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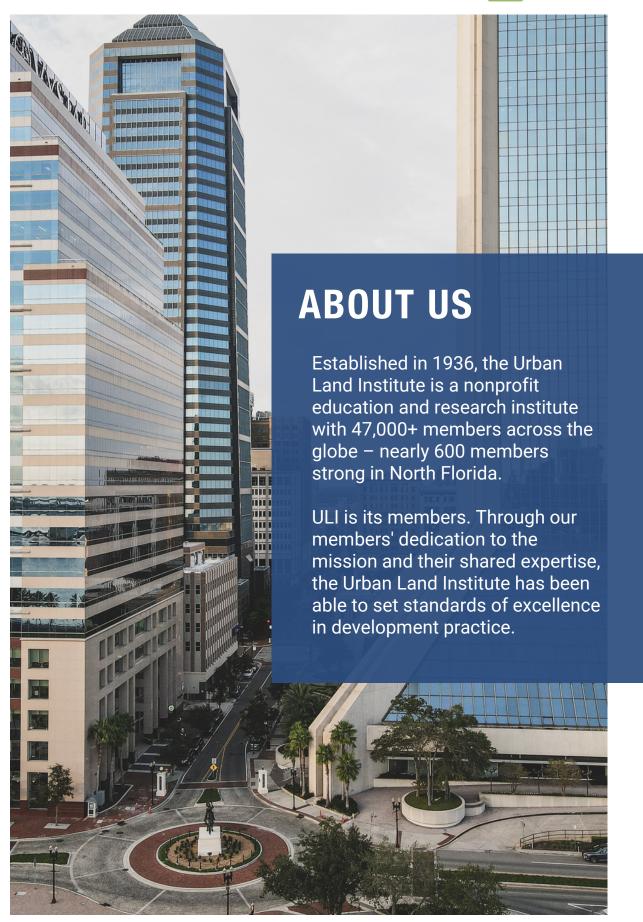
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# **OUR LEADERSHIP**



Patrick Krechowski
District Council Chair



Patrick Johnson Chair of Mission Advancement



David Paulk Treasurer



Tarik Bateh Chair of Governance



Olivia Frick
District Council
Chair-Elect

### **ADVISORY BOARD**

Patrick Krechowski, Balch & Bingham
Tarik Bateh, Bateh Real Estate Advisors
Doug Booher, Fidelity National Title Group
Cathy Chambers, Florida Power & Light Company
Lara Diettrich, HALFF
Gerry Dedenbach, CHW
Brenna Durden, Lewis Longman & Walker, P.A.
Cleveland Ferguson, JTA
Kimberly Gabbard, Florida State University
Jake Gordon, Downtown Vision
Gary Hunter, Holtzman Vogel PLLC
Tom Ingram, Sodl & Ingram PLLC
Patrick Johnson, Regency Centers

Carlton Jones, The Renaissance Group
Steve Kelley, Downtown Investment Authority
Brad Lacour, Trident Partners
Hugh Mathews, England, Thims & Miller
Michael McNaughton, Sleiman Enterprises
Shannon Nazworth, Ability Housing
Rob Palmer, Regional Partners/Alliance LLC
Maurice Rudolph, The Parc Group
Peter Rummell, Rummell Company
Trip Stanly, Blackwater Capital, LLC
Aundra Wallace, JAXUSA Partnership
Alan Wilson, The Haskell Company

### **MANAGEMENT COMMITTEE**

Patrick Krechowski, Balch & Bingham Patrick Johnson, Regency Centers David Paulk, Jacksonville Jaguars Shannon Acevedo, DLP Capital Anne Brettingen, Regency Centers Autumn Calder, Blueprint Will Crenshaw, Gallagher Olivia Frick, LS3P Andrea Johansson, Century Communities
Minjee Kim, Florida State University
Peter King, Bellatrix Ventures
Jessica Ligator, Jacksonville University
Michael McGowan, Chase Properties
Kathryn McKie, Regency Centers
Dave Stockman, Concept Companies
Valerie Williams, CSI Geo

### **ULI NORTH FLORIDA STAFF**

Carolyn Clark, Executive Director Jennifer Morrison, Manager Marissa Royals, Marketing Coordinator



# 2022 DASHBOARD

**594** Members

**47,000+**Members
Worldwide

**38** Annual Sponsors

**\$86,136**FY22 Net
Revenue



NORTH FLORIDA EVENTS

17

NORTH FLORIDA TOTAL ATTENDEES

992

# **OUR MISSION**

Shape the future of the built environment for transformative impact in communities worldwide.

