



Austin

ANNUAL REPORT

2025





Lance Coplin
Senior VP | Real Estate Lending
Frost Bank

ULI Austin District

Letter from the District Council Chair

It's a privilege to serve as your new District Chair and I am grateful for the opportunity to lead ULI Austin in 2026. For those I have not had the opportunity to meet yet, I look forward to engaging with you in what is sure to be an exciting year ahead. To our sponsors, volunteers, and staff: THANK YOU. Your steady support through a shifting market cycle is the vital compounding force behind ULI Austin's success.

Looking back on 2025, it was a year that reminded us how rarely the world moves in straight lines. A meaningful easing of monetary policy, stark changes in U.S. trade policies, a historic federal government shutdown, and equity markets pushing to all-time highs partially fueled by a capex boom in artificial intelligence were all factors to contend with when planning future investments. Each of these developments carried second and third order effects with 2025 firmly demonstrating that uncertainty remains an intrinsic characteristic of the market.

Against this backdrop, the Urban Land Institute remains committed to shaping the future of the built environment. While Austin and Central Texas are not immune to cyclical effects, our region continues to benefit from durable fundamentals: population growth, a diversified employment base, innovation-driven capital formation, attractive quality of life, and a long runway for thoughtful development. Periods of transition often clarify what truly endures, and our region remains well positioned to benefit from powerful secular trends.

As we turn the page to 2026, we are very excited to be the host city for the ULI Americas Hines Student Competition this year, and our breakfast events will cover topics including new building methods, the state of downtown, water resources and the impacts of a new MD Anderson Hospital - to name a few. Our focus this year will emphasize regional growth dynamics, the evolving role of technology in real estate, accessibility and engagement with both members and non-members, residential and commercial affordability, resilience and sustainability. These core themes will guide our event planning and the expansive activities of our Local Member Councils, Strategic Councils, and Management Committee members in the year ahead.

Thank you all for your engagement, passion for real estate, and your generous commitment of time and resources. Together, we will ensure ULI Austin remains a high-performing District Council and continues to have a positive impact on the future of Austin and Central Texas.

Lance Coplin
ULI Austin District Council Chair

About ULI Austin

The Urban Land Institute (ULI) is a member-led organization shaping the future of the built environment for transformative impact in communities worldwide. ULI is a network of people in every profession and sector in real estate development and land use from all over the world and in every career stage. While global in scope, we are local in impact through sharing knowledge and making connections.

The Austin District Council was founded in 1994 and now includes about 1,100 members. Our members are involved in all aspects of the development and city planning process - private, public, and non-profit. Membership in ULI includes the research and resources of the oldest and largest network of cross-disciplinary real estate and land use experts in the world.

The mission of the Urban Land Institute is to shape the future of the built environment for transformative impact in communities worldwide.

MISSION COMMITMENTS

CONNECT active, passionate, diverse members through the foremost global network of interdisciplinary professionals

INSPIRE best practices for equitable and sustainable land use through content, education, convening, mentoring, and knowledge sharing

LEAD in solving community and real estate challenges through applied collective global experience and philanthropic engagement

ULI AUSTIN BY THE NUMBERS



Founded Locally in
1994



≈1,100
Members in the Austin Area



41
Committees/Councils



270+
Events Focused on
Connecting, Inspiring,
or Leading

ULI AUSTIN STAFF



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CONNECT active, passionate, diverse members through the foremost global network of interdisciplinary professionals

2025 GAME DAY

ULI Austin celebrated a major milestone with our 15th Annual Game Day, and it was our biggest one yet! More than 350 golfers and tailgaters joined us on November 13 at Butler Pitch & Putt for an afternoon of golf, networking, and friendly competition. This long-running tradition continues to bring our community together in a fun, relaxed setting.

Thank you to Leaderboard Sponsor, [Tree Mann Solutions!](#)



NEXT

Delivering valuable industry-related content alongside targeted networking opportunities for all ULI members ages 35-50

Highlights

- Hosted a post-mortem panel discussion on the 89th Texas Legislative Session, exploring the key decisions impacting housing, land use, transportation, and development
- Offered an inside look at Rivette Tower, a mixed-use development in Mueller with retail, co-working space, amenities, and affordable housing
- Hosted two social events, including a joint Oktoberfest Social with Young Leaders

YOUNG LEADERS (YL)

Providing unique programming to help early-career professionals and students under age 35 develop skills and knowledge of best practices in development.

