

 | 25
YEARS OF
IMPACT

Minnesota



2025-2026
***ANNUAL* REPORT**

LETTER FROM THE DISTRICT COUNCIL CHAIR

Dear Friends and Colleagues,

I believe it is safe to say that every year that goes by, we all learn valuable lessons. This past year was no different: our organizations, our communities, our State, and our resolve were tested. The lesson I believe we all learned (or reaffirmed for many) during that time is that our communities stand up for one another, are proud to be Minnesotan, and collectively, we want what is best for our region.

Through the storm clouds our communities and region faced, ULI Minnesota members achieved shining moments that provided positive impact for the benefit of our region, which I am extremely proud to highlight in this year's Annual Report. A few of those accomplishments (but definitely not the only!) are as follows:



Gabe Philibert
District Council Chair
July 2024-June 2026

- Cementing our established organizational governance within ULI MN, which provided transparency and clearer direction for ULI members and member leaders;
- Reimaging and refreshing our Leadership Exchange (Product) Councils, which brought even more professionals together to connect and strengthen our built environment;
- Continuing to execute Technical Assistance Panels throughout the region, bringing together talented professionals to tackle the hard problems facing our neighborhoods, communities, and/or cities;
- Graduating the 10th REDI Cohort this summer (stay tuned, 10-year celebration coming), which added to the 200-plus REDI alumni in our region;
- Providing consistent member updates on all things happening within ULI MN through our Monday Memo – a weekly info share with members (thank you, Megan!);
- Strengthening the talented pool of commercial real estate professionals through YLG and NEXT's continued engagement with our region's next generation of leaders;
- Celebrating 25 years of ULI MN's impact on the built environment, which brought together countless commercial real estate professionals committed to the mission of ULI; and,
- Last but definitely not least, ULI MN not stepping back from integrating diversity, equity and inclusion into its foundational operations across the District Council.

For professionals and companies who desire to have a rooted interest and outsized impact on communities around Minnesota, we welcome you! ULI MN is a fantastic place to invest your time and resources. Our thoughtful, member-led programs, events, and initiatives are all made possible by our Annual Sponsors and many of you. Many more lessons will be learned in the years ahead and it is an exciting time to be a member of ULI as we face each lesson head on!

It has been an honor and privilege to serve as your Chair the past two years. Thank you for your engagement, passion, and commitment of time and resources to ULI Minnesota.

A toast to our next 25 years. Cheers!

WHO IS ULI?

The Urban Land Institute (ULI) is a member-led research and education-based non-profit founded in 1936. District Councils focus on opportunities to foster local collaboration in over 90 cities and regions in the United States, Canada, and Mexico. Membership in ULI includes the research and resources of the oldest and largest network of cross-disciplinary real estate and land use experts in the world.

ABOUT ULI MINNESOTA

The Minnesota District Council was founded in 2001 and now includes over 500 members who are involved in all aspects of the development and planning process - private, public, and non-profit.

THE MISSION OF THE URBAN LAND INSTITUTE

Shape the future of the built environment for transformative impact in communities worldwide.

MISSION COMMITMENTS

CONNECT active, passionate, diverse members through the foremost global network of interdisciplinary professionals

INSPIRE best practices for equitable and sustainable land use through content, education, convening, mentoring, and knowledge sharing

LEAD in solving community and real estate challenges through applied collective global experience and philanthropic engagement

Bridging Sectors for Real Results

"The relationships I have built have expanded my perspective on the real estate industry and introduced me to professionals from disciplines and backgrounds different from my own."
Meredyth Skemp, Sherman Associates

