



HOUSING

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PUBLIC POLICY & REGULATION **CONSTRUCTION AND DESIGN**

FINANCE





As for the effects of regulation, most studies have found substantial effects on the housing market.

In particular, regulation appears to raise house prices, reduce construction, reduce the elasticity of housing supply, and alter urban form.

SOURCE: NBER | NBER Working Paper No. 20536 | Regulation and Housing Supply



of a home's cost is because of regulation at all levels

24

Source: National Association of **Home Builders**



88%

More than 88% of residential land in Salt Lake **County is zoned** single-family

Source: Utah Foundation

Overtime, construction's productivity has actually declined! **(OH, AND WE HAVE A HOUSING**

SHORTAGE!!!)

IVORYINNOVATIONS

Source: McKinsey Gloabl Institute



Source: University of Utah Kem C. Gardner Policy Institue

More than 71% of Utah's households are cannot afford of the median priced home.

Hello! I am Jenny the average Utahn My family size: 3.09 My family income: \$74,197 30% Household Costs: \$1,854

Avg. Mortgage Payment: \$2,638

IVORYINNOVA^T

Source: U.S. Census Burue and Calaculations Based A Average Sales Price of \$ with



PROBUILDER

with a capital (VORY)

Utah bi apartm



Utah's housing crisis: Could an answer be in your backyard?

Salt Lake City's Avenues upset over housing project with built-in mother-in-law apartments



A Deservet News

Utah bill to break barriers for basement apartments sparks local control debate

HOMEPLUS

Rezone for Avenues 'cottages' gets thumbs-up despite heavy neighborhood pushback

South Jordan, Ivory Homes complete affordable houses for frontline workers











SINCE 2018 HELPING MORE THAN



HOMETOWN HEREOS AND FIRST-TIME HOMEBUYERS ACHIEVE HOMEOWNERSHIP

Utah Workforce Housing Priority Benefits

In addition to priority access, we are giving these new homebuyers the lowest possible pricing.



Stainless steel side by side refrigerator and blinds



\$2,000 towards closing costs or options



Full yard landscaping as designed by Ivory Homes



Two 1 1/2" calipe trees in park strip or front yard



Sprinkler system as designed by Ivory Homes

ELEVATED STUDENT LIVING

≜ DeservetNews FACEBOOK y TWITTER

UTAH FAITH EDUCATION

How a unique student housing project at the U. could generate \$1B in student aid over 99 years

The Clark and Christine Ivory Trust, the University of Utah and The Church of Jesus Christ of Latter-day Saints break ground for University Ivory House.

By Trent Toone and Tad Walch | May 13, 2022, 6:44pm MDT

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PURPOSE:

The purpose of Ivory Innovations is to foster innovations in housing affordability and implement those innovations by designing, developing, constructing and operating affordable housing for those with the greatest need

PRIVATE OPERATING FOUNDATION:

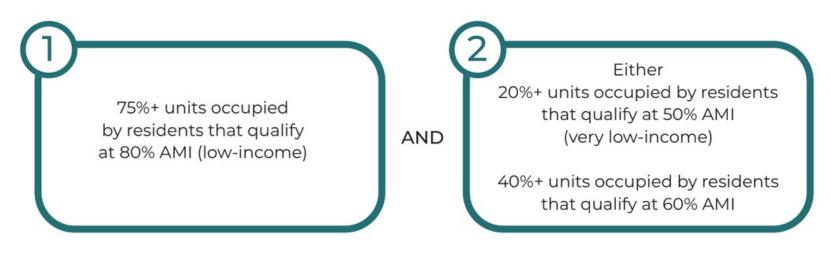
501(c)(3) charitable organization

CONTRIBUTION REQUIREMENTS:

Annually distribute 85%+ of net income directly to qualifying charitable activities - housing affordability

HOUSING AFFORDABILITY-CHARITABLE REQUIREMENT FOR LOW-INCOME HOUSING

As a charitable organization, Ivory Innovations Foundation will deliver charity by designing, developing, and constructing affordable housing that meets two criteria:



Up to 25 percent of the units may be provided at market rates





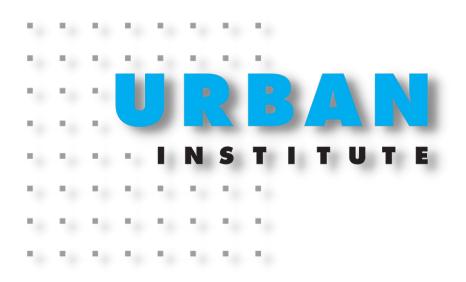
INNOVATION PARK

COMING SOON

180

NEW HOMES FOR UTAHNS MAKING 80% AMI OR BELOW

Catalyzing Innovative Solutions in Housing <u>Affordability</u>





HACK-A-HOUSE A HOUSING AFFORDABILITY HACKATHON

REGISTER AT IVORY-INNOVATIONS.ORG

















MADISON SPRAUGE **PROGRAM COORDINATOR**

JOIN US! WHAT ARE YOU DOING TO BE MORE **INNOVATIVE, SUSTAINABLE AND MORE IMPACTFUL ON HOUSING?**



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