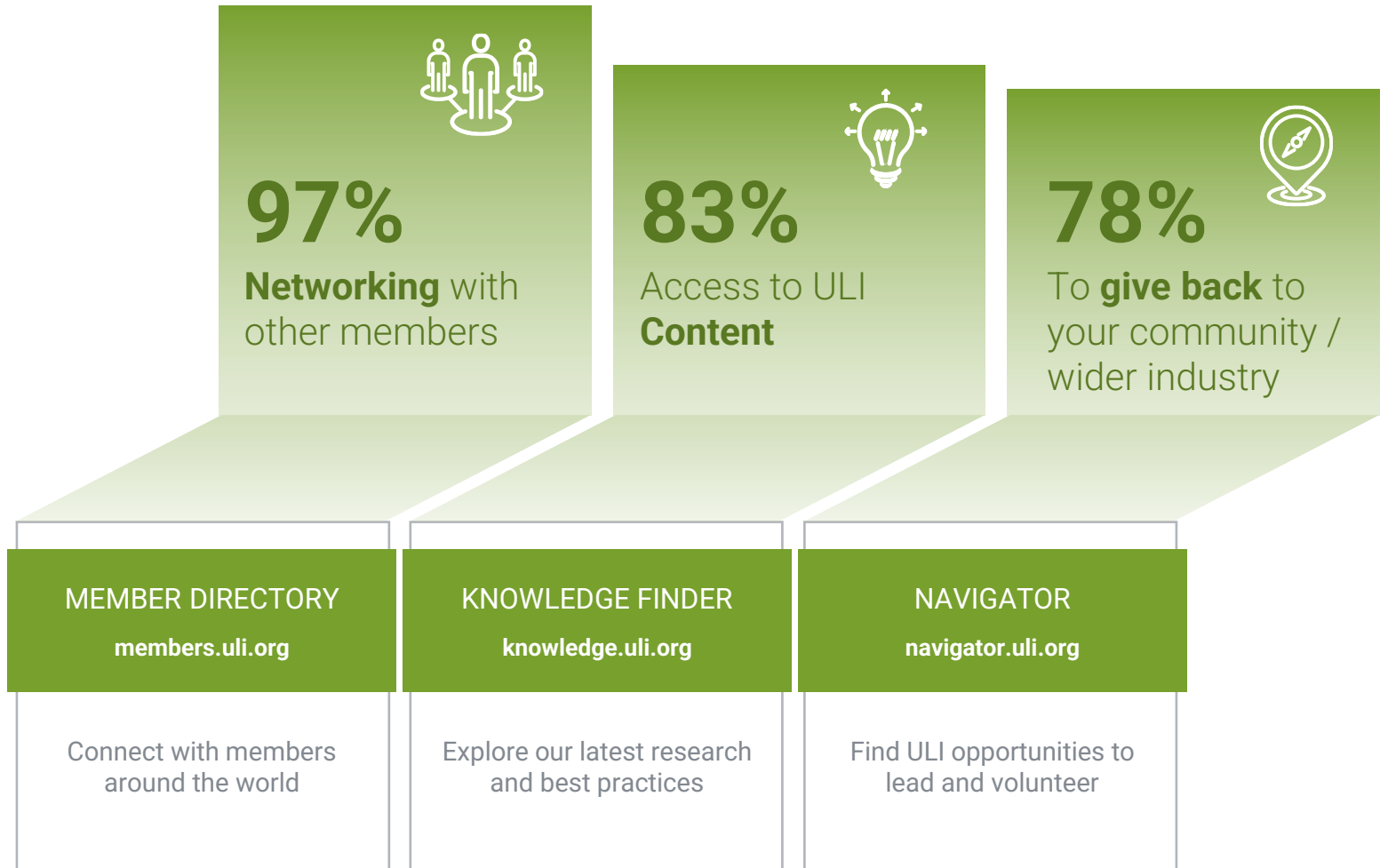


Member Tools

Networking, content, and giving back are key drivers of membership

Members* told us what matters, **and we listened.**

*data from ULI members globally



ULI Programmes – How We Deliver Our Mission Priorities



Events

Programming that brings together members within local councils to connect, learn and discuss topical trends and innovative ideas.



