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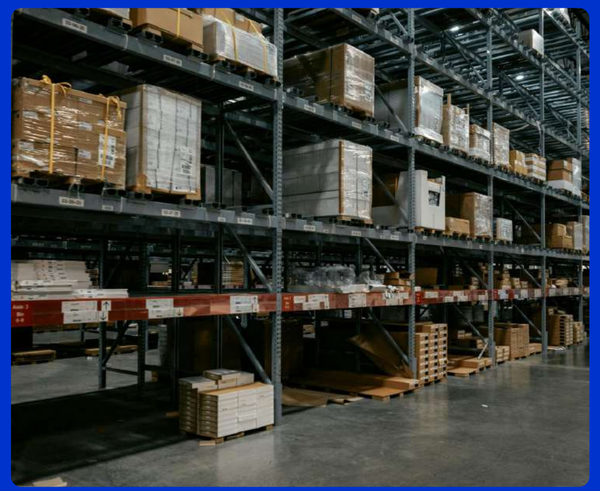
# Meaningful energy management

Automate supply and invoice management, optimize resources, and promote sustainability with green energy. Best of all: from a single platform.



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## Who we are?

➔ The comprehensive energy management platform designed for large companies and forward-thinking groups.

## Our vision:

➔ **Technology that simplifies:** Automated solutions that optimize supply management.
➔ **Efficiency that transforms:** Saves time and resources at every step of the process.
➔ **Constant commitment:** We evolve with you to meet the needs of a changing sector.

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# The all-in-one software for supply management

Zenova is a SaaS specializing in comprehensive energy management for large companies and real estate groups.

**2019**
The company is born and the digitization of supply management begins.

**2020**
Development of our software and first clients.

**2021**
Investment round of 3.5 million €.

**2022**
Leaders in supply management for real estate asset operators.

**2023**
Winners of the best technology for rentals at the Solvia 2023 and The District awards.

**2024**
We position ourselves as an "all-in-one" SaaS for supplies management for different types of assets in Real Estate.

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# The team

Experiencia demostrada en el sector, producto, ventas y tecnología 🤝

### Jaime García

CEO

Deloitte, Entrepreneur energy sector

### Pablo García

CTO

KPMG Tech Frankfurt, Entrepreneur energy sector

### Marta Pallarés

CSO

The City College of New York, Telecom Italy (NYC)

### Belén Pons

CPO

Product PAMESA, Bloo Media

### Daniel Torrijos

COO

Operations Manager Deloitte Utilities

# Real Estate Advisory Team

### Borja Davila

International Equity Advisor and ex-Real Estate & Servicing Executive Director

### Juan Velayos

ex-CEO Neinor

Partner at Alantra

### Paco Campos

CEO WeRent

Head of Real Estate Anticipa

# The numbers speak for us

**+300K**
managed supply points

**+1000**
Real Estate Players work with us

**Profitability since 2023**

It feels good!