Highlights

- Kicked off 2025 with a Cheers & Chat panel discussion on the upcoming legislative session and its potential impacts on the Austin area
- Hosted their second Oktoberfest Social and included NEXT to expand networking opportunities, drawing 80+ registrants with a stein-holding competition and costume contest
- Volunteered with Foundation Communities at Capital Studios, serving meals and connecting with residents
- Toured Circuit of the Americas' newest addition, T11 Car Condos, including a behind-the-scenes panel discussion with members of the project's development team
- Explored The Bouldin, one of Austin's newest developments, gaining insight into the project's design approach and vision
- Kicked off the 2025–2026 Mentorship Forum with 50 members and 5 mentors: **Sheri Blattel**, *Cushing Terrell*; **Rudy Garza**, *GarzaEMC*; **Jerimi Henry**, *Hunt Companies*; **Eric Herron**, *Stream Realty Partners*; and **Dan Oates**, *Flintco*



CAREY GUNN VENDITTI WOMEN'S LEADERSHIP INITIATIVE (WLI)

Promoting the advancement of women as leaders in the real estate industry throughout their careers

Highlights

- **Socials & Tours:** Facilitated connection with female professionals through three networking events:
 - Behind-the-scenes tour of The Modern Austin Residences
 - Discussion on the restoration and activation of Tudor Cottage in Kingsbury Commons at Pease Park
 - Galentine's Social, featuring remarks from the American Heart Association on Go Red for Women in recognition of National Heart Month
- **Dinner Series:** Hosted both a spring and fall Dinner Series, bringing women together in small, intimate settings to exchange ideas, build meaningful relationships, and grow a strong support network
- **Leadership Luncheon:** Held an empowering and interactive luncheon with Carrie Vanston, CEO of Leadership Mindset Success, who shared practical strategies for leading with confidence and purpose
- **Golf Outings:** Hosted two relaxed golf outings at Austin's historic Butler Pitch & Putt, welcoming female members and their guests for connection on and off the course



INSPIRE best practices for equitable and sustainable land use through content, education, convening, mentoring, and knowledge sharing

2025 MARKETPLACE

Held on May 6 at Mueller Branch Park Pavilion, we welcomed a record breaking 452 registrants for an evening of networking, discovery, and insight into 31 of the most exciting real estate projects in Central Texas.

Thank you to Title Sponsor, [IBC Bank!](#)



MONTHLY BREAKFASTS

ULI Austin held a full year of breakfast programs with steadily increasing attendance, including several programs with 225+ people registered. 2025 topics included:

- Austin's Cultural Identity as Growth Continues
- Meet Recently Elected Austin Council Members
- What's on the Horizon for The University of Texas at Austin
- Navigating the Future of Austin-Bergstrom International Airport
- Meet Austin City Manager TC Broadnax
- Capital Markets
- Impact of Data Center Trends
- What About Water?
- Economic and Community Impact of Placemaking Developments
- Central Texas Film Industry Growth
- Austin's Concurrent Intersection of Public Construction Projects
- Emerging Trends



BUILDING INDUSTRY LEADERS (BIL)

BIL completed another impactful year in partnership with the Boys & Girls Clubs of the Austin Area. Designed to introduce middle school students to careers in commercial real estate and the built environment, ULI Austin members bring students into their offices to experience career paths and mentor students as they collaborate on development concepts.

ULI Austin's Building Industry Leaders Program received a 2025 Showcase of Excellence Award from ULI Americas for Best Program for Engaging the Next Generation of Diverse Leaders.

BUILDING EQUITABLE COMMUNITIES EXCHANGE (BECE)

The Committee for Inclusive Excellence continued the BECE series with two sessions that connect ULI with local programs, organizations, and projects that advance equity and inclusivity within the built environment.

Highlights

- **Equitable Development in Practice:** Featured discussions on equitable community initiatives and spotlighted impactful projects and programs including Palm School, Equidad ATX, Colony Park, the Mexican-American Heritage District, and UMLAUF HPEU.
- **Building Inclusive Prosperity with Limited Resources:** Featured a cross-sector conversation on policy, funding, and affordability challenges with Aaron Demerson (Texas Economic Development Corporation), Davon Barbour (Downtown Austin Alliance), Dr. Eric Anthony Johnson (City of Austin), Christy Moffett (Travis County), moderated by Brittney S. Rodriguez (Greater Austin Hispanic Chamber of Commerce).