MEMBER ENGAGEMENT

80+

Members Serving on Committees

124

Members on Leadership Exchange Councils

65

Programs and Events Held

1,714

Event Registrants

181

Students Participating in UrbanPlan

125

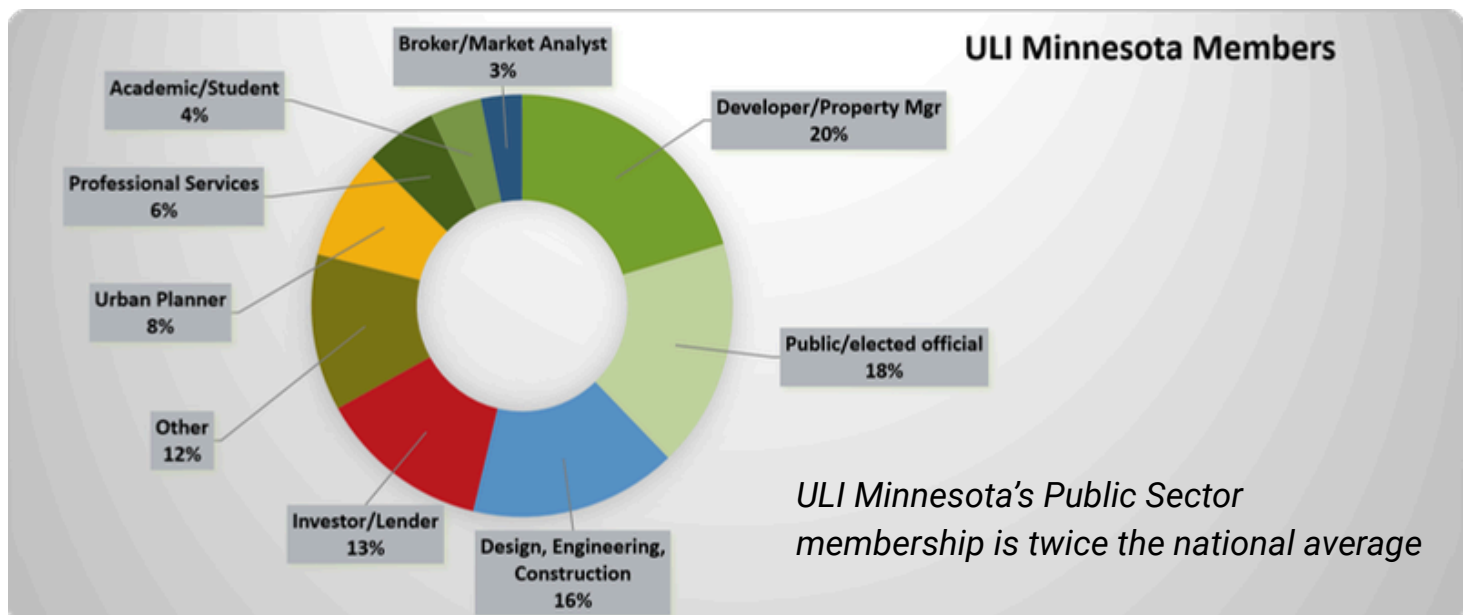
UrbanPlan Volunteer Hours

22

REDI Volunteers

40+

Hours CE Offered



WHAT WE DO

The Urban Land Institute of Minnesota is a trusted, **relied-upon network of leaders** advancing responsible land use and development. We connect the leaders making the most important regional real estate decisions today.



1

CATALYST

Promote meaningful discussion around catalytic projects and ideas affecting land use to broaden perspectives and create momentum from possibility.

2

CHANGE AGENT

Be a thought-leader exploring interdisciplinary land use and development issues.

3

BRING LEADERS TOGETHER

Join people together to deepen professional relationships within and beyond our membership through networking, mentoring and problem-solving.

4

CREATING A GLOBAL NETWORK WITH LOCAL IMPACT

Lead solutions on the most pressing land use and real estate development challenges and opportunities.

5

TRUSTED ADVISOR

Convene dialog among public and private sector industry leaders to facilitate collaboration in an unbiased exchange of ideas.

6

SHARING KNOWLEDGE & BEST PRACTICES

Deliver cutting-edge content and programming on real estate market and land use trends.

ULI MEMBERS *LEAD THE WAY*

Our members are the driving force behind the programs we plan, the advisory services we provide local governments, our leadership development efforts, and operating committees. Our membership and broad audience include development, design, construction, and land-use policy professionals from throughout the Twin Cities.

UNBEATABLE EVENTS & PROGRAMMING

From convenings of 100+ members to intimate cohort gatherings, from behind-the-scenes site tours to in-depth presentations and networking socials, ULI Minnesota is where regional and national thought leaders discuss best practices to create thriving communities in our state.

MULTIDISCIPLINARY NETWORKING

Our members are developers, brokers, bankers, financiers, attorneys, architects, engineers, designers, academics, non-profit partners and government leaders. ULI Minnesota is where all these disciplines join together. ULI is over 45,000 members strong with over 500 Minnesota Members.

MEMBER NETWORKS AND COHORTS

Cohorts provide opportunities for members to build stronger relationships in small groups settings. Our local cohorts provide connection and peer learning at all career stages.