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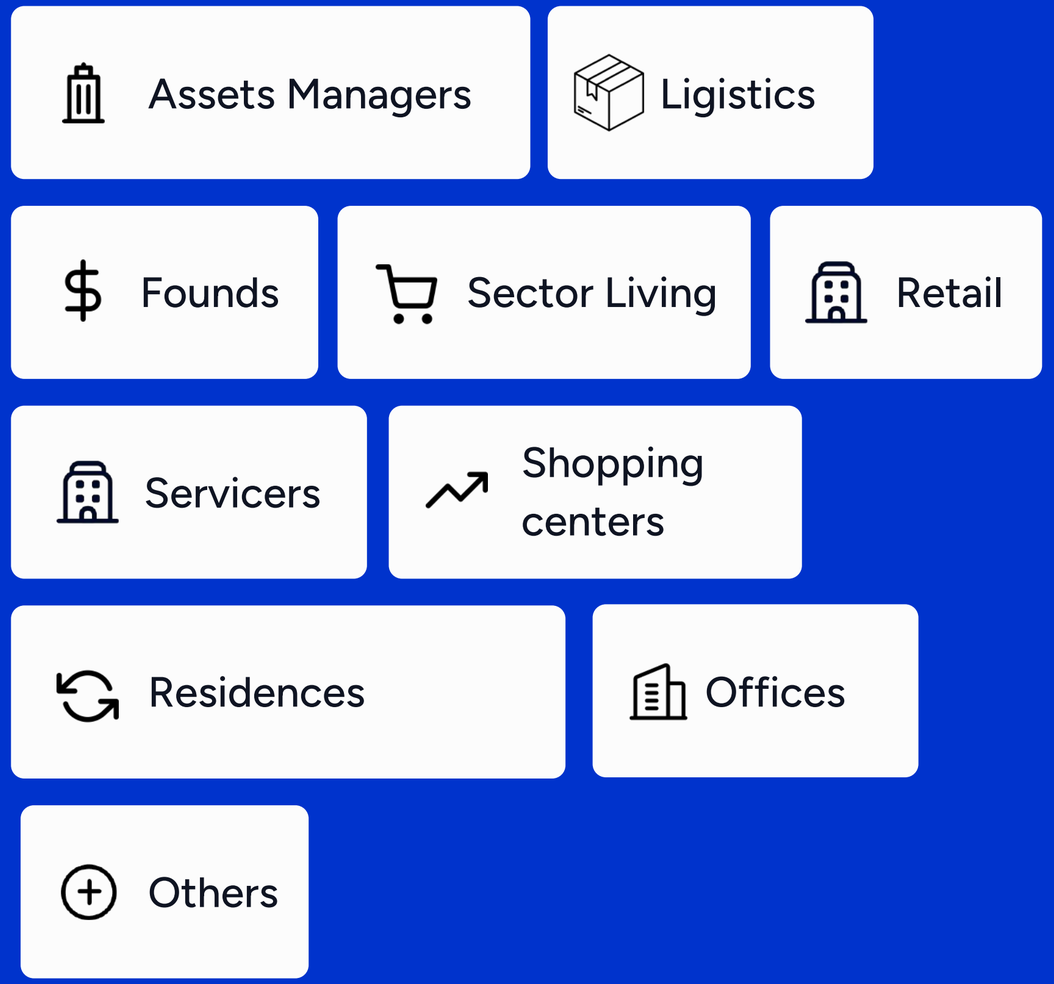
# Focused on the management of real state assets

We work with different types of companies, adapting our technological solution to each business model.

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# They already trust us:

LLCARE

habitat inmobiliaria

Dazia Capital

Avintia

ARGIS living

Neinor HOMES

Q21 REAL ESTATE

KRONOS

Ferbocar Construcciones

gesurbe

GREYSTAR

# Top-tier Suppliers:

endesa

plenitude

Contigo Energía

helioelec

MET

nexus energía

We comply with:

- [x] ESG Criteria

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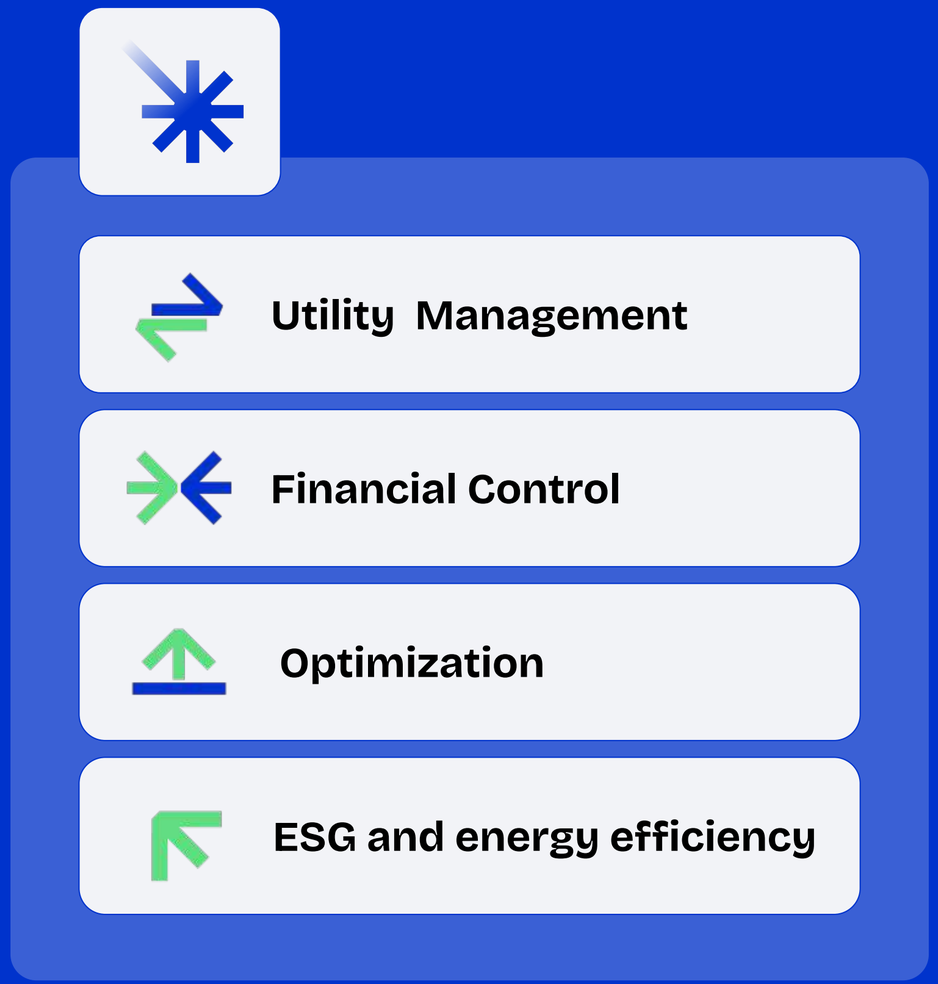
Our platform covers