ULI Austin's Building Equitable Communities Exchange (BECE) was named a finalist for the 2025 ULI Americas Showcase of Excellence Award in the Best Program for Community Impact category.



HUSTON-TILLOTSON UNIVERSITY REAL ESTATE SCHOLARS PROGRAM

ULI Austin has supported Huston-Tillotson University's Real Estate Scholars Program since its 2024 launch, helping expose students to careers in investment, development, and property management through scholarships, internships, and hands-on learning. Support included fundraising promotion, a complimentary table at the 2025 Marketplace, and the introduction of UrbanPlan as a learning exercise, which Huston-Tillotson has since embedded into its real estate curriculum as part of the Spring 2026 syllabus.

LEAD in solving community and real estate challenges through applied collective global experience and philanthropic engagement

STRATEGIC COUNCILS

- **Affordability Strategic Council** focused on policy priorities, including state legislative activity, the City of Austin’s density bonus program, and initiatives led by Rally Austin.
- **Creative Culture Strategic Council** met with the City of Austin’s newly formed Arts, Culture, Music, and Entertainment Department (ACME) to identify opportunities for ULI Austin to serve as a resource and partner.
- **Local Climate Impact Strategic Council** advanced the development of case studies highlighting strategies for incorporating resilience into real estate projects, with publication planned for early 2026.
- **Transportation Strategic Council** engaged with automated vehicle (AV) companies to better understand how AV technology is being integrated into Austin’s transportation ecosystem.



URBANPLAN WORKSHOPS

ULI Austin continued to use UrbanPlan as a hands-on tool to inform decision-making. In 2025, ULI hosted one public UrbanPlan event and a private UrbanPlan workshop for Travis County with the Palm School Steering Committee. Participants experienced the various forces affecting development—including market conditions, policy considerations, and community priorities.

COMMUNITY ADVISORY SERVICES

ULI Austin has refreshed its long-standing Technical Assistance Panels (TAPs) program as **Community Advisory Services**, reflecting a broader approach to helping communities tackle complex real estate and land use challenges. Community Advisory Services now includes three offerings—**Advisory Service Panels (ASPs)**, **Technical Assistance Panels (TAPs)**, and **Convenings**—allowing public and nonprofit partners to engage the right level of expertise based on the scale, complexity, and sensitivity of each challenge.

ULI AUSTIN IN THE COMMUNITY

ULI Austin has been invited to provide representation on important community committees and boards, harnessing ULI Austin’s role as an unbiased expert resource. Current ULI Austin representation includes

- **Fei Dai** – Rally Austin Board
- **Paulette Gibbins, ULI Austin** – Economic Development Roadmap Creation Working Group
- **Perry Lorenz** – City of Austin Transfer of Development Rights (TDR) Stakeholder Committee
- **John Rosotto, Southwest Strategies Group** – Palm School Steering Committee

2025 IMPACT AWARDS

ULI Austin’s annual Impact Awards celebrate the projects and people across Greater Austin exemplifying excellence, innovation, and leadership in shaping the built environment. The 2025 awards were held August 27 at a new venue—Austin PBS at ACC Highland—and drew a record crowd of nearly 400 attendees.

Thank you to Presenting Sponsor, [GarzaEMC](#), and Red Carpet Sponsor, [Structures!](#)

VISION AWARD



Terry Mitchell
President of Momark Development

PEOPLE AWARDS

MEMBER OF THE YEAR
Lara Burns Boyda
Urbanspace

YOUNG LEADER OF THE YEAR
Danielle Smyth
Marx|Okubo Associates

INFLUENCE AWARD
Michael Wilt
Texas State Affordable Housing Corporation

PROJECT AWARDS



BEST PROJECT DESIGN
816 Congress Building Repositioning



BEST PROJECT INNOVATION
St. Austin Parish Redevelopment



MOST INFLUENTIAL PROJECT
Eanes ISD Solar Portfolio



BEST PUBLIC PLACE
Cedar Park Public Library



NEXT BIG IDEA
Housing Accelerator Loan Fund

PROJECT AWARD JURORS

Theresa Alvarez
Rally Austin

Hon. Rudy Metayer
Chamberlain McHaney, PLLC
Pflugerville City Council

Dave Stauch
CPM Texas
ULI Austin Governance Committee















POSTHUMOUS RECOGNITION

In 2025, ULI Austin introduced a new posthumous recognition honoring five individuals whose lasting contributions continue to shape our community. The posthumous honorees included:

