

THIS WEEK AT ULI MN...

 **Navigating Your Competitive Future**
PRESENTED BY ULI MINNESOTA

ULI MN, through its Advisory Services Program, holds first virtual Navigating Your Competitive Future (NCF) workshop for the City of Plymouth.

VIRTUAL NCF WORKSHOP CITY OF PLYMOUTH

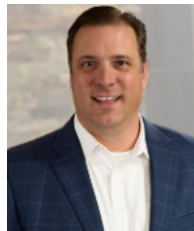
Three ULI MN members volunteered their time and talent via Zoom where they provided unbiased commentary on the challenges of development and redevelopment in today's environment. Their comments included perspectives on future development opportunities in the city and how they are modifying their development and operating practices in light of the pandemic and resulting economic challenges.

NCF workshops foster a meaningful dialogue between the public and private sectors to strengthen a mutual understanding of today's economic realities, market preferences and demographic shifts. These issues are top of mind given the uncertainty and unpredictability of COVID.



Cecile Bedor
Executive Vice President
of Real Estate
CommonBond Communities

Cecile Bedor brings an unwavering commitment to CommonBond's mission, and is responsible for all aspects of the purchase and development of real estate; property asset management to ensure financial sustainability and reporting to project funders and investors.



Tony Kuechle
President of Development
Doran Companies

Tony Kuechle has more than 20 years of industry experience in development, acquisitions and asset management. In the past three years, Tony has developed thousands of luxury multi-family units in some of the most exclusive areas of the Twin Cities.



Maureen Michalski
Vice President of
Real Estate Development
Ryan Companies US, Inc

As Ryan's executive in charge of Ford Site redevelopment in St. Paul, she is responsible for site selection, land acquisition, constraint analysis, due diligence, financial feasibility, municipal approvals, design and construction coordination and lease/sale negotiations.

Since its inception in 2011, ULI MN has conducted over **85 NCF workshops** throughout the state. We continue to be able to offer this program **free of charge** thanks to the generous support of our sponsors and members.

If you are interested in setting up a session contact Cathy Bennett at cathy.bennett@uli.org or 612-670-8147.

LEARN MORE

VIRTUAL NCF WORKSHOPS

The NCF program has pivoted to a one-hour virtual session to accommodate social distancing. This virtual offering will continue to be an interactive workshop that connects a city's elected officials, appointed officials and community development professionals with volunteer ULI MN real estate leaders. These private sector leaders represent diverse disciplines in the real estate industry including housing and commercial /industrial developers, public finance experts, planners and architects.

The virtual NCF workshops will continue to provide a "safe civic space" that allows a conversation to occur without the stress of having a particular proposal on the table. In this environment, public and private sector leaders develop a deeper sense of what is possible and provides hope and understanding for the future of our cities. In addition, the workshops offer an opportunity for ULI MN's real estate professionals to contribute their time and talent to help build thriving Minnesota communities.

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The mission of the Urban Land Institute is to provide leadership in the responsible use of land and in creating and sustaining thriving communities worldwide.