# The most powerful solutions for Real Estate

We have digitized the process!

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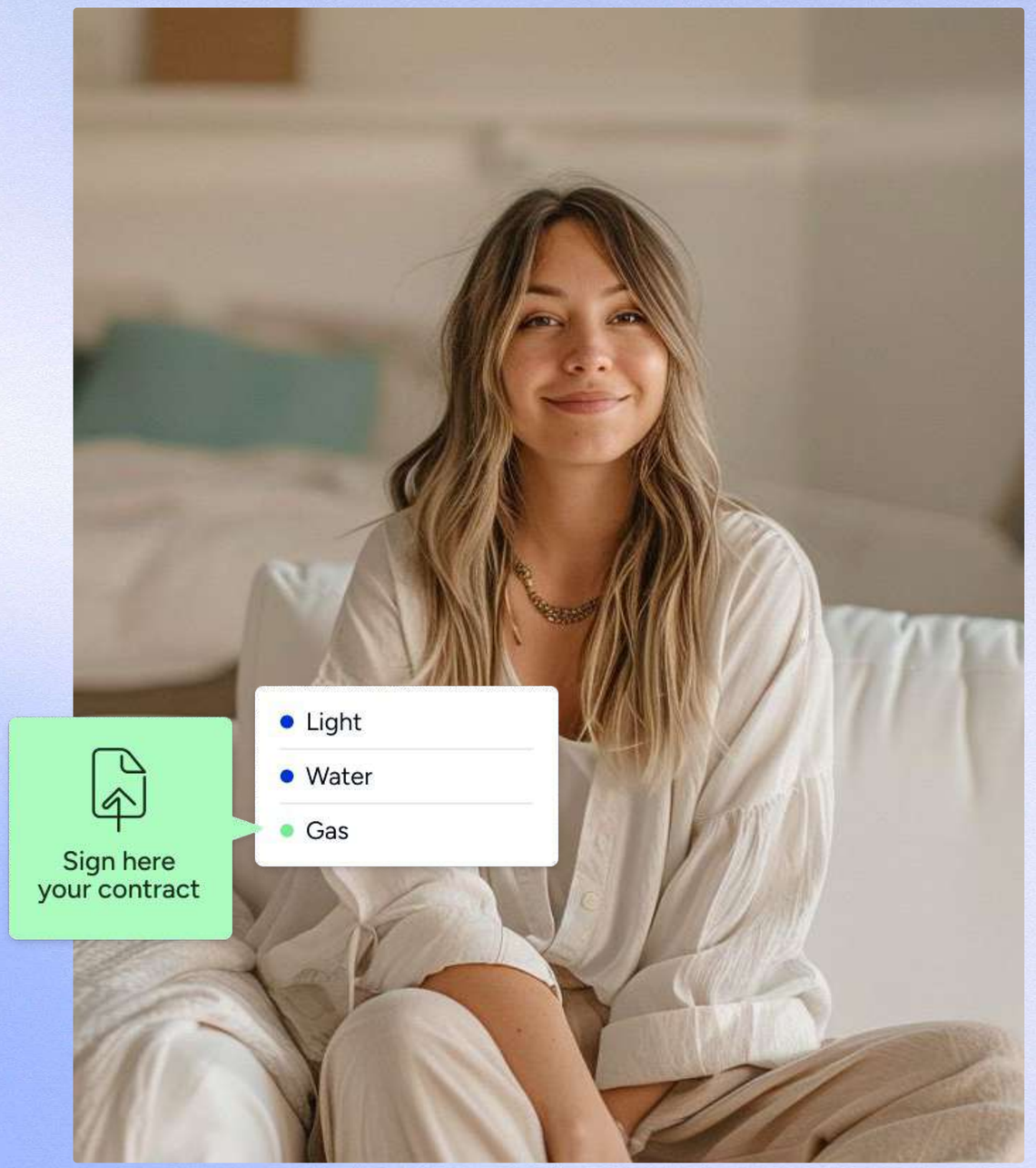
Solutions

