



2026 ULI Triangle Annual Sponsorship

IMPACT THE COMMUNITY

Annual sponsorship makes it possible for ULI Triangle to provide quality programming and advance community land use initiatives. As a ULI Triangle annual sponsor, 100% of your contribution goes to support local programs, educational activities, community outreach, and research in the Triangle Region.

ENHANCE COMPANY VISIBILITY

ULI Triangle members are leaders in the real estate industry. Becoming a ULI Triangle annual sponsor is the most visible way to show you are a part of the ULI Community. As an annual sponsor, your company will enjoy exposure and recognition at all local and regional ULI events, reaching thousands of ULI members and event attendees.



2026 SPONSORSHIP OPPORTUNITIES LEVELS

| BENEFITS | Mission Committed \$20,000 | Visionary \$10,000 | Pioneer \$8,000 | Champion \$5,500 | Partner \$4,000 | Advisor \$3,000 | Friend \$1,500 |
|--|--|-----------------------|--------------------|---------------------|--------------------|--------------------|-------------------|
| Affinity Group sponsorship of choice (YLG, WLI, Mentorship Program) | 1 | | | | | | |
| Gift of Public Agency Membership for Public Sector or Non-Profit of choice | 1 | | | | | | |
| In-Office presentation of opportunities to get involved & goals to advance mission | 1 | | | | | | |
| Recognition: Prominent placement of company logo on Sponsorship banner | LOGO | LOGO | | | | | |
| Recognition: Company link on ULI Triangle website, eblast, and zoom background | LOGO | LOGO | LOGO | LOGO | NAME | NAME | NAME |
| Recognition: Listing denoting sponsorship level | LOGO | LOGO | LOGO | LOGO | NAME | NAME | NAME |
| Registration: ULI Carolinas Meeting | 4 | 3 | 2 | 1 | | | |
| Registration: Fee-based educational programs | 7 | 5 | 4 | 3 | 2 | 1 | |
| Registration: Keynote Speaker Events | 5 | 3 | 2 | 2 | 1 | | |
| Registration: Annual Sponsor Event | 5 | 4 | 3 | 3 | 2 | 1 | 1 |
| Membership: Credit toward ULI Triangle Membership | \$1,500 | \$1,300 | \$900 | \$700 | \$500 | \$300 | \$150 |
| Events: opportunity to participate in welcome acknowledgment from podium | 2 | 1 | 1 | | | | |
| Admission towards Mentorship Program | 3 | 1 | | | | | |
| Events: Name and Sponsorship level displayed | LOGO | LOGO | LOGO | LOGO | NAME | NAME | NAME |

*Space is limited at many ULI Triangle events. Registrations are available on a first-come, first-serve basis.

Our Mission: Shape the future of the built environment for transformative impact in communities worldwide.
Mission Commitments: Connect, Inspire, Lead
Where the Future is Built

2026 Programs

ULI Triangle hosts educational programs and forums that explore a broad range of issues and interest within the real estate industry.

- » Round Table programs featuring local speakers and projects.
- » Real Estate Trends with a presentation of the ULI Emerging Trends in Real Estate® report.
- » Action Committees focused on Housing and Transportation.
- » UrbanPlan for Universities.
- » UrbanPlan for Public Officials.
- » Mentorship programs for Young Leaders Group and Women's Leadership Initiative Group.
- » Exclusive Sponsor Company appreciation events.

FY26 Leadership

Leadership Team

Erica Leatham, District Council Chair
Smedes York, York Properties, Governance Chair
Craig Cadwallader, DHI Communities, Mission Advancement Chair
Steve Vinson, Magnolia Development, Treasurer
Colleen Coons, Coastal Co-Chair
Kaitlyn Rhonehouse, Geosyntec Consultants, Coastal Co-Chair
Jeff Benavides, US Green Building Council, Inclusion & Outreach Co-Chair
Jason Lettie, Cline Design, Housing Co-Chair
Julie Paul, Lotus Campaign, Housing Co-Chair
Travis Thompson, Beechwood Construction, Membership Chair
Greg McNamara, LS3P, NEXT Chair
Mary-Ann Baldwin, Cooper Charitable Foundation, Program Co-Chair
Kyle Touchstone, Raleigh Economic Development, Program Co-Chair
Corey Howell, Kimley-Horn, Sponsorship Chair
Allison Anolik, McAdams, Transportation Action Co-Chair
Laura Goode, Parker Poe, Transportation Action Co-Chair
Jeff Bandini, Innovate P3, UrbanPlan Chair
Hayley Irick, Terracon, Womens Leadership Co-Chair
Jean-Marie Livaudais, NV5, Womens Leadership Co-Chair
Chase Beard, Hoffman, Young Leaders Group Chair

Governance Committee

Smedes York, York Properties, Governance Chair
Erica Leatham, District Council Chair
Craig Cadwallader, DHI Communities, Mission Advancement Chair
Steve Vinson, Magnolia Development, Treasurer

TJ Barringer, Kane Realty
Ken Bowers, City of Raleigh
Justin Good, Edgewater Ventures
Andy Holland, Truist
Carman Liuzzo, Highwoods
Scott Selig, Duke University
Blair Jernigan, ULI Executive Director

Thank you 2025 Sponsors

MISSION - York Properties

Visionary

The Commons | *LS3P | Cooper Tacia

Pioneer

Cline Design | Highwoods Properties | ISG, Inc. | Kane Realty

Champion

Avalon Bay | Bohler | *Bolton & Menk | Ci Design | *Clancy & Theys | EDSA | Hager Smith | Kilpatrick Townsend | *Kimley-Horn | Little | McAdams | Monteith Construction | Morningstar Law Group | MRA GTA | Parker Poe | *Standard Title | *VHB | Womble Bond Dickinson

Partner

CBRE Raleigh | *Choate Construction | HDR | Magnolia Companies | *Northwood Ravin Partners | Pinnacle Financial | Poyner Spruill LLP | Samet Corporation | Smith Anderson | *Thomas & Hutton | WithersRavenel

Advisor

*Bowman | *ECS Southeast | Edgewater Ventures | Gilbane | HR&A | *JLL | K&L Gates | Merus | *Seamon Whiteside | Shelco | *Terracon | Truist | *UNC Wood Center for Real Estate

Friend

Atlas Stark | Blue Heron | Brooks Pierce | Brookwood Construction | Fonville Morisey | Foundry Commercial | Geosyntec Consulting | Grubb Ventures | Hart & Hickman | Investor Title | LeChase | Lee-Moore Capital | Michael Best | Mid-Atlantic Associates | NCSU Centennial Campus | Partners Commercial Real Estate - Teresa Daughtry | Pennoni | Wake Stone | Woodfield Investments

*Denotes a Regional Sponsor

Regional Sponsorship

Regions have become the most important geographies in the global economy: cities and counties have political boundaries but no economic boundaries. North and South Carolina have tremendous regional assets: natural, cultural, economic and social. Investing as a Regional Sponsor and receiving benefits in three ULI District Councils is a phenomenal opportunity extend your reach within the Carolinas. Ask us how you can become a regional sponsor and multiply your benefits by more than three.



Invest in ULI Triangle
Build a Sustaining, Thriving, and Inclusive Region

For more information, contact Blair Jernigan at Blair.jernigan@uli.org