



John Drachman | Co-Founder

HEAD OF CAPITAL MARKETS

[\(949\) 529-3530](tel:(949)529-3530)

[LinkedIn](#)

Mr. Drachman is Co-Founder and Head of Capital Markets for Waterford. Since starting his predecessor firm, Stillwater Investment Group, in 2014, Mr. Drachman has acquired and been a partner in over \$2.8 billion of office, retail, and apartment assets in Southern California. To acquire these assets, Mr. Drachman has created and developed joint venture partnerships with a variety of different capital sources including high net-worth private investors, family offices, and institutional equity funds while leveraging his strong relationships within the brokerage community to source opportunities. Previously, Mr. Drachman was a Vice President with Greenlaw Partners in Orange County, where he led the acquisitions and asset management efforts on a portfolio of commercial real estate assets throughout Southern California and Arizona.

Mr. Drachman began his career as a commercial real estate broker with Grubb & Ellis. Mr. Drachman earned his Bachelor of Business Administration from the University of Arizona. He went on to earn his MBA degree as well as his Master in Real Estate Development from the University of Southern California where he has been an adjunct faculty member since 2015. He is an active member of NAIOP both locally and nationally, and an avid swimmer and golfer. He currently resides in Newport Beach with his wife, Laura, and their three children.