- **Chris Riley**, Austin City Council (2008-2015) and Planning Commissioner (July 12, 1964–July 28, 2024)
- **Pete Winstead**, Firm Founder at Winstead (August 6, 1940–August 7, 2024)
- **Charles Heimsath**, President at Capitol Market Research (July 23, 1950–March 10, 2025)
- **Jackie Goodman**, Austin City Council (1993-2005) and Mayor Pro Tem (1998) (May 17, 1946–June 3, 2025)
- **Bill Spelman**, former Austin City Council (1997-2000, 2009-2014) (June 9, 1957–July 17, 2025)

2025 LEADERSHIP

MANAGEMENT COMMITTEE

| | | |
|---|--|--|
|  CHAIR Lance Coplin Frost Bank |  LOCAL MEMBER COUNCILS CHAIR Nina Farrell JLL |  SPECIAL EVENTS CHAIR Danea Goldberg Workplace Solutions |
|  CHAIR OF MISSION ADVANCEMENT Jason Qunell A+ Federal Credit Union |  MEMBERSHIP CHAIR Luci Miller Miller Imaging & Digital Solutions |  WOMEN'S LEADERSHIP INITIATIVE CHAIR Lara Burns Urbanspace |
|  TREASURER Logan Kimble Columnar Investments |  ULI NEXT CHAIR Dan Loss The NRP Group |  YOUNG LEADERS CHAIR Danielle Smyth Marx Okubo |
|  DEI STEERING COMMITTEE CHAIR Jenell Moffett Downtown Austin Alliance |  PROGRAMS CHAIR Jeff Nydegger Winstead |  COMMUNICATIONS CHAIR Patti Larson Empiric Leap |
|  EDUCATION CHAIR Tricia Williamson Kimley-Horn |  SPONSORSHIP CHAIR Eric Churchill Adolfson & Peterson Construction | |

GOVERNANCE COMMITTEE

| | | | |
|---|--|---|---|
| CHAIR Heidi Cisneros Structures | Edjuan Bailey Manhard Consulting | Jay Hailey Equidad ATX | Vaike O'Grady Residential Marketing Resources |
| Stephen Coulston Perkins&Will | Phil Capron | Steve LeBlanc White Stone Associates | Ty Puckett, Transwestern |
| Dave Stauch CPM Texas | Rob Golding | John McKinnerney Castle Hill Partners | Greg Weaver Banbury Development |

ADVISORY BOARD

| | | | |
|--|--|---|--|
| Caitlin Admire , Freese and Nichols | Fei Dai | Casey Kent , Perkins&Will | John Rosato , Southwest Strategies Group |
| Dante Angelini , Structures | Brenda Eivens , City of Cedar Park | Wendy Lamb , STG Design | Roberta Salas , Dunaway |
| Jeremy Armstrong , American Constructors | Amy Emerson , Allensworth | Ryan Losch , Page, now Stantec | Nick Samuel , CAMPO |
| Robert Barnes , IBC Bank | Terese Everson , Focus Strategies | Christine Maguire , City of Austin | Dwayne Shoppa , Kimley-Horn |
| Ashley Besic , Building Decarbonization Coalition | Julie Ferguson , Ryan Companies | Kyle McDonald , Brandywine Realty Trust | Danielle Smyth , Marx Okubo |
| Rhonda Bly, Satterfield & Pontikes | Trey Fletcher , City of West Lake Hills | Nikelle Meade , Husch Blackwell | David Steinwedell , Texas Housing Conservancy |
| Tracy Bratton , Doucet & Associates | Rudy Garza , GarzaEMC | Monica Medina , Texas Housing Conservancy | Lonny Stern , Movability |
| Lara Burns Boyda , Urbanspace | Rodney Gonzales , City of San Marcos | Rudy Metayer , GDHM | Kristi Stotts , Winstead PC |
| Kevin Burns , Urbanspace | Shane Hesson , Endeavor | Christy Moffett , Travis County | Matthew Taylor , Norris Design |
| Eric Churchill , Adolfson & Peterson Construction | Karly Houchin , Allensworth | Amy Neskar , University of Texas | Rosie Truelove , City of Kyle |
| Jeff Coddington , JLL | Sara Ibarra , HDR | Jeff Nydegger , Waterloo Legal Services | Marisa Williams , Swinerton |
| Katie Comer , Cushing Terrell | Chris Kemp , Austin Title Company | Jared Pyka , RVi Planning + Landscape Architecture | Michael Wilt , Texas State Affordable Housing Corporation |

