



15th Annual  
Economic Outlook  
with Connor Lokar

## PREPARING FOR RECOVERY IN A POST-COVID WORLD



## ULI Minnesota: 15th Annual Economic Outlook

One week until this signature ULI MN event!

### Preparing for Recovery in a Post-Covid World

Tuesday November 17th, 2020, Virtual Event

8:00 AM - 10:00 AM CST

Never has it been more critical for decision makers to have a clear, impartial, and data-driven perspective of how factors such as COVID-19, the stay-at-home policies, and the re-opening of economies will impact companies moving forward. This session from Connor Lokar & ITR Economics will help you determine the best course of action moving forward in the uncertain and evolving economic environment:

- Look at a system of leading indicators proven to signal cyclical turns in the economy and various markets.
- Present the outlook for the US economy and how it relates to local market construction trends.
- Assess interest rate and other financial market trends, as well as possible political impacts to expect in 2021 and beyond as a result of the 2020 general election.
- Cut through the noise and present our expectation of both the human and the business impact of these black swan and political events in 2020 and how they will impact the US and Minnesota economy in the decade ahead.

Event will include 75-minute keynote, Q&A, and opportunity for peer discussion.

[REGISTER NOW](#)



## Connor Lokar, ITR Economics

*ITR Economics™ provides the best economic intelligence to reduce risk and drive practical and profitable business decisions.*

Few economists present their insights with the authority, accuracy, and humor that **Connor Lokar** brings.

He delivers with candor and enlightens all who attend his talks. Connor brings a timely perspective to the world of economics, delivering ITR's proven industry leading accuracy.

Since 1948, **ITR Economics** has provided business leaders with economic information, insight, analysis, and strategy. ITR Economics is the oldest privately held, continuously operating economic research and consulting firm in the US. With a knowledge base that spans six decades, ITR Economics has an uncommon understanding of long-term economic trends as well as best practices ahead of changing market conditions. Their reputation is built on accurate, independent, and objective analysis.

## Webinar Details

Tuesday November 17th, 2020  
8:00 AM - 10:00 AM CST

Breakout Room Discussions

*This program comes with a recording  
and a copy of the slide deck.*

\$50 ULI Members  
\$75 Non-Members



**2 Hrs Minnesota Real Estate CE credits, AIA and AICP credits have been approved.**

*Those applying for credits must attend the entire webinar to receive credits, as well as submit response to two live quiz questions. Please be prepared to provide your license number.*

**REGISTER NOW**

To register by phone, please call **1-800-321-5011** and use event code **81172106**



## Emerging Trends in Real Estate® 2021

Ready to dive in and explore the emerging real estate trends as you eagerly await the Economic Outlook on November 17th? ULI members can download your copy of the report in [ULI's Knowledge Finder](#) to dig deeper into this year's trends.

Now in its 42nd year, Emerging Trends in Real Estate® is one of the most highly regarded annual outlooks for the real estate and land use industry. This year's report explores how Covid-19 accelerated many existing trends like retail footprint reductions, while it spawned new ones such as an increased focus on social justice and health and wellness, and stopped others in their tracks like the appeal of big cities.

---

Event Sponsor: Dorsey & Whitney LLP



While we can't be at Dorsey's office this year....they are still here for us!

Thank you to our ULI MN 2020 sponsors!

# URBAN VISIONARY

01-04-2020



## DIAMOND LEVEL



## GOLD LEVEL



## SILVER LEVEL

Assembly  
Bremer Bank  
BKV Group  
Colliers MN  
CSM  
Cunningham Group  
Dominium  
ESG

HGA  
HKGI  
Lander Group  
Lathrop GPM  
Mortenson  
MSR Design  
Perkins and Will  
RJM Construction

RSP  
Schafer Richardson  
Sherman Associates  
Taft Stettinius & Hollister LLP  
The Opus Group  
UrbanWorks Architecture  
US Bank  
Wells Fargo

## BRONZE LEVEL

CBRE  
Cushing Terrell  
Cushman & Wakefield  
Dougherty Funding  
Ehlers  
Hillcrest Development

Kraus-Anderson  
LHB  
Northland Securities  
NTH  
Paster Properties  
Sambatek

Saul Ewing Arnstein & Lehr LLP  
Stinson LLP  
Sunrise Banks  
Westwood Professional  
Weis Builders  
Xcel Energy



ULI is committed to diversity, equity, and inclusion.



You can help by providing your demographic information.



Go to [my.uli.org](https://my.uli.org) to update your profile.