IN DEPTH PROGRAMS

Planned in line with ULI's mission pillars, our programs are deep dives into housing decarbonization, and what's next in real estate. We connect leaders and ULI research to Minnesota's most pressing challenges and opportunities.



ULI MEMBERS ARE...

urban designers

landscape architects

attorneys

investors

urban planners

educators

Developers

Public Officials

asset managers

contractors

accountants

bankers

consultants

property
owners

brokers

students

engineers

architects

nonprofits

business developers



CONNECT

Bring together active, passionate, diverse members from across the fields of real estate and land use policy to foster collaboration within and beyond ULI's membership.



YOUNG LEADERS GROUP (YLG)

YLG creates a unique setting where tomorrow's industry leaders build networks and focus on professional development. It consists of members under age 35 who want to be actively involved in shaping the built environment and the future of the real estate industry in our area.

This year, YLG activities included:

- A full-day summit in Northfield, touring sustainable projects and learning about development in Greater Minnesota
- A tour of two affordable housing developments, The Waldo and The Juniper, with a presentation on the development process and capital stacks
- An "OAC 101" presentation and panel at St. Thomas for real estate students
- Several casual coffee and happy hour gatherings to facilitate networking and connection



NEXT

The NEXT mid-career cohort brings together ULI members from across disciplines to share local best practices, develop leadership skills, and build lasting relationships across sectors. Monthly programming featured tours, presentations, and informal, relationship-driven sessions, including:

- Tours of Landmark Tower, Viking Lakes, Roslyn Apartments, and Argo Apartments
- Presentations and panel discussions on legislative matters, capital markets, and data centers
- A expert-led session on navigating mid-career professional transition
- Happy hour and coffee gatherings



LEADERSHIP EXCHANGE COUNCILS

The Leadership Exchange Councils are six small groups of industry leaders who gather for peer learning and in-depth discussion on the issues, opportunities, and challenges facing our industry. In addition to the Fall and Spring Council Days, where the plenaries featured "Selling Minnesota" and "Challenges and Opportunities in Downtown St. Paul," a special "How Did They Do That?" presentation in February featured a look at the long-term Malcolm Yards development process.



REGIONAL HOUSING POLICY WORKGROUP

Six times a year, we convene city, county, and agency staff who work on housing issues for knowledge sharing and connection. Topics included presentations from ULI's Terwilliger Center for Housing, the 2025 comprehensive plan update, modular construction, use of LAHA and SAHA funds, and state, local, and federal housing policy.

INSPIRE

Share best practices for equitable and sustainable land use through content, education, convening, mentoring, and knowledge sharing.

PROGRAMS

ULI Minnesota's FY26 programs featured deep dives into sustainable development, housing attainability, and historic tax credits, plus the second annual Emerging Trends in Real Estate program.

- The Emerging Trends in Real Estate program examined national and local forces impacting real estate. In addition to a look at the ULI/PwC report and local response, we discussed AI, Senior Housing, and property tax land use efficiency.
- The Power of Small - Stories from Local Developers brought national small scale development expert Jim Heid (author of our REDI textbook Building Small) together with three local developers to share why smaller, incremental development matters and strategies to make these projects possible.
- Building the Future: Decarbonization, Resilience and Green Finance featured panels on Building Decarbonization and Green Finance, as well as a look at LEED v5
- The 2026 Home Attainability Update gathering included a deep dive into local housing data and how the Twin Cities stack up against peer cities. We also heard about local efforts to increase home attainability.
- Using Historic Tax Credits to Make Deals Work covered the nuts and bolts of historic tax credits, with two in depth case studies and a tour of 2441 Arts, one of the case study subjects.

REDI

Our Real Estate Diversity Initiative graduated its 10th cohort in June 2026, adding to the more than 250 alumni in our network!

URBANPLAN

ULI Members worked with students at Roseville and Mounds View high schools, helping them understand the fundamentals of real estate development and land use through a hands-on, engaging exercise. With an extra class at each school, we reached almost twice as many students as the previous year!

ULI FALL & SPRING MEETINGS

Minnesota members attended the global conferences in San Francisco and Nashville, connecting with thousands of leaders from across North American and the world.

KNOWLEDGE FINDER

Knowledge Finder is a database of real estate case studies, white papers, and event resources connecting ULI Members to an expanding library of exclusive content. Access the collective, global knowledge of ULI and its members (including ULI Minnesota TAP reports) anytime and anywhere at knowledge.uli.org.