# Utility Management

→ MANAGE YOUR PROPERTY SUPPLIES
AT LIGHT SPEED

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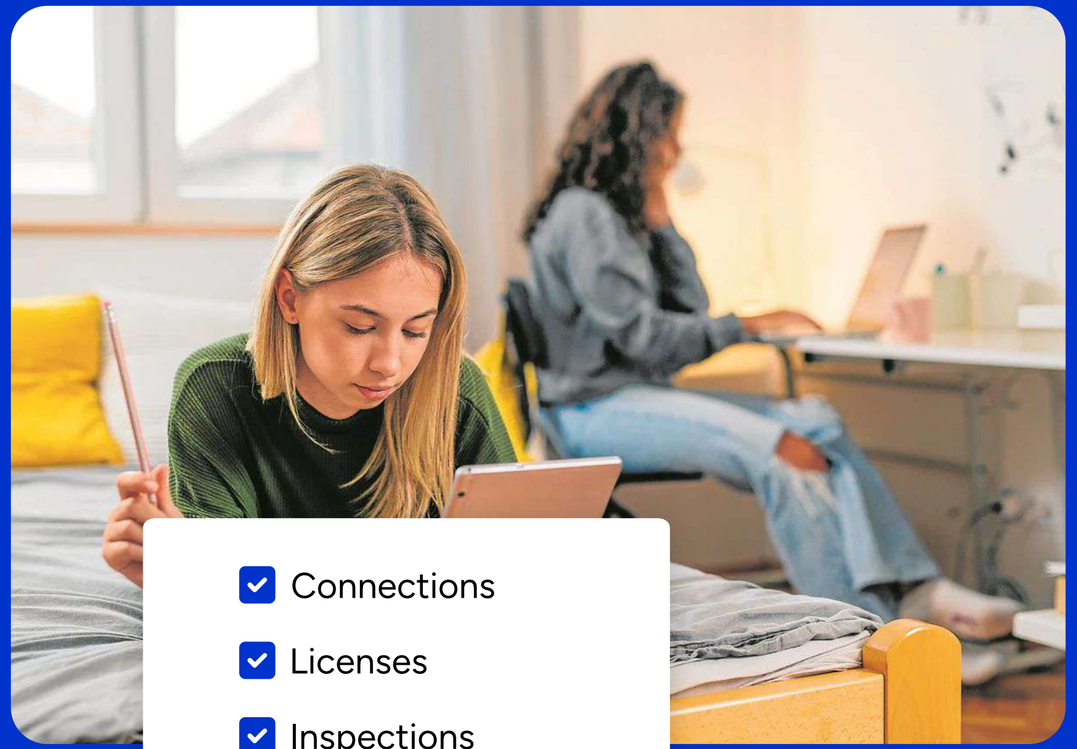
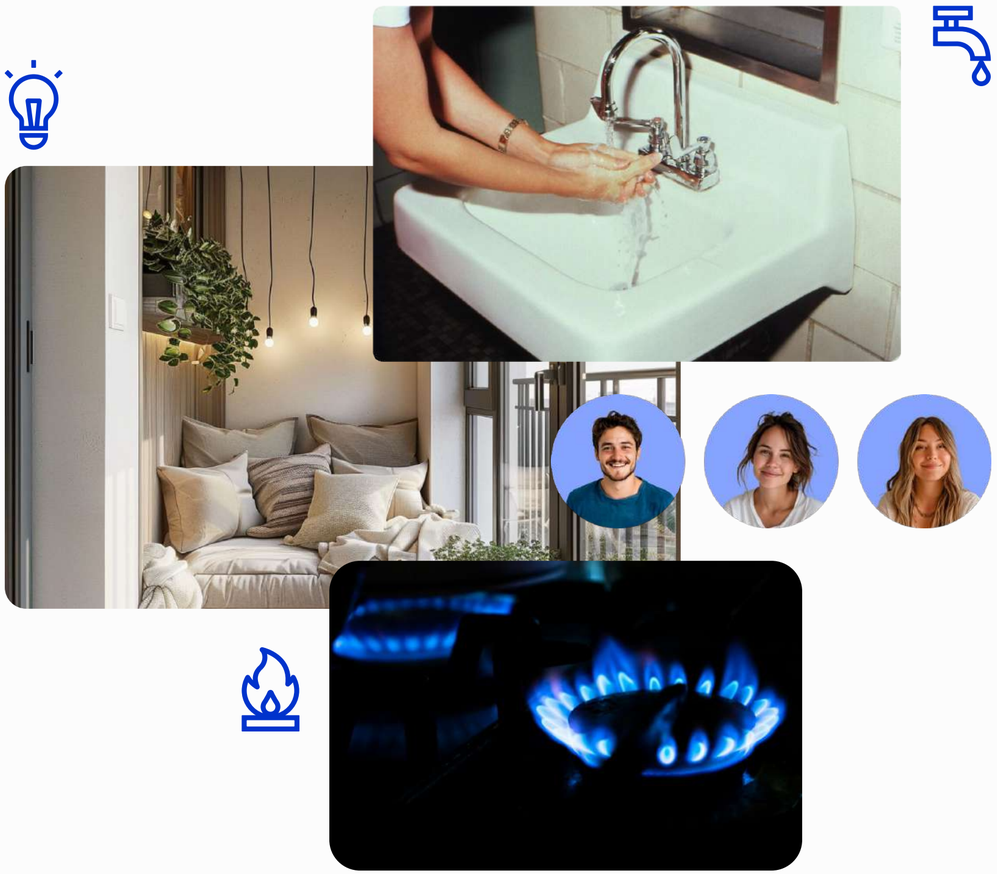
Don’t worry about anything!

