



MAKE AN IMPACT

WITH ULI NORTH FLORIDA

The most impactful way to demonstrate your commitment to the ULI mission is by becoming a sponsor. As a sponsor, you will gain recognition among leaders in the real estate industry and give back to ULI North Florida's real estate community. Your sponsorship ensures that ULI will continue to advance best practices in real estate development and land use.

With nearly 600 members, over 30 events each year, volunteer opportunities to support emerging leaders, and technical assistance programs to support our communities, your annual commitment is critical to delivering the ULI mission in the North Florida region. Annual sponsorships give your company year-round exposure to ULI members and subscribers on our website and all marketing materials. These levels offer benefits that include complimentary ULI memberships, event registrations, sponsor-only events, and more.

AS A 501c3, SPONSORSHIPS ARE TAX DEDUCTIBLE & SUPPORT OUR EFFORTS:

DEVELOPING INDUSTRY LEADERS

Through our Center for Leadership, Young Leaders Group, and Women's Leadership Initiative programs.

POSITIVELY IMPACTING COMMUNITIES

Through our Technical Assistance Panels, UrbanPlan program in local schools, Affordable Housing & Revitalization task force, and community service projects.

SHARING BEST PRACTICES

Through education, promoting best practices and providing thought leadership to inform better decision-making.

INVEST IN ULI

SHOW YOUR SUPPORT FOR THE ULI MISSION

2026 ANNUAL BENEFITS

100% of your sponsorship dollars support local programs, leadership development, education and events.

SPONSORSHIP LEVELS & BENEFITS	EXECUTIVE \$15,000	DIAMOND \$10,000	PLATINUM \$5,000	GOLD \$2,500
Introduction at ULI's Advisory Board Meeting	✓			
Complimentary Florida Summit Registration	✓			
VIP Seating at Select Events	✓	✓		
Opportunity to Introduce Event Speaker	Major Event	Minor Event		
Complimentary ULI Memberships*	1 Full & 1 Associate; or 3 Associate	2 Associate	1 Associate	
Social Media Features	✓	✓	✓	
Recognition on ULI North Florida Website	Linked Logo	Linked Logo	Logo	Company Name
Presence in ULI Newsletters	Logo	Logo	Logo	Company Name
Recognition at all Programs & Events	✓	✓	✓	✓
Complimentary Tickets to Events (excludes limited seating and joint events)	4 or table of 8 when available	3 per event	2 per event	1 per event
MULTI-YEAR DISCOUNT	20% off for 3-year commitment	20% off for 3-year commitment	15% off for 3-year commitment	10% off for 3-year commitment

*Complimentary memberships are not transferrable.

*ULI Membership dues: Full \$1,332 | Associate \$540 | Young Leader \$264 | Student \$132

COMBINE YOUR ANNUAL SPONSORSHIP WITH EVENT SPONSORSHIPS IN 2026!

Many sponsors prefer the simplicity of one invoice per year. By pre-selecting events and initiatives now, you can streamline your support and maximize visibility throughout the year. Select any of the events and/or initiatives on the following page that you may be interested in sponsoring. ULI Staff will follow up with more information and help finalize your combined package.

SPONSOR AN EVENT

COMBINE THESE WITH ANNUAL SUPPORT FOR EXTRA RECOGNITION

Make the most of your sponsorship with ULI North Florida's signature programs.

These events are offered on a regular basis and typically have 100 - 300 attendees from all disciplines in real estate. Committing early ensures your firm maximizes the marketing benefits available.

Additional programs may be added to the ULI North Florida calendar throughout the year on an ad hoc basis. Dates subject to change. Visit northflorida.uli.org/events for up-to-date information.

JANUARY	FEBRUARY	MARCH/APRIL	MAY
Trends in Real Estate (Jacksonville) 1/21	Trends in Real Estate (Tallahassee) 2/17 Florida Summit (Orlando) 2/26-27	Golf Tournament (Jacksonville) 3/23 Moving Dirt (Gainesville) 3/4 CEO Series (Tallahassee) 4/21	Southeastern Coastal Development Forum (St. Augustine) 5/13-14
JUNE	SEPT/OCT	NOVEMBER	DECEMBER
Downtown Development Forum (Jacksonville) 6/2 Summer Social (Jacksonville) 6/25	Awards for Excellence (Jacksonville) 9/15 Clay Shoot (Jacksonville) 10/27	CEO Series (Tallahassee) Fall Social (Jacksonville) Trends in Real Estate (Gainesville)	Holiday Party (Jacksonville) 12/9

ADDITIONAL ULI NORTH FLORIDA INITIATIVES

UrbanPlan

Year-round educational workshops for high school and university students. Currently offered at Episcopal, Bolles, Bishop Kenny, and Maclay high schools, as well as Florida State University and FAMU. Sponsorships available from \$500 to \$2,500.