ULI LEARNING

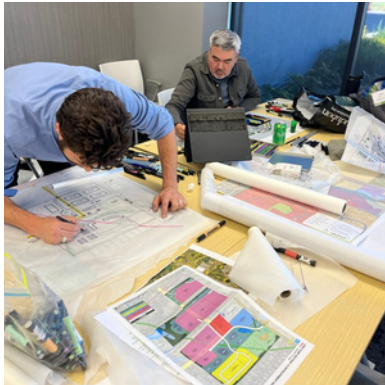
The ULI Learning digital platform hosts dozens of development courses, webinars and workshops on the most important topics in the real estate industry. Learning.uli.org.



"ULI is an important venue for cross-sector conversation, relationships, and collective efforts to create better places for everyone." Max Musicant, The Musicant Group

LEAD

Work to solve community and real estate challenges through applied collective global experience and philanthropic engagement.



TECHNICAL ASSISTANCE PANELS

ULI Minnesota's TAPs provide expert, unbiased advice to local governments, public agencies, and nonprofits facing complex land use and real estate challenges. Our members came together to tour, interview, debate, deliberate, and make recommendations.

- The Episcopal Church in Minnesota asked for potential uses for a historic church property. The property was ultimately offered for sale with the TAP report included for potential developers.
- Lake Elmo asked for insight on the best use of 180 city-owned acres. The City recently issued an RFP for a broker to market the land, with the TAP report included.
- Minneapolis looked for new, bold ideas for the future of Uptown. Though the timeline for implementation is long, there are already elements of the near term recommendations being put into practice.



NAVIGATING YOUR COMPETITIVE FUTURE

Developed locally by ULI Minnesota members, Navigating Your Competitive Future provides a forum for honest and neutral conversations between ULI member experts and public officials. Developers and other land use professionals discuss the current development landscape with elected and appointed leaders, providing insight on how communities can incent the types of development they'd like to see. Through support from Minnesota Housing, we hosted an NCF workshop for Kandiyohi county in November.



EMERGING DEVELOPERS CONVENING

Along with the Greater Minnesota Housing Fund, Minnesota Housing also supported a convening for graduates of our REDI program, as well as those who participated in LISC, GMHF, Minneapolis, and Ramsey County emerging developer education programs. The workshop featured presentations by active developers and opportunities to connect with funders.

NORTHSIDE FORWARD SUPPORT INITIATIVE

With funding from the Jay & Rose Phillips Family Foundation, ULI Minnesota entered into a partnership with the African American Leadership Forum to support implementation of the Northside Forward Plan. The partnership, continuing into FY27, includes developer convenings, mentorship opportunities, and advisory services initiatives.



Highlights included an April UrbanPlan workshop for Minneapolis Public School students and North Minneapolis youth, a May conversation on building an effective development team, and support for the January "The Power of Small" convening.

Celebrating the past...



On June 25, more than 130 ULI Minnesota members and friends gathered at the Minneapolis Club to mark a significant milestone - 25 years of ULI Minnesota! Attendees enjoyed refreshments, connection, and fun, and raised a glass to the past quarter century and all the ULI impact to come.



... and looking to the future.

As we approached our 25th anniversary, our Management Committee gathered to lay the roadmap for the next 25.

They coalesced around a clear aspiration - ULI Minnesota as the place for purposeful cross-sector networking, high quality content, and the deep, sometimes difficult conversations that shape our region's built environment.

The plan organizes our work into 4 priorities:

- Effective marketing and storytelling
- Member leadership development
- Trusted thought leadership
- A strong financial and operational foundation

Key next steps in implementing the plan include:

- Reestablishing the advisory board
- Expanding our work and impact in Greater Minnesota
- Highlighting and increasing our Advisory Services offerings
- Establishing leadership development programs