# Comprehensive Documentation and Supply Management

We take care of all the documentation prior to contracting with the highest level of quality, managing both provisional construction supplies and the final supplies necessary for the project.



- [x] Connections
- [x] Licenses
- [x] Inspections
- [x] Advisory
- [x] Contracting



# Assets ready from day 1

All the functionalities you need for efficient management:

- [x] Supply processing and control
- [x] Online contract signing
- [x] Report download
- [x] Incident resolution
- [x] Real-time revenue tracking

We have managed +200,000 procedures

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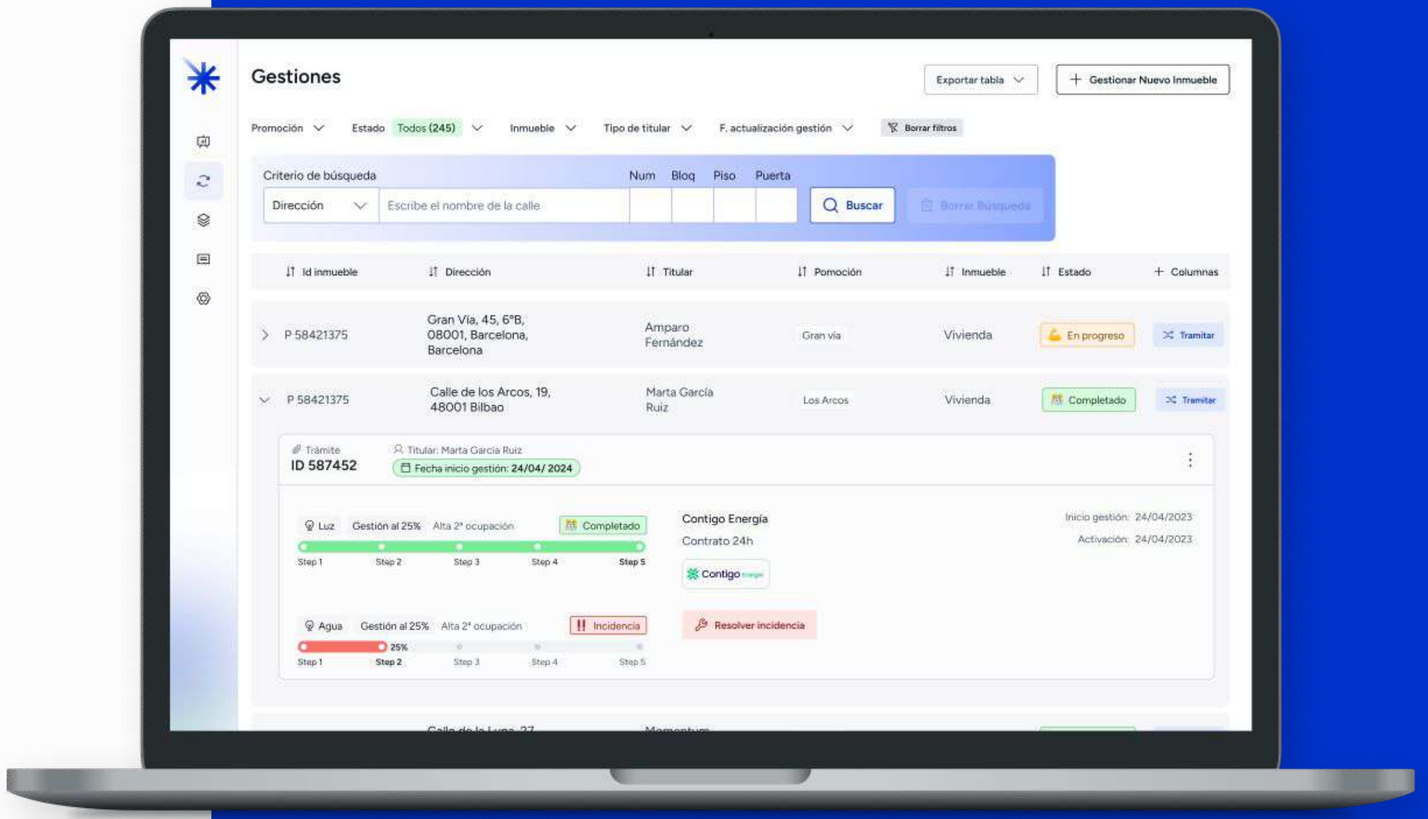
*Main functionalities*