Advisory Services

Land use leaders can hire experts from ULI through our Advisory Services programme to study a local land use challenge and recommend solutions.



Awards & Competitions

Highly selective and a prestigious reference for professionals involved in the built environment. Winners benefit from worldwide recognition among influential leaders in urban development.



Centres and Initiatives

Brings together ULI members, staff, and supporters to deliver insightful research, and to help apply what learnings together



ULI Learning

Wide array of online interactive live courses which explore fundamental real estate industry practices and aids professionals, students and entrepreneurs at any phase of their career.



Urban Plan

A global educational initiative developed by the Urban Land Institute as a realistic, interactive class-room based team challenge to learn about the fundamental forces that affect urban regeneration.

Product Councils at a Glance

ULI Product Councils are a trusted network of senior ULI Members who share an interest and involvement in a topic that is, or will be, highly relevant to ULI's mission.

Hospitality Development
Housing
Technology and Innovation
Retail
Resilient Cities
Office
Logistics and Industrial
Infrastructure/TOD
Capital Markets

Participants are committed to:

- Meet routinely
- Share information/best practices
- Participate and collaborate in a collegial and proactive manner

Structure:

- Designed to engage members based on expertise and passion

Goal:

- Create a topically focused multi-disciplinary group of senior level professionals involved in a specific facet of real estate

Member Expectations:

- Confidentiality - Chatham House Rules
- Open, honest, specific information and experience
- No self-promotion
- Recruit the best and brightest

ULI India at a Glance

The newest ULI national council

SOFT LAUNCH OF ULI INDIA at the Quorum, Mumbai in August 2022

INDIA NATIONAL COUNCIL formed in Jan 2023

INDIA EXECUTIVE COMMITTEE came into force on Feb 15, 2023

INDIA NATIONAL SUMMIT took place on Feb 16, 2023 with the attendance of 120 participants at the Taj Mahal Palace in Mumbai

116 members across Mumbai, Delhi, Bangalore and other cities

8 Founding Partners

7 Annual Sponsors

How to Get Involved

Our strength lies in our members' active involvement. You have the freedom to choose your desired level of engagement:



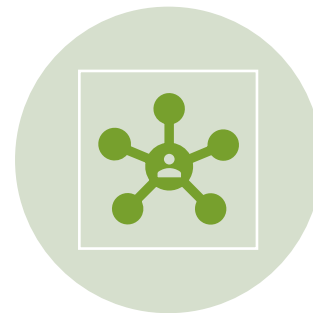
Level 1: Attend Key Events and the Annual Summit.
Immerse yourself in our essential gatherings and our flagship annual summit.



Level 2: Join Our Affinity Groups (YLG, NEXT, WLI)
Connect with our vibrant affinity groups and reach out to their leaders and committees to share your event ideas and suggestions.



Level 3: Volunteer Your Time
Dedicate your time and expertise to help organize our events, provide input on potential speakers and sessions, and consider joining one of our committees (subject to the chair's approval).



Level 4: Help grow ULI India
Play a crucial role in expanding our reach by introducing ULI India to potential prospects and new members, or by coming on board as an annual sponsor to support our events, programmes and activities.

	Q1			Q2			Q3			Q4			
Event Type	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
Annual Conference (open to all)								Mumbai Feb 21 & 22nd					
Key Events (open to all)			Key Event # 1 Delhi							Key Event #2 Bangalore		Key Event # 3 Hyderabad	
Leadership Roundtable/ Dinner/ Cocktails (invite-only)			Delhi Preview Cocktails					Annual Leadership Dinner		Bangalore Preview Cocktails		Hyd Preview Cocktails	
Product Councils (Office & Housing) (full member & invite- only)								Preview Meetings				1st Meeting	
New Member Webinar (member-only)				#1	#2		#3		#4		#5		
ULI India Townhall (member-only)							#1	#2	#3	#4	#5	#6	
YLG & Unfiltered (member-only)	UF#1 Sanjay Dutt	UF #2 Anuj Puri	YLG Global Conne ct	UF #3 Radha Dhir UF #4 Amit Diwan		UF# 5 Rohan Sikri	Winter Retreat to Dhun	YLG Forum	UF #8	UF #9	UF# 10	UF #11	
What's NEXT (member-only)					#1 23d Nov		NEXT Social	#2		NEXT Social	#3		
WLI	Mentorship Programme												