MEMBER LEADERS AND STAFF

FY26 MANAGEMENT COMMITTEE

CHAIR
Gabe Philibert
Lova Management Group

TREASURER
Alex Frank
Magnolia Homes LLC

OUTREACH CHAIR
Maya Beecham
Northwest Area Foundation

URBANPLAN CHAIR
Valerie Quarles
City of Saint Paul

ADVISORY SERVICES CHAIR
Julie Wischnack
City of Minnetonka

DISTRICT COUNCIL VICE CHAIR
Neil Reardon
ESG Architecture and Design

SECRETARY
Tom Strohm
Likewise Partners

YLG CHAIR
Andrew Glover
ARCO/Murray

MEMBERSHIP CHAIR
Taylor Smrikarova

LEADERSHIP EXCHANGE COUNCILS CHAIR
Heather Worthington
Urban3

CHAIR OF MISSION ADVANCEMENT
Stu Ackenberg
ACKERBERG

IMMEDIATE PAST CHAIR
Lynette Dumalag
Sitio-Purok

REDI CHAIR
Janelle MacLean
United Properties

PROGRAMS CHAIR
Brandon Wiltgen
Bank Vista

GOVERNANCE COMMITTEE

Lynette Dumalag, Committee Chair
Sitio-Purok

Stu Ackenberg
ACKERBERG

John Breitingner
Colliers

Jeremy Jacobs
Colliers

Nick Koch
Retired

Pat Mascia
University of Minnesota Foundation Real
Estate Advisors

John Shardlow
Retired

*The Governance Committee is composed of
ULI trustees and past District Council chairs
and is chaired by the immediate past chair.*

LEADERSHIP EXCHANGE COUNCILS

COMMUNITY DEVELOPMENT COUNCIL
Kersten Elverum, Co-Chair
City of Hopkins

Jill Hutmacher, Co-Chair
City of Eagan

Melissa Poehlman, Co-Chair
City of Richfield

BLUE FLIGHT
Colin Oglesbay, Chair
D/O Architecture

Stefan Michno, Vice Chair of Programs
Great States Development

Joe Peris, Vice Chair of Membership
JLL

GOLD FLIGHT
Mark Kunkel, Chair
Doran Companies

Katie Anthony, Vice Chair of Programs
Schafer Richardson

John Rent, Vice Chair of Membership
Associated Bank

PURPLE FLIGHT
Mark Decker, Chair
Chiron Real Estate

Judy Jandro, Vice Chair of Programs
Sunrise Banks

Michael Trotter, Vice Chair of Membership
Huntington Bank

RED FLIGHT
Amanda Janzen, Chair
NTH, Inc.

Amy Cheever, Vice Chair of Programs
Snow Kreilich Architects

Eric Haupt, Vice Chair of Membership
Circle CRE Group

SILVER FLIGHT
Mitchell Cookas, Co-Chair
ISG

Leif Eikevik, Co-Chair
Link Street

Katya Pilling, Co-Chair
Watson Forsberg

STAFF

Megan Flanagan
Executive Director

Rachel Keenan
Manager

Contractors:
Breanne Kennedy
Jesse Ross



COMMITTEE MEMBERS & VOLUNTEERS

FINANCE COMMITTEE

Alex Frank, Magnolia Homes LLC (Chair)
Pat Mascia, UMFREA
Brandon Wiltgen, BankVista

NEXT LEADERSHIP

Meredyth Skemp, Sherman Associates (Chair)
Brandon Bomar, Target
Holly Engle, Mortenson
Barry Schneiderman, U.S. Bank
Claire VanderEyck, Doyenne Development

REGIONAL HOUSING POLICY WORKGROUP

Breanne Kennedy, Thrive LLC (Co-Chair)
Ania McDonnell, Metro Cities (Co-Chair)

REDI STEERING COMMITTEE

Janelle MacLean, United Properties (Chair)
Joe Borkus, Ozhi Development
Wafa Elkhaila, Destination Medical Center
Robert Sanders, Sanders Development Group
Peter Winzig, CBRE

REDI MENTORS

Jason Brisson, Choice Bank
Katie Cohen, Walser Automotive Group
Hilary Dvorak, City of Minneapolis
Scott Elofson, HDR
Wale Falade, Locus Architecture
Jacqui Hunner, United Properties
Sam Jagodzinski, Plante Moran
Magarita Jules, First Bank & Trust
Breanne Kennedy, Thrive LLC
Jennifer Monson, City of St. Louis Park
Will O'Keefe, Bader Development
Ann Olson, Bell Bank
Delma Palma, LSE Architects
Greg Ramseth, HDR
Neil Reardon, ESG Architecture & Design
Brandon Wiltgen, BankVista
Ellie Ziaie, BKV Group

