The featured picture is from our Young Leaders Group event in August of 2019, which featured Tree Pittsburgh’s inspirational development story.

Have you updated your member profile?
It’s how the world of real estate finds and sees you.

Your member profile is more than just your contact information—it also lets you add a photograph, professional expertise, interests, job history, education, and social media accounts, all of which is searchable in the advanced search in Member Directory.

Ensure your profile is up-to-date by signing into your profile today. Remember, more information improves your chances of making strong connections with members around the world.

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**On The Pulse**

ULI Pittsburgh's On The Pulse question is meant to engage our District Council Members in discussion by live polling questions that address what is going on in the real estate industry during this trying time. Please follow this [link](https://contentsharing.net/actions/email_web_version.cfm?ep=tnPVsCayN7BF76XTl8bD6uqNABoyNUmmyOgCj6Vu0gfF7D1L50T0bulwUSWGlyQg...) to participate.

This week's question is another rating.

"Referencing the OTP results from last week and the "hot topics", how likely are you to do the following over the next several weeks?"

If you have a question to ask your fellow colleagues, we would be glad to help you. Please email Jami Pasquinelli, District Manager for more info.

April 23, 2020 results shown below.
SINCE OUR MEMBERS ARE WHAT MAKE THE URBAN LAND INSTITUTE PITTSBURGH WHAT IT IS, WE ARE DOING OUR UTMOST TO ENSURE THAT OUR PROGRAMMING AND STRUCTURES REFLECT WHAT IS MOST VALUABLE TO YOU. NOW, WE NEED TO HEAR FROM YOU!
The Post-Pandemic Urban Future Is Already Here

Ian Klaus
April 6, 2020

The harrowing reach of Covid-19 has prompted a surge in big urban thinking. Some of this has been cautionary in nature — warnings against long-term changes in privacy norms or reactionary rethinking about densification. Haunting images of empty cityscapes seem to embody the fear that urban space will be permanently marked by the ravages of the disease. Others see an equally radical vision of hope: As lifestyle and consumption habits have transformed overnight and governments have committed trillions of dollars of investment in national economies, perhaps the challenges of overcoming the coronavirus pandemic might ultimately foster a more equitable, sustainable urban future.
COVID-19: MOVING ENTITLEMENTS FORWARD

With Creativity, the Entitlement Process during COVID-19 Brings Unexpected Opportunities.

While the land development permitting process may look different now, it is possible to entitle properties in the wake of COVID-19. Applicants might even see unexpected benefits and opportunities in pursuing approvals, now. Though the process varies between states and jurisdictions, here is what Bohler’s Teams are seeing across the country and the ways we are collaborating with jurisdictions and clients to move projects forward.

Webinar: Confronting Covid 19 - Everything You Need To Know about Healthy Buildings Q&A Session
April 21, 2020
1:00 pm to 2:15 pm

In this webinar, hear from the authors of the new book Healthy Buildings: How Indoor Spaces Drive Performance and Productivity, and get answers to all of your questions about the coronavirus.

Click Here

Webinar: ULI Real Estate Economic Forecast - Spring 2020

May 20, 2020
1:00 pm

How do the experts see key economic and real estate indicators moving by the end of 2020, 2021, and 2022? Are we ready to pivot towards the future? What will recovery look like for the real estate industry after COVID-19? During this members-only webinar, hear a lively debate between leading economists and analysts who participated in the Real Estate Economic Forecast survey as they explain or defend their views. Ask questions or challenge their opinions about what's ahead for the real estate industry in 2020 and beyond....

Click Here

Webinar: Leading Through Disruption: A Leadership Series

Recorded on March 27, 2020
ULI Global Chairman Owen Thomas moderates a discussion among members of the ULI Global Board of Directors, sharing insights on the near and long-term impacts of the uncertainty and change related to the COVID-19 pandemic. In true ULI fashion, these global real estate leaders address some of the most pressing questions of the moment and share lessons learned from previous economic cycles, including how they are forming their strategies as we head into another time of transition. What are the anticipated short-, medium-, and long-term impacts and actions and how will "business as usual" look going forward?

*Member only access.

Other Resources & News

**Webinar: Coffee & Conversation: Member Tools Presentation**

May 19, 2020, at 8:00 am, grab your coffee and join District Manager, Jami Pasquinelli for a virtual presentation on ULI Member Tools. Discussion includes: Member Directory, Knowledge Finder, and Navigator.

This event is free to members and non-members.

*The presentation will be recorded for future reference.*
ULI Learning: Intermediate Pro Forma: A Value Add Pro Forma

Start: May 19, 2020
End: May 28, 2020

May 19, 21, 26, and 28, 12:00 pm – 2:00 pm ET

Course Description

Building on the introductory modeling course, this webinar incorporates additional components into the basic property acquisition model. Students will learn Excel functions and processes that can be utilized to analyze a property that needs renovation or major capital improvement. The project will initially be financed with a transitional loan, and once income stabilizes, a permanent loan will be borrowed.

Each session will start with a conceptual discussion of the task at hand. Students will then receive instructions on how to complete the task. At the end of the course, students will have a pro-forma model that is designed to analyze a value-added project and may be modified to include more advanced features, such as waterfall structure.
For up to date webinar information, please visit pittsburgh.uli.org/events

Sponsor Spotlight

Thank you to First National Bank of Pennsylvania for sponsoring ULI Pittsburgh at the Patron Level.
The mission of the Urban Land Institute is to provide leadership in the responsible use of land and in creating and sustaining thriving communities worldwide.