# **MISSION PRIORITIES**

# DECARBONIZATION & NET ZERO

Developing a path to net zero carbon has become a priority for investors, tenants, cities, and the real estate industry.

# INCREASING HOUSING ATTAINABILITY

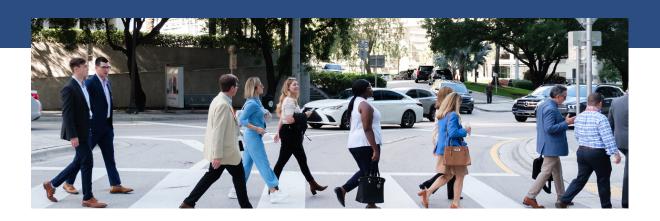
Advance best practices in residential development and public policy, and to support members and local communities in creating and sustaining a full spectrum of housing opportunities, particularly for low-and-moderate income households.

# EDUCATING THE NEXT GENERATION OF DIVERSE LEADERS

Provide educational opportunities through the ULI Learning platform and local mentoring initiatives.

# DIVERSITY, EQUITY, AND INCLUSION

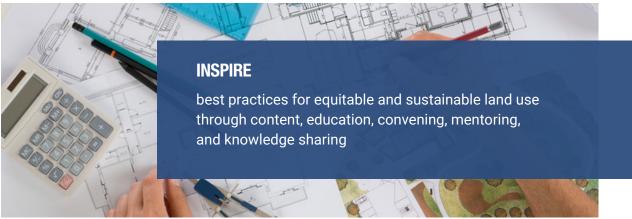
All ULI initiatives are committed to DEI recognizing that our communities can be successful and sustainable only if they work for everyone.





# MISSION COMMITMENTS







# **DEVELOPMENT TIMELINE**

# 2005

#### **ULI Jacksonville Founded**

Local real estate leaders formed a District Council and quickly reached 200 members. The first UrbanPlan was held at Nease High School and The University of North Florida.





2011

#### **Inaugural ULI Florida Summit**

The first statewide conference was held in St. Petersburg, Florida. Jacksonville has hosted the 2015 and the 2022 Summits.

2012

#### **Capital Region Satellite Established**

Local leaders in Tallahassee created the Capital Region Board and hosted the inaugural Trends in Real Estate Luncheon in 2013.





2013

#### **Women's Leadership Initiative**

The initiative was created to raise the visibility and number of women leaders in ULI and the real estate industry.



# 2013

#### **First Technical Assistance Panel (TAP)**

The Jacksonville Aviation Authority engaged ULI to evaluate its undeveloped land holdings east of the of the terminal at the Jacksonville International Airport.





2014

#### **ULI Gainesville Satellite Founded**

The local leadership formed a committee to bring together real estate professionals to share best practices, tour successful projects, and advance the ULI mission in the local community.

# 2017

# Affordable Housing & Revitalization Task Force Created

The Task Force was developed to bring awareness to members and the real estate community to elevate the conversation.





2018

#### **Center for Leadership**

The Center for Leadership initiative was developed to provide advanced leadership training that includes regional real estate topics and a regional community initiative.