YLG EXECUTIVE COMMITTEE

Andrew Glover, ARCO/Murray (Chair)
Liz Curley, JPMorgan Chase
Sam Dagit, Veridian Credit Union
Griffin Dempsey, Design Tree Engineering
Jasmine Frias, JB Vang
Matt Ganter, Rebound Partners
Adriana Hammonds, Student (St. Thomas)
Liam Honl-Toledo, Student (St. Thomas)
Sam Jagodzinski, Plante Moran
Girmai Teklab, Project for Pride in Living

NORTHSIDE FORWARD COMMITTEE

Magarita Jules, First Bank & Trust (Co-Chair)
Calvin Littlejohn, TRI-Construction (Co-Chair)
Eric Andrews, Diversified Capital Impact
Bill Baxley, Gensler
Vernon Beckford, Diversified Capital Impact
Gunnar Carlson, Riverton Community Housing
Alex Frank, Magnolia Properties
Robert Harper, Mortenson
Jessica James, Twin Cities Habitat for Humanity
Jesse Ross, Mr. Jesse Ross LLC
Tyrize Cox (AALF Staff)

URBANPLAN COMMITTEE

Valerie Quarles, City of Saint Paul (Chair)
Max Holperin, Walker Consultants
Tamia McLaughlin
Connor Schaefer, Washington County
Danielle Sindelar, Greater Minnesota Housing Fund
Grace Sweeney, Broadway Street Development
Nolan Wall, City of Vadnais Heights

URBANPLAN VOLUNTEERS

Patrick Boylan, Metropolitan Council
Britta Carlson, Emmons & Olivier Resources, Inc.
Mia Colloredo-Mansfield, HKGI
Jessy Countney, Minneapolis Downtown Council
Kendra Ellner, HKGI
Abigail Glastetter, Perkins&Will
Tom Goodrum, Goodrum Land Planning LLC
Niki Hill, City of Shoreview
Max Holperin, Walker Consultants
Anissa Keyes Powell, Provision, LLC
Clare Kiboko, Kimley-Horn
Jason Kraus, Kohl's
Kribashini Narayana Moorthy, Stantec
Kemi Lawani, Natural Hair Care Institute
James Lenhoff, Minnesota Housing Finance Agency
Keith Matte, BKBM Engineers
Edna McKenzie, Midwest Select Contracting LLC
Tamia McLaughlin
Jacob Molho, City of Minneapolis
Barbara Newton, City of Saint Paul
Stephanie Perry, CLA
Valerie Quarles, City of Saint Paul
Jake Reilly, City of Arden Hills
Claire Roth, ISG
Hemangi Salunke, University of Minnesota
Connor Schaefer, Washington County
Jason Schmidt, Metropolitan Council
Danielle Sindelar, Greater Minnesota Housing Fund
Grace Sweeney, Broadway Street Development
Nolan Wall, City of Vadnais Heights

PROGRAMS COMMITTEE

Brandon Wiltgen, BankVista (Chair)
Sheri Brezinka, US Green Building Council
Lynette Dumalag, Sitio-Purok
Leah Elsham, Perkins&Will
Holly Engle, Mortenson
Nate Evans, GBBN
Magarita Jules, First Bank & Trust
Nick Koch, Retired
Julie Lux, BKV Group (Trends Co-Chair)
Katya Pilling, Watson Forsberg
Joyce Stupnik, BDH (Trends Co-Chair)
Mark Swanson, International Masonry Institute
Allyn Thorpe, City of Bloomington (Trends Co-Chair)
Ellie Ziaie, BKV Group

SPONSORSHIP COMMITTEE

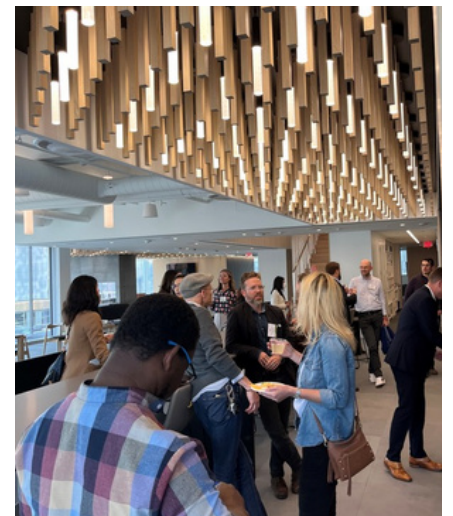
Neil Reardon, ESG Architecture & Design (Chair)
Matt Ganter, Rebound Partners
Judy Jandro, Sunrise Banks
Katya Pilling, Watson-Forsberg
Meredyth Skemp, Sherman Associates
Grace Sweeney, Broadway Street Development
Claire VanderEyck, Doyenne Development

