Registration is Open! 
Building a Foundation Course 2020-2021

A Practical Educational Opportunity Delivered by ZOOM
Eight Monthly Sessions from 10/2/2020 - 6/4/2021

Building a Foundation is a practical and engaging educational course designed to introduce participants to the essential components of completing a successful development project. The nine-session curriculum is taught by an interdisciplinary faculty of leading industry professionals who will guide participants through the development process with materials, research, and case studies drawn from the instructors’ own professional experience.

Participants will gain new insights into real estate development and will build their own network of real estate professionals through the small class size capped at 30 participants. This year, each session will be delivered by ZOOM. *As an added bonus, participants have the opportunity to earn eight Minnesota Real Estate CE credits!*
2020 - 2021 VIRTUAL COURSE SCHEDULE
11:30 AM - 1 PM

OCT. 2, 2020: MANAGING THE DEVELOPMENT PROCESS
Tony Barranco, VP of Development, Ryan Companies

NOV. 6, 2020: LAND USE LAW AND ENTITLEMENTS
Jay Lindgren, Partner, Dorsey & Whitney LLP

DEC. 4, 2020: DESIGN AND SITE PLANNING
John Slack, Associate Principal, Perkins and Will
Bob Loken, Principal, ESG Architecture & Design

JAN. 8, 2021: FEASIBILITY ANALYSIS
Colleen Carey, Founder/President, The Cornerstone Group

FEB. 5, 2021: CONSTRUCTION
Joy Jayaram, Project Executive, McGough
Ken Peterson, Project Executive, McGough

MAR. 5, 2021: CAPITAL MARKETS AND PROJECT FINANCING
Mark Kunkel, Co-Chair, ULI MN's Capital Markets Council

APR. 9, 2021: REAL ESTATE LAW - KEY DEAL POINTS
Peter Berrie, Partner, Faegre Drinker Biddle & Reath LLP

MAY 7, 2021: PROPERTY, ASSET AND PORTFOLIO MANAGEMENT
Traci Tomas, Chief Operating Officer, Doran Companies

JUN. 4, 2021 GRADUATION TOUR AND HAPPY HOUR
(4-6 PM and Covid appropriate)
REGISTRATION DETAILS

Registration Fee:

- $250 for ULI members
- $350 for non-members

Registration Fee Includes:

- ULI Real Estate Development: Principles and Process textbook ($124.95 value)
  Choose between Ebook or Hardcover
- Eight hours of MN Real Estate CE Credits
- Eight monthly sessions held via Zoom from 11:30 AM to 1:00 PM. Registration for individual sessions is not available.
- Copy of each presentation.
- Covid appropriate graduation tour of a recent noteworthy real estate development
- Intimate class size - limited to 30 participants
- Networking with speakers and participant cohort

REGISTER NOW

* Building a Foundation registration fees help to support ULI MN’s UrbanPlan - a realistic, engaging and academically challenging high school classroom curriculum in which students learn the roles, issues, economics and trade-offs involved in urban development.

THANK YOU TO OUR ULI MN 2020 SPONSORS!