2021

#### **DEI Strategic Plan Developed**

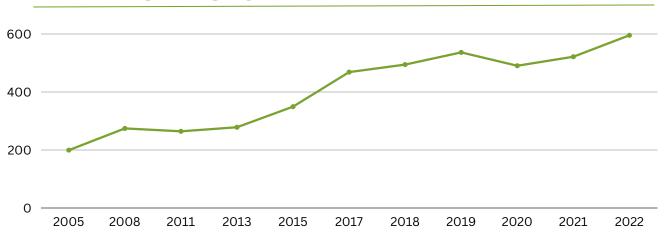
The DEI Committee was formed to facilitate meaningful engagement and thoughtful discourse around issues of race and equity to better equip our members with the necessary tools to become more inclusive leaders.

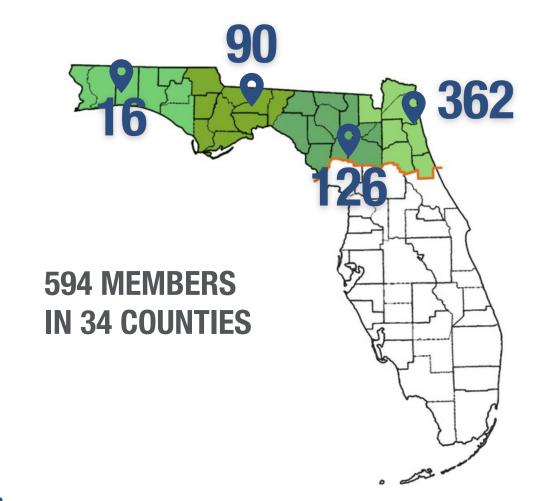


# **OUR REACH**

As the North Florida region grows, our mission to shape the future of the built environment for transformative impact in communities worldwide is more relevant than ever.

### **MEMBERSHIP GROWTH**







# STRATEGIC PLAN

ULI Leadership convened to develop a strategic plan in March 2022 to map out our vision for the organization's growth over the next 3 years.

Raise ULI's visibility through participation in regional impact issues

Attract new members and retain existing members

Embrace Diversity,
Equity and Inclusion in
our identity and culture,
and advance DEI values
through all programs
and initiatives

Develop a business
plan to better
maintain and sustain
Gainesville and
Tallahassee Satellites

Financial Sustainability

# **ANNUAL SPONSORS**

Annual sponsors are critical to our mission at the local level and make it possible for us to provide quality local programming and community outreach initiatives.

#### **CHAMPION SPONSOR**

Live Oak Contracting

### **EXECUTIVE SPONSORS**

Jacksonville Transportation Authority Regency Centers

### **PLATINUM SPONSORS**

Balch & Bingham

**BDG Architects** 

**Carlton Construction** 

CHW CPPI

**Concept Companies** 

FTM

Franklin Street

GreenPointe

Halff

**Kutak Rock** 

Lewis Longman & Walker

LS3P Associates Peter S. Rummell

Prosser

SouthState Bank
UF Real Estate Center

### **GOLD SPONSORS**

Basham & Lucas

**CBRE** 

**Chance Partners** 

Colliers

CP Group CSI Geo ELM

**FSU Real Estate Center** 

**GAI Consultants** 

Haskell

HDR

Holland & Knight

JLL

Kimley Horn
Miller Electric
Prime Realty
Sodl & Ingram

Vallencourt Construction



# **EVENT SPONSORS**

Thank you to our 2022 event sponsors for supporting the advancement of our members, our mission, and our industry while gaining valuable exposure to community leaders.

Atlee Development Group Advanced Drainage Systems

AE7

Auld & White
Ausley McMullen
Ajax Building Corp
Balch & Bingham

BDG BGE

**BKJ Architecture** 

Beson4

Block 3 Design

Blueprint Intergovernmental Agency

Brasfield & Gorrie
Capital City Bank
Carlton Construction
Chase Properties
Ciminelli Real Estate
City of Tallahassee
Connelly & Wicker

**Corner Lot** 

Danis Construction
Dream Finders

ELM ETM

Fidelity National Financial

Franklin Street

Greater Tallahassee Chamber

Heritage Bank Holtzman Vogel Kimley Horn Kutak Rock

**Ladson Construction** 

**Leon County** 

Live Oak Contracting LS3P Associates Marand Builders McCurdy-Walden

Moore Bass Consulting

NDN Companies Pond & Company Prime Meridian Bank

Prime Realty
Regency Centers
RISE Real Estate
Regency Centers
Scherer Construction
Sealey Real Estate
Sleiman Enterprises
Stearns Weaver Miller
TLG Real Estate Services

