



NEWS RELEASE:

Contact:

Al Sommers
512-940-8585
asommers@sommersmarketing.com

ULI AUSTIN ANNOUNCES LANCE COPLIN, SENIOR VICE PRESIDENT AT FROST BANK, AS NEXT DISTRICT COUNCIL CHAIR

AUSTIN, Texas – February 19, 2025 – ULI Austin, an education, research and resource organization focused on shaping the future of the built environment for transformative impact in communities worldwide, announced today that Lance Coplin, Senior Vice President at Frost Bank, will serve as its next District Council Chair beginning in July 2025.

As Senior Vice President for Frost Bank, Coplin serves new and existing clients in the real estate development community in Texas as a trusted source for project financing. With over \$800 million in real estate loan closings for local and national developers, he has extensive transaction and asset management experience in all property types. Coplin began his real estate career as a Texas Certified General Appraiser with a brief tour in private equity in Newport Beach, CA, before returning to Austin to build a career in lending.

Coplin's involvement with ULI Austin is extensive, spanning over 12 years. He first joined the organization in 2013 to establish deeper connections with local real estate professionals and amplify his understanding of the built environment. In 2017 Coplin joined Programs Committee to help organize ULI Austin's monthly breakfast events. In 2018 he served as moderator for the Building Equitable Cities panel discussion, which examined housing equity methods and recommendations developed by former United States Secretary of Housing and Urban Development and former San Antonio Mayor Henry Cisneros. While on Programs Committee Coplin also wrote case studies for and emceed ULI Austin's Battle of the Plans competitions for ULI's Young Leaders. He joined ULI Austin's Management Committee in 2021 and was chair of Programs Committee from 2021 – 2023. Coplin has served on ULI Austin Local Member Council – Urban since 2019 and participates in the ULI NEXT program. He is currently Chair of Mission Advancement for ULI Austin where he oversees ULI's four Local Strategic Councils as well as the Technical Assistance Panels (TAPs)

-more-

ULI Austin Announces Lance Coplin, Senior Vice President at Frost Bank, as Next District Council Chair, Page 2-2

Committee. Coplin most recently served as a panelist for ULI Young Leaders' 2024 Capital Markets event. His contributions to ULI Austin have been recognized with nominations for Young Leader of the Year in 2018 and Member of the Year in 2021. Coplin was awarded ULI Austin Member of the Year in 2022.

Coplin, will lead the Management Committee, which is responsible for the oversight and direction of all District Council activities and for implementing the organization's strategic plan and mission policies. The group also coordinates initiatives and directives from ULI Americas.

"We are very pleased to have someone with Lance's significant real estate industry experience, insight and passion, as well as familiarity and hands-on involvement with ULI Austin, serve as our next District Council Chair," said Paulette Gibbins, Executive Director of ULI Austin.

Coplin will assume the role of District Council Chair from Heidi Cisneros, Managing Partner with Structures. She continues to lead ULI Austin's District Council with a focus on positioning the organization as a trusted resource to the real estate community, the leadership at cities and municipalities, and regional media and news sources. Following her transition from District Council Chair, Cisneros will remain chair of ULI Austin's Governance Committee.

"We are also greatly appreciative of the contributions of our current District Chair, Heidi Cisneros, who has helped position our organization for continued growth and success through regional relationships," said Gibbins.

For more information on ULI Austin's District Council Management Committee, visit <https://austin.uli.org/about/our-leaders/>.

About ULI Austin:

The Urban Land Institute (ULI) is a member-led organization shaping the future of the built environment for transformative impact in communities worldwide. ULI is a network of people in every profession and sector in real estate development and land use from all over the world and in every career stage. While global in scope, ULI is local in impact through sharing knowledge and making connections. The Austin District Council was founded in 1994 and now includes over 1100 members. Our members are involved in all aspects of the development and city planning process - private, public, and nonprofit. For more information, visit [Austin.ULI.org](https://austin.uli.org).

#