ULI India Executive Committee



Rohan Sikri
Chair
Senior Partner
The Xander Group



Radha Dhir
Vice Chair (VC)
CEO and Country
Head, JLL



Anupam Yog
**VC Finance & Advisory
Services Co-Chair**
Founder - XDG Labs



Amit Diwan
Memberships Chair
Country Head, India
Hines



Vivek Narain
**Events and
Programming Chair**
Founder, The Quorum



Sanjay Dutt
**Advisory Services
Co-Chair**
MD, TRIL



Sudeshna Mitra
Research Chair
Academic Dean
IIHS



Manisha Bhartia
WLI Chair
India Head
BDP



Ankit Samdariya
NEXT Chair
Asset Mgmt. India
LOGOS Group



Adwitiya Dawn
YLG Chair
Investment Analyst
The Xander Group



Vinod Rohira
Member
CEO, Mindspace
Business Parks REIT

ULI India Founding Partners



ULI India Annual Sponsors

Patron Sponsors





Membership and Sponsorship Programmes

Individual Membership

<https://uli.org/join-uli/>

Join Online

- Create a ULI Account
- Payment through Credit Card



BENEFITS

Connections to 45,000+ members

Local and national opportunities on Navigator

Access to Knowledge Finder, ULI's leading global real estate library

Special savings on local council events

ULI Asia Pacific Summit reduced member rate

Urban Land magazine print and online subscription

Complimentary member-only webinars

Product Councils and Forums eligibility

Eligibility for ULI leadership positions

Exclusive access to Full Member content, events, and webinars

	ASSOCIATE	FULL
Connections to 45,000+ members	✓	✓
Local and national opportunities on Navigator	✓	✓
Access to Knowledge Finder, ULI's leading global real estate library	✓	✓
Special savings on local council events	✓	✓
ULI Asia Pacific Summit reduced member rate	✓	✓
<i>Urban Land</i> magazine print and online subscription	✓	✓
Complimentary member-only webinars	✓	✓
Product Councils and Forums eligibility		✓
Eligibility for ULI leadership positions		✓
Exclusive access to Full Member content, events, and webinars		✓

FULL MEMBERSHIP

Annual
\$800

Prices in US Dollars

Young Professional (Under 35)

\$400

50% savings

Government, Nonprofit, and Academia

\$200

75% savings

ASSOCIATE MEMBERSHIP

Annual
\$335

Prices in US Dollars

Young Professional (Under 35)

\$167

50% savings

Government, Nonprofit, and Academia

\$167

50% savings

Student

\$83

75% savings

Corporate Membership

+

Annual Conference Sponsorship

Feb 2025

- Platinum & Gold Tiers include Corporate Membership
 - Invoice is raised
- Payment through Wire Transfer/ Credit Card*

**ULI India is not registered in India and hence the payment is routed through our Hong Kong or US Entities*

Sponsorship Benefits	PLATINUM Sponsor	GOLD Sponsor	SILVER Sponsor
INVESTMENT (USD)	50,000	20,000	8,000
INVESTMENT (INR)	INR 40,78,303	INR 16,31,321	INR 6,52,529
Company logo recognition on conference website, email broadcast and onsite display	.	.	.
Opportunity to play corporate video during breaks at conference	.	.	.
Complimentary Annual Conference registrations	10	7	5
Invitation to Annual Leadership dinner	3	2	1
Complimentary Corporate Full Memberships	3	2	
Complimentary Corporate Associate Memberships	2	1	
10% discount add-on memberships	.	.	
Complimentary access to other ULI India events	3 tickets per event	2 tickets per event	
Listing on ULI India website	.	.	
ULI India Partnership Opportunities	.	.	
Recognition on ULI India communications after the conference	.	.	



Thank you