TAP AND NCF PANELISTS

John Breiting, Colliers
Marcello Cabezas, maciDeas
Lisa Christianson, Colliers
Mitchell Cookas, ISG
Justin Erickson, The Brookshire Company
Dayna Frank, First Avenue Productions
Amy Geisler, City of Minneapolis
Alex Haecker, AWH Architects
Mark Houge, North Oaks Company LLC
Erin Lonoff, HR&A Advisors
Grant Martin, LOCI Consulting LLC
Haila Maze, Bolton & Menk
Max Musicant, The Musicant Group
Tammy Omdal, Northland Securities, Inc.
Howard Paster, Paster Properties
John Slack, Perkins&Will
Blake Slette, Damon Farber
Taylor Smrikarova, Real Estate Development
Brian Stanslaski, GFY Custom Crafts
Tom Strohm, Likewise Partners
Patricia Wall, The Market at Malcolm Yards
Marcus Westbury, Consultant

"I am a deep believer in the power of place to shape the human experience. I think ULI is such an important and valuable convener of the people and conversations that help us all make better choices as we continue to build the future here in MN. These are big and messy questions, and ULI is the perfect place to bring all the different people who are dedicating their professional life to this work together."

Catherine Malmberg, Destination Medical Center



SPEAKERS & PROGRAM PANELISTS

Programs

The Power of Small

Jasmine Frias, JB Vang
Jim Heid, CRAFT DnA
Thomas Hertzog, Good Neighbor Homes
Anissa Keyes Powell, Provision LLC
Zae Sellers, Mortenson

Building the Future

Sheri Brezinka, U.S. Green Building Council
Cody Fischer, Footprint Development
Monte Hilleman, Sustainable Investment Group
Allison Jeneson, Barr Engineering
Bali Kumar, PACE Loan Group
Carole Mette, Sherman Associates
Douglas Pierce, Perkins&Will

Emerging Developers Workshop

James Archer, Matrix Development
Alex Frank, Magnolia Homes, LLC
James Lyght, Old National Bank
Gretchen Nicholls, LISC Twin Cities
Irene Ruiz-Briseno, Greater Minnesota Housing Fund
Mary Stoick, Sunrise Banks
Kali Terry, New Verticals Development
Victoria Yepez, VY Management LLC

Emerging Trends in Real Estate

Haley Anderson, PwC
Bill Baxley, Gensler
Scott Black, EDI Group
Mary Bujold, Maxfield Research
Dan Curry, Oppidan
James Holmberg, VILAS
Jamie Korzan, Oppidan
Sam Larson, ARCO/Murray
Allison Liuzzi, Minnesota Compass
Julie Lux, BKV Group
Jill Nokleby Kaiser, Ebenezer
Maggie Parra, CBRE
Joyce Stupnik, BDH
Allyn Thorpe, City of Bloomington
Kari Thurlow, Leading Age MN
Catie Wheeler, BKBM
Heather Worthington, Urban3

Geothermal for Building Heating and Cooling

Faith Cable Kumon, NTH, Inc.
Brian Urlaub, Salas O'Brien

Home Attainability Update

Kimberly Bergren, City of Bloomington
Jo Foust, Scott County CDA
Rosie Hepner, ULI Terwillige Center for Housing
Chris Palkowitsch, BKV Group
Julie Siegert, Scott County CDA

Building What's Next

James Archer, Matrix Development
Alex Frank, Magnolia Homes, LLC
JoAnna Hicks, Element Commercial Real Estate
PJ Hill, NorthRock Partners
Magarita Jules, First Bank & Trust
Joanne Kuria, Amani Construction & Development
Calvin Littlejohn, Tri-Construction

Using Historic Tax Credits to Make Deals Work

John DeJovine, Novogradac & Company, LLP
Meghan Elliott, RevitalizeMN, Jillpine & New History
Colin Oglesbay, D/O Architects

