

THIS WEEK AT ULI MINNESOTA...



Building a Foundation

PRESENTED BY ULI MINNESOTA



Registration is Open! Building a Foundation Course 2020-2021

A Practical Educational Opportunity Delivered by ZOOM
Eight Monthly Sessions from 10/2/2020 - 6/4/2021

Building a Foundation is a practical and engaging educational course designed to introduce participants to the essential components of completing a successful development project. The nine-session curriculum is taught by an interdisciplinary faculty of leading industry professionals who will guide participants through the development process with materials, research, and case studies drawn from the instructors' own professional experience.

Participants will gain new insights into real estate development and will build their own network of real estate professionals through the small class size capped at 30 participants. This year, each session will be delivered by ZOOM. ***As an added bonus, participants have the opportunity to earn eight Minnesota Real Estate CE credits!***

REGISTER NOW

**2020 - 2021 VIRTUAL COURSE SCHEDULE
11:30 AM - 1 PM**

OCT. 2, 2020: MANAGING THE DEVELOPMENT PROCESS

Tony Barranco, *VP of Development, Ryan Companies*

NOV. 6, 2020: LAND USE LAW AND ENTITLEMENTS

Jay Lindgren, *Partner, Dorsey & Whitney LLP*

DEC. 4, 2020: DESIGN AND SITE PLANNING

John Slack, *Associate Principal, Perkins and Will*

Bob Loken, *Principal, ESG Architecture & Design*

JAN. 8, 2021: FEASIBILITY ANALYSIS

Colleen Carey, *Founder/President, The Cornerstone Group*

FEB. 5, 2021: CONSTRUCTION

Joy Jayaram, *Project Executive, McGough*

Ken Peterson, *Project Executive, McGough*

MAR. 5, 2021: CAPITAL MARKETS AND PROJECT FINANCING

Mark Kunkel, *Co-Chair, ULI MN's Capital Markets Council*

APR. 9, 2021: REAL ESTATE LAW - KEY DEAL POINTS

Peter Berrie, *Partner, Faegre Drinker Biddle & Reath LLP*

MAY 7, 2021: PROPERTY, ASSET AND PORTFOLIO MANAGEMENT

Traci Tomas, *Chief Operating Officer, Doran Companies*

JUN. 4, 2021 GRADUATION TOUR AND HAPPY HOUR

(4-6 PM and Covid appropriate)

REGISTRATION DETAILS



Registration Fee:

- \$250 for ULI members
- \$350 for non-members

Registration Fee Includes:

- *ULI Real Estate Development: Principles and Process* textbook (\$124.95 value)
Choose between Ebook or Hardcover
- Eight hours of MN Real Estate CE Credits
- Eight monthly sessions held via Zoom from 11:30 AM to 1:00 PM. Registration for individual sessions is not available.
- Copy of each presentation.
- Covid appropriate graduation tour of a recent noteworthy real estate development
- Intimate class size - limited to 30 participants
- Networking with speakers and participant cohort

[REGISTER NOW](#)

* Building a Foundation registration fees help to support ULI MN's [UrbanPlan](#) - a realistic, engaging and academically challenging high school classroom curriculum in which students learn the roles, issues, economics and trade-offs involved in urban development.

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