# Tracking of your procedures

You will be able to keep track of all the actions.

- Control your entire portfolio of assets
- Achieve greater efficiency in all your processes
- Improve your operating costs and save on management time



Solutions

# Invoice Control and consumption

→ ALL YOUR INVOICES AUTOMATED AND LOCATED IN ONE PLACE

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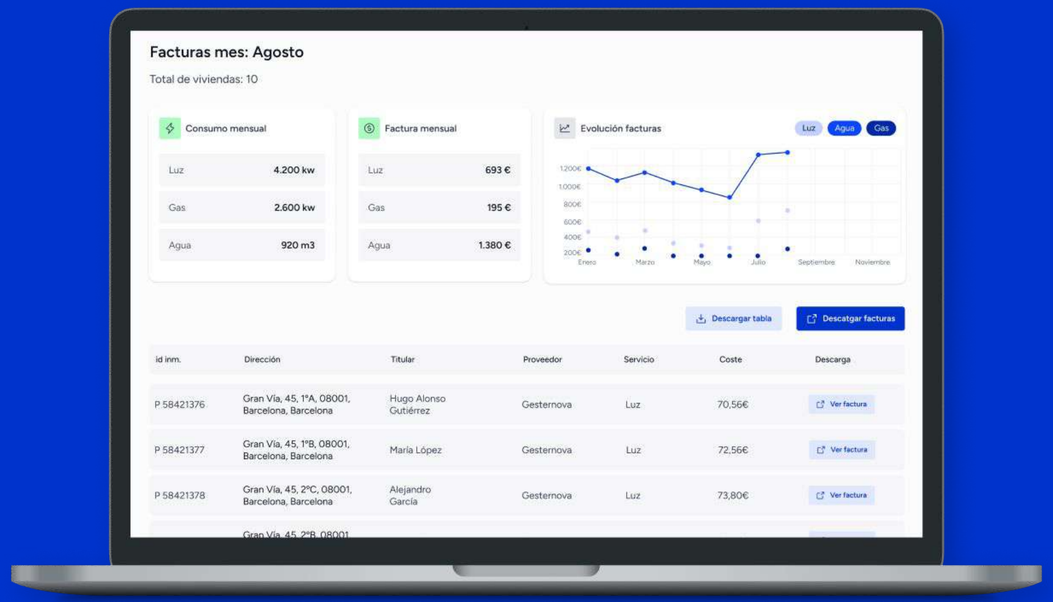
# Your invoices in one place

Our platform brings together in one place all the functionalities you need to manage all your invoices.

- **Collect and control your invoices**
  - Download or import all information into your ERP system
- **Control and visibility** of consumption and cost
- **Save on your supply points** thanks to our direct connection with suppliers.
  - We manage registrations and changes in a 100% digital way.

Qlip




*Main functionalities*

# Cost control

Grouping of all water, electricity and gas consumption costs in real time:

- ➔ Automatic collection of invoices
- ➔ Uploading of information to ERP
- ➔ Simple and structured data export for re-invoicing and payment reconciliation.
- ➔ Filter all your invoices by time range, portfolio, supply, etc.
- ➔ Access to invoices, individual and bulk downloads.

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# Consumption Control

In order to comply with the requirements stipulated in ESG certifications, we have the best solutions for monitoring and controlling energy consumption.