NEXT

Will Anderson, Sherman Associates
Joe Bagnoli, Winthrop & Weinstine P.A.
Troy Blizzard, Mortenson
Joe Borkhus, Ozhi Development
Kyle Chank, MN Ventures
Cody Fischer, Footprint Development
Andrew Glover, ARCO/Murray
Paris Jackson, Sparkfund
Amy Frederiksen, Momentum Advocacy
Don Kohlenberger, Hightower Initiatives
David Loehr, Cushing Terrell
Kelly McIntee, Live Well with Kell
Ann Olson, Bell Bank
Rebecca Parrell, Schafer Richardson
Dustin Schipper, Perkins & Will
Barry Schneiderman, U.S. Bank
Meredith Skemp, Sherman Associates
Gordon Stofer, Orchard Road Capital LLC
Claire VanderEyck, Doyenne Development
Angie Varpness, Perkins & Will
Kathryn Watson, Perkins & Will

REDI

Namdi Alexander, AWH Architects
Joe Borkus, Ozhi Development
Sara Bunn, Minnesota Housing Finance Agency
Charles Burdick, Streetfront Development
Gretchen Camp, ESG Architecture & Design
Samantha Duran, Willdan
Nicole Fontaine, United Properties
Alex Frank, Magnolia Homes, LLC
Whitney Kizart
Amber Lee
Janelle MacLean, United Properties
Julie McNally, United Properties
Damaris Melo-Gyasi, Design by Melo
Fadumo Abdi Mahamud, Project for Pride in Living
Sam Newberg, Stantec
Ann Olson, Bell Bank
Joe Peris, JLL
Garrett Peterson, Land Bank Twin Cities, Inc
Tracy Puchtel, United Properties
Jesse Ross, Mr. Jesse Ross LLC
Irene Ruiz-Briseno, Greater Minnesota Housing Fund
Emily Seddon, Metropolitan Council
Merrie Sjogren, Assembly MN
Renee Spillum, PlatformMN
Sean Sweeney, Hall Sweeney Properties
Hosie Thurmond, Thurmond Real Estate
Claire VanderEyck, Doyenne Development
Miranda Walker, U.S. Bank

Young Leaders Group

Ashley Bisner, JB Vang
Ray Bouchart, Design Tree Engineering
Kim Bretheim, LHB, Inc.
Tom Brown, Terra Construction
Jasmine Frias, JB Vang
Becky Ford, Community Action Center
Matt Ganter, Rebound Partners
Rob Hanson, Carlton College
Chris Kennelly, NCC Builders
Joanne Kuria, Amani Construction & Development
Kristina McMillan, Ironmark
Chris Palkowitsch, BKV Group
Lisa Percy, Community Action Center
Mikayla Schmidt, City of Northfield
Jay Scott, Rebound Real Estate
Elizabeth Turner, Precipitate, PLLC

LEADERSHIP EXCHANGE

COUNCILS:

Joel Akason, Kraus Anderson
Sam Andersen, T5 Data Centers
Mike Beer, Gardner Builders
Tanya Bell
Clint Blaiser, Halverson and Blaiser Group Ltd
Phil Cattanach, Opus
Ari Chernikoff, Legacy Investing
Ryan Durand, Oppidan
Jessie Hendel, Alliance Housing
Mayor Kaohly Her, City of St. Paul
Dave Higgins, St. Paul Downtown Development Corp
Tina Hoyer
Suzanne Huovinen, Securian
Michael Kerski, City of Shakopee
Dan Kingston, Mortenson
Pat Mascia, UMFREA
Warren McLean, NEON
Ted Mondale, OIC of America
Gene Munster, Deep Water Asset Management
Jeremy Novak, Three Sixty Real Estate Solutions
Rich Pakonen, PAK Properties
Danyelle Pierquet, ISG
Katya Pilling, Watson-Forsberg
Tamara Pinckney, CHRO/Senior HR Consultant
Sara Joy Proppe, Proximity Project Inc.
Brad Schafer, Schafer Richardson
Patrick Seeb, Destination Medical Center
Shanna Sether, City of Minneapolis
Ian Simonson, LSE Architects
Joe Spencer, St. Paul Downtown Alliance
D'Angelos Svenkeson, NEOO Partners
John Wall, Wall Companies
Matt Wagner, Meritex
Noah Widenfeld, City of New Richmond, WI
Josh Wilcox, Enclave
Pat Wolf, Commercial Real Estate Services, Inc.

"One of the best ways to get the most out of ULI is to get involved. I've found that volunteering and serving on a committee creates valuable connections and makes the experience even more rewarding."

Sheri Brezinka, U.S. Green Building Council



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