Vestcor Companies Wellhouse Company

Whiting-Turner Contracting

# **HIGHLIGHTS FROM 2022**

# **FLORIDA SUMMIT**

More than 500 land use and real estate professionals attended the 2022 Florida Summit, which provided valuable opportunities to network and connect with fellow members from around the state, hear insightful trends from industry leaders, and tour exciting projects in and around Jacksonville.

Many thanks to all of our conference sponsors, especially presenting sponsors Live Oak Contracting and Hotwire Communications, and local partner Downtown Vision.







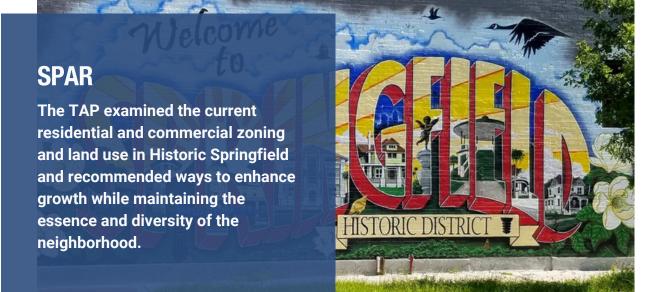






# TECHNICAL ASSISTANCE PANELS

Technical Assistance Panels, known as TAPs, are a service offered by the Urban Land Institute that brings real estate, planning, and development experts together to provide unbiased pragmatic advice for addressing complex land use and real estate development issues. TAPS are offered to local, public and private organizations. Since 2013, ULI North Florida has conducted 16 TAPs.



# CITY OF GAINESVILLE & ALACHUA COUNTY

The TAP was tasked to examine the Airport-Waldo Road and 39th Avenue area, a.k.a. Airport Gateway, to promote a sense of place through a unified vision of modern light industrial and commercial property opportunities.



# **URBANPLAN**

#### **ULI Members in High School & College Classrooms.**

UrbanPlan is a project-based learning curriculum for high schools and universities. Bringing together disciplines such as economics, city government, real estate and urban planning, UrbanPlan engages students to consider the myriad of complex decisions that shape our built environment. We are proud to partner with Bishop Kenny High School, The Bolles School, Episcopal High School, Maclay School, Leon High School, and Florida State University.

Thank you to our 2022 annual sponsors: Regency Centers, Walker & Dunlop, Ausley McMullen, Moore Bass Consulting, and BKJ Architecture!



200+ trained volunteers 750+ students have completed UrbanPlan since 2005





# WLI: IS A REAL ESTATE CAREER IN YOUR FUTURE?

ULI North Florida was awarded a Hines Innovation Grant to introduce university students to career options in real estate, specifically to women and underrepresented groups. The program featured a virtual panel discussion with a culturally diverse group of professionals from various fields of specialization within the real estate industry. The following universities were invited to participated: Florida State University, University of Florida, Florida A&M University, University of North Florida, and Edward Waters University.



#### **SPEAKERS**

Eliona Jankulla, Holland & Knight Jamaal Grier, Truist Paula Henrique, Regency Centers Kiel Sims, AOTC, Inc.

### **MODERATOR**

Laura Gonzales, Franklin Street

# **YLG MENTORING**

Congratulations to the 2022 participants of the YLG Mentoring Program. Since 2013, the Mentoring Program has provided Mentors the opportunity to strengthen ties with a future leader and to gain a fresh perspective and additional experience as an advisor, supporter, and coach. Mentees have the chance to learn from experienced industry professionals and discuss career-related topics with a successful industry veteran.











# **SPECIAL EVENTS**

## **INAUGURAL CLAY SHOOT**









## **2ND ANNUAL GOLF TOURNAMENT**