2025 ANNUAL SPONSORS

DIAMOND



PLATINUM

| | | |
|-------------|-----------------------|---------------------------------|
| allensworth | American Constructors | DOUCET A Kleinfelder Company |
| IBC BANK | JLL | Kimley»Horn Perkins&Will |
| SG DESIGN | SWINERTON | WINSTEAD ATTORNEYS |

GOLD

SILVER

| | | | |
|----------------------------------|----------------------------------|----------------------------|---------------------------------------|
| Adolfson & Peterson | A+ Federal Credit Union | Ensignt Haynes Whaley | Miller IDS |
| Allen Boone Humphries & Robinson | ACS Group | Flintco | Newmark |
| Bartlett Cocke | Arup | Flume | Pfluger Architects |
| Brandywine Realty Trust | Brookfield Residential | Flynn Construction | Prosperity Bank |
| Cushing Terrell | CBRE | Frost Bank | RCLCO |
| GarzaEMC | CohnReznick | Gensler | RSM |
| Greystar | Corgan | Glumac | RVi Planning + Landscape Architecture |
| Husch Blackwell | Cude Engineers | Half | Springdale Green |
| KW Landscape Architects | DCI Engineers | Hensel Phelps | Structura |
| Lake Flato | DPFG | Hill & Wilkinson | TBG Partners |
| Nelson Partners | Downtown Austin Alliance | Hitchcock Design Group | The Concord Group |
| Page, now Stantec | DuBois Bryant & Campbell | HOK | Transwestern |
| Pape-Dawson Engineers | Dunaway | IMEG | Transwestern |
| Ryan Companies | EEA Consulting Engineers | Independence Title Company | Tree Mann Solutions |
| Urbanspace | EncoTech Engineering Consultants | Intracorp | Turner Construction |
| Walter P Moore | Endeavor Real Estate Group | JE Dunn | United Properties |
| | | Kirksey Architecture | WGI |
| | | Lawrence Group | White Construction |
| | | Lionheart Places | |

2025 MEMBER NETWORK SPONSORS

| EDUCATION | WOMEN'S LEADERSHIP INITIATIVE | YOUNG LEADERS | COMMUNITY IMPACT PARTNER |
|-------------------------------|--------------------------------------|---|--------------------------|
| IBC Bank Page, now Stantec | Cushing Terrell RSM Urbanspace | Brandywine Realty Trust Brookfield Residential | Downtown Austin Alliance |

ULI Austin introduced a refreshed sponsorship format offering Annual and Event Sponsorships simultaneously for 2026. Organized around Inspiring, Leading, and Connecting Partner levels, the new structure provides greater visibility

SOCIAL MEDIA ENGAGEMENT

ULI Austin strengthened its digital presence through a more intentional and consistent social media strategy, driving increased engagement and audience growth throughout 2025. LinkedIn engagement rose from 746 to 794 engagements per 1,000 followers, with 544 new followers added during the year, surpassing the 2,000-follower goal ahead of schedule and reaching 2,033 followers by year's end. Instagram and Facebook also experienced steady growth.

Content featured a diverse mix of event promotions and recaps; Impact Awards nominee highlights; Management Committee spotlights; promotion of ULI Austin programs and initiatives; and shared industry news, while also incorporating more video content to increase visibility and engagement.

FOLLOW ULI AUSTIN ACROSS ALL PLATFORMS



LinkedIn
@ULI Austin



Instagram
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Facebook
@uliaustintx



Austin

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Join ULI



Get
Involved

