



# 2025 Learning From The Best

**ULI** Pittsburgh  
Young Leaders Group

6-month **Mentorship Program** connecting Pittsburgh industry leaders and next-gen real estate professionals

# What is “Learning From The Best”?

Started by the San Francisco YLG chapter in 2005, the **Learning from the Best** (LFTB) program is now being implemented by YLG chapters across the country. During the program, Young Leaders and Next-Gen real estate industry professionals will spend quality time with local leaders allowing for a broad mix of insights.

This year, we are excited to bring this event back to Pittsburgh for a third time, featuring an all-star lineup of Pittsburgh’s top real estate professionals. The premise is simple: take **30 Young Leaders and Next-Gen industry professionals** and **10 senior real estate leaders**, and pair them into small groups. Over the course of **6 months**, let them meet **once a month** and have a conversation about topics such as tips on career success, personal anecdotes, the state of the industry, tricks of the trade, current projects and trends, and more.

# “Learning From The Best” 2021 Mentors



Rick Belloli  
Q Development



Chip Desmone  
Desmone Architects



Amy Broadhurst  
CBRE



Joe Calloway  
RE360



Michelle Allerton  
Citizen Bank

# “Learning From The Best” 2024 Mentors



Lena Andrews  
ACTION-Housing



Pamela Austin  
NAI Burns Scalo



Rick Belloli  
Q Development



Scott Bofinger  
LGA Partners



Chip Desmone  
Desmone Architects

# “Learning From The Best” 2024 Mentors



Michael Gornick  
Laurel Real Estate, LLC

Herky Pollock  
Legacy Real Estate  
Advisors

Amanda Markovic  
GBBN

Laura Zinski  
Mon Valley Initiative

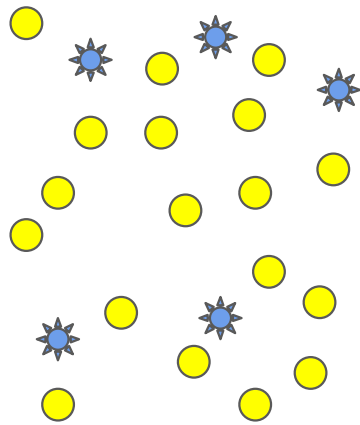
Robin Zoufalik  
Pieper O'Brien Herr

# Event Format

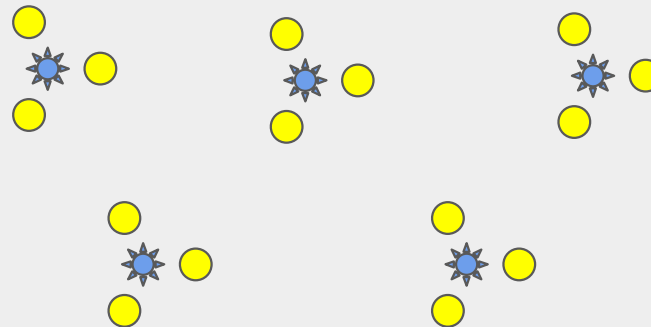
● mentees

☀️ mentors

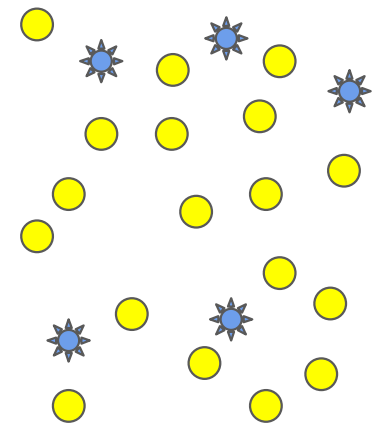
## A. Kickoff meeting



## B. 6-month Group Activities



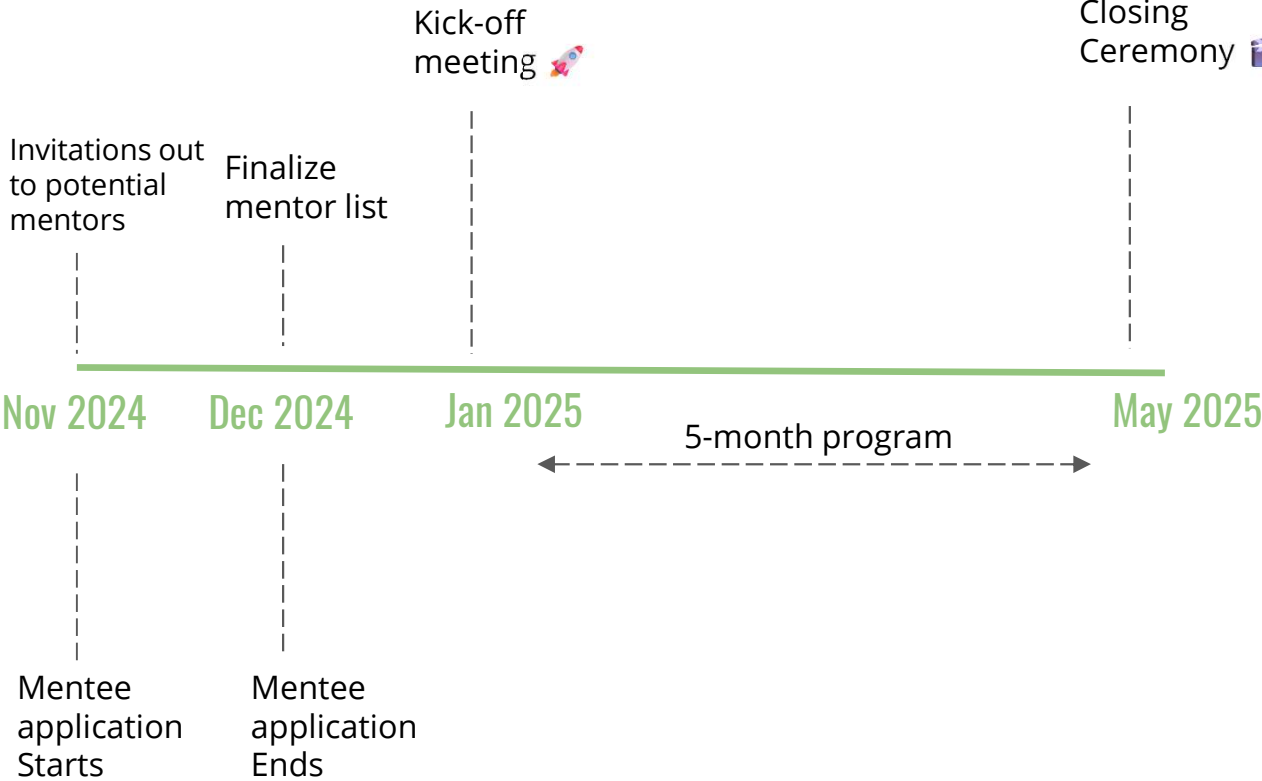
## C. Closing Ceremony



Example activities:

1. Group conversation at coffee shop ☕
2. Site visit at mentor's project 🏢
3. Special guests within your organization 👥
4. Happy hour drinks 🍷

# Timeline



# Questions

## 1. Who can participate?

The program is open to anyone, yet our main focus group for mentees will be the pool of active ULI YLG members.

## 2. Mentor / Mentee ratio?

Ideally, each mentor is paired with 2-3 mentees.

## 3. Is there a cost to enter the program?

Once selected, each mentee will pay a registration fee to enter the program. The fee will be used to cover the cost of hosting the kick-off, networking, and closing events.

Members get a discounted registration fee!