- Continuous Monitoring and Analysis
- Remote metering and submetering
- Greater Efficiency with Telegest
- Access to distributor consumption data

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Solutions

# Optimization

→ EFFICIENCY AND SAVINGS IN YOUR CONSUMPTION:

Optimize your energy resources and promote sustainability through 100% renewable energy solutions.

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# Challenge: Energy Efficiency

The real estate sector, which manages different types of assets, faces constant challenges related to energy efficiency.

This can make a significant difference in profitability and sustainability.

From Zenova's optimization module, we allow a centralized and optimized view of consumption, facilitating strategic decision-making and helping to implement efficiency improvements.

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# How far do we go?

- Gas, electricity, and water supply
- Photovoltaic energy
- Electric vehicle charging points
- Remote metering and Submetering
- Energy Audit
- Legalization
- Energy Advisory
- Carbon Footprint
- EEWs (Energy Efficiency Certificates)
- ISO 50001

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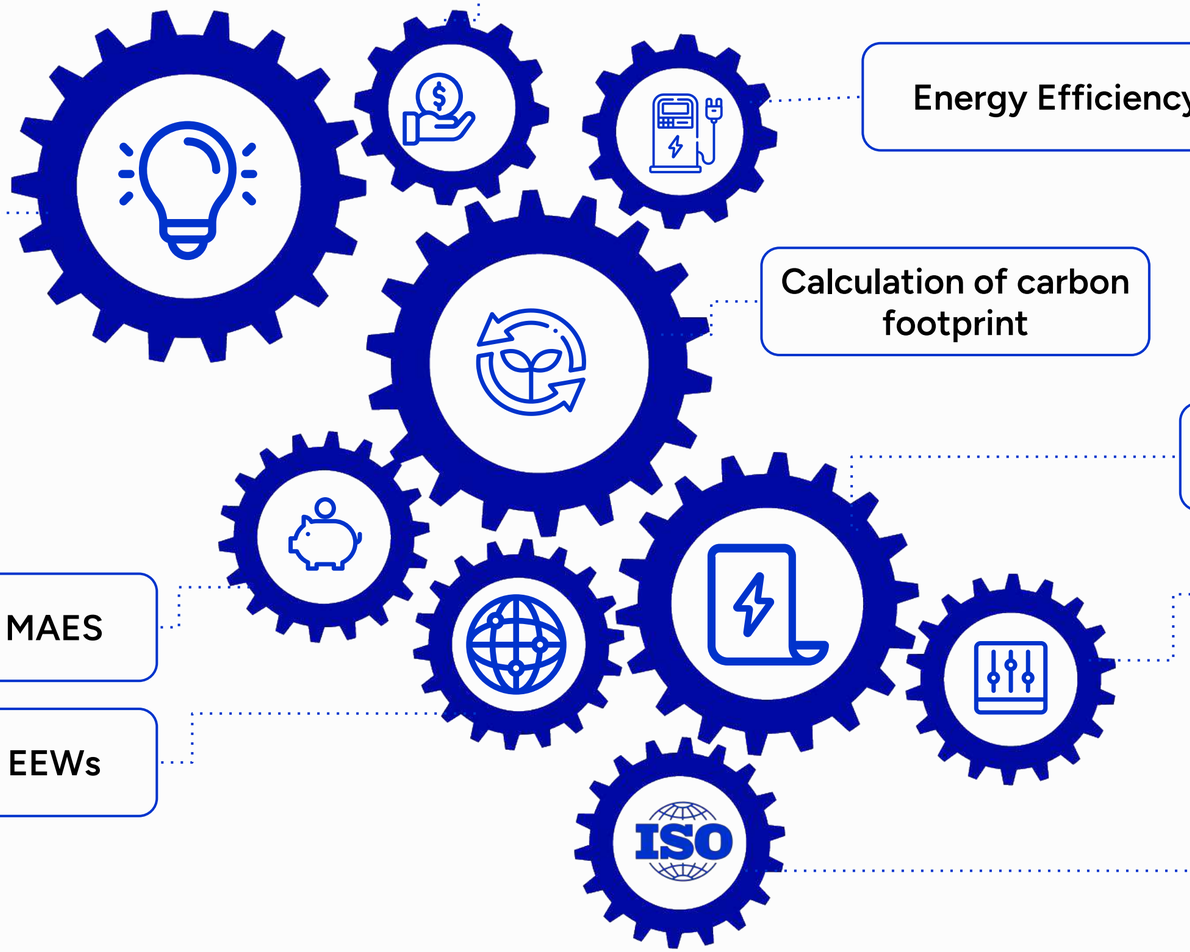
# Continuous Improvement

All our processes are coordinated and evolve to find the best solution.