Center for Leadership

Biannual leadership development program for real estate professionals. Sponsorships available from \$500 to \$1,750.

MAKE YOUR IMPACT

Annual Sponsorship

- ☐ Executive \$15,000
☐ 3-Year 20% discount*
- ☐ Diamond \$10,000
☐ 3-Year 20% discount*
- ☐ Platinum \$5,000
☐ 3-Year 15% discount*
- ☐ Gold \$2,500
☐ 3-Year 10% discount*

Sponsorship Contact Information

Company: _____

Sponsorship contact name: _____

Email: _____

Phone: _____

Office Address: _____

* Credit Card will stay on file and be automatically charged at renewal for 3 years

ADD ON AN EVENT SPONSORSHIP:

- ☐ Check here if you'd like to be contacted about adding an Event Sponsorship to your Annual Sponsorship.

Program Name(s):

Have Additional Questions?

Contact ULI Staff listed below for further details. ULI North Florida will work with your company to create a sponsorship that benefits your goals and budget.

Preferred Payment: Check

To pay by check, please send this completed page and check to:

ULI North Florida

1524 San Marco Blvd
Jacksonville, FL 32207

Please send a high-resolution logo to Carolyn Clark at carolyn.clark@uli.org

To pay by credit card, please send this completed page to Carolyn.Clark@uli.org or call (904) 486-8256.

Name on Card: _____

Card type: _____

Card #: _____

Expiration: _____

Signature: _____

CONTACTS:

Carolyn Clark | ULI Executive Director | Carolyn.Clark@uli.org | (904) 486-8256
Buck Smoak | ULI Sponsorship Chair | BSmoak@auld-white.com | (904) 865-2144

THANK YOU TO OUR

ANNUAL SPONSORS

ULI North Florida is grateful for the generous support of our annual and event sponsors. Our sponsors stand with ULI in representing the industry leaders committed to providing best practices, creating enduring value and an impact on our communities.

Champion Sponsor

officeimages

Executive Sponsor

Regency
Centers.

Diamond Sponsors

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ENGLAND-THIMS & MILLER

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Creating
Community.

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A REAL ESTATE COMPANY

Platinum Sponsors

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BGE

CARLTON
CONSTRUCTION

Coleman | Talley

DANA B
KENYON
COMPANY

FORESTAR

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DESIGN

halff

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WALKER

MARAND
BUILDERS

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schmitt

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Kimley-Horn

Meyer Najem
Register Roofing
Silverfield Group
Vallencourt Construction
VanTrust Real Estate

ULI NORTH FLORIDA REACH

30+

Special Events

1,700+

Event Attendees

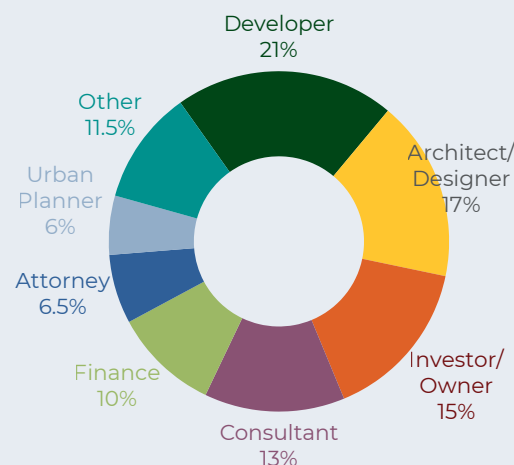
550+

North Florida Members

5,000+

Email Distribution

MEMBERSHIP BY SECTOR



ULI NORTH FLORIDA

1524 San Marco Blvd
Jacksonville, FL 32207
northflorida.uli.org
904-486-8256