Tariff Efficiency

Energy Efficiency

Calculation of carbon footprint

Energy purchasing strategy

Energy Audit

MAES

Remote metering and Submetering

EEWs

ISO 50001

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# Case Study

## Energy Audit

➔ Negotiation of energy tenders, review of penalties, and presentation of savings.

## Continuous monitoring and analysis

➔ Monitoring of costs and consumption with data displays or remote metering systems.
➔ Consumption forecasts.

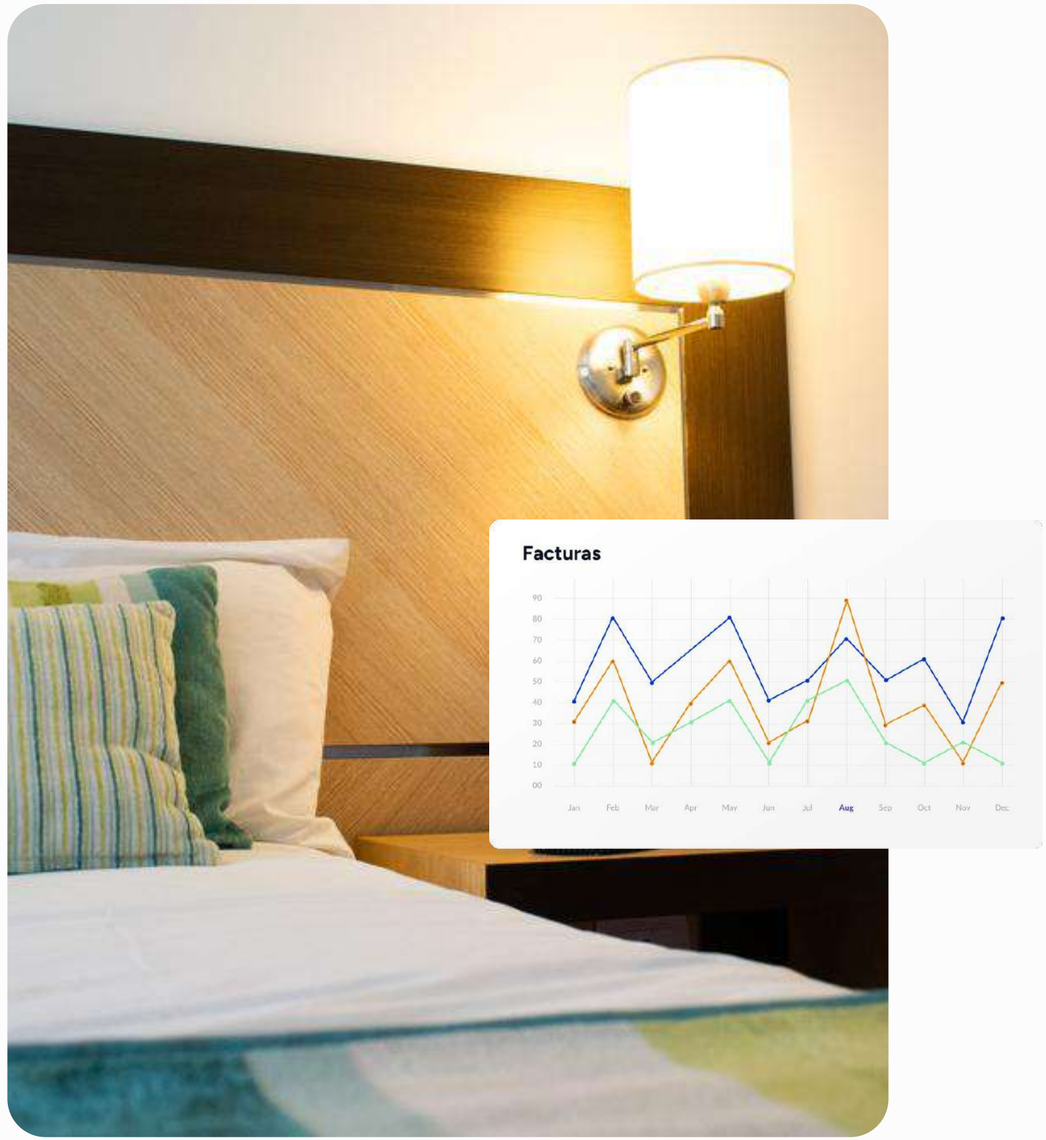
## Optimization Plan

➔ Solar panel installation
➔ Management of EEWs (Energy Efficiency Certificates)

## Customized Reports

➔ ERP/BMS
➔ ESG

150,000€ saved on average per year



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