1. PROJECT NAME (Will be used in all Awards information and marketing):

2. PROJECT STREET ADDRESS, CITY, COUNTY, ZIP CODE:

3. PROJECT INFORMATION

Describe the project as you would to a prospective client, a group of developers, or your financial partner. Include, for example, information about site size, characteristics, location, previous site uses, sales and leasing, planning and approvals, FAR (floor/area ratio), and density. *1000 characters maximum.*

4. PROJECT CATEGORIES (Indicate which Project Size and Sector Category best describe the project.)

Project Size Category

- ☐ Less than $30 million total project costs
- ☐ $30 million or more total project costs

Sector Category

- ☐ Private Sector Development Project
- ☐ Public or Non-Profit or Institutional Development Project

5. PROJECT MERIT

In bullet or narrative format, list special, innovative, and/or distinguishing reasons why the project should receive an Award. Please reference "Awards Criteria" in the Application Instructions. *1000 characters maximum.*

6. STATUS OF PROJECT

Project must be completed, operational, and 85 – 100% sold / leased to be eligible for submission. Projects still under construction will not be considered. Complete the following for relevant uses. If a use is not present in the project, mark that percentage as "N/A." If other uses are included in the project, note a percentage under "other" and describe the other uses.

Percentage complete %

Percentage of commercial sold/leased %

☐ Retail ☐ Office %

Percentage of residential space sold/leased %

Percentage of other space sold/leased %

Are additional phases planned? ☐ YES ☐ NO

Describe any other uses:

7. MARKET ACCEPTANCE / FINANCIAL VIABILITY

Describe the financial success of the project. This information remains confidential. You may use indicator(s) of financial success as is standard for your product in your market, such as return on investment (ROI), increase in market valuation (based on independent appraisal), occupancy rate, catalytic economic impact. If relevant, identify anchor/key tenants, etc.

Public/Non-Profit/Institutional projects must demonstrate a sound investment of public or non-profit funds, success in impacting a community or neighborhood, or success in leveraging public or non-profit funds for the betterment of the public at-large.
1000 characters maximum. Additional financial information, such as pro forma, accounting statements, total project development cost, etc., may be included - as a separate attachment. If it is included, it should be named "PROJECT NAME_ FINANCIAL VIABILITY MATERIALS".

8. SITE STATISTICS

Please complete the greyish-white boxes on the table below. 'Square Ft. Completed' refers to the completion of the project. If your project is part of a multi-phase development, then in the 'Square Ft. at Buildout' boxes, please add the square feet of the project phase.

Site Size	

Commercial Space	***Square Ft. Completed***	***Square Ft. at Buildout***
Office space		
Retail/restaurant/entertainment space		
Industrial space		

Residential Units	***Number of Units Completed***	***Number of Units at Buildout***
Single-family units		
Multifamily units		
Hotel rooms		
Parking spaces		
Maximum number of stories		

9. LAND USES

What was/were the land use(s) before development? *1000 characters maximum.*

List all land uses in the completed project: *1000 characters maximum.*

10. DEVELOPMENT TEAM MEMBERS and FIRM NAMES.

Provide complete contact information for each member of the Development Team using the Excel spreadsheet template found on the ULI Nashville Excellence in Development Awards landing page (where you found the application document). Complete the Excel Spreadsheet, save it with the name "PROJECT NAME_DEVELOPMENT TEAM MEMBERS", and save the spreadsheet with the rest of the materials in the online folder that you send to Kasey Prater (see application instructions).

It is the responsibility of the applicant to submit ALL the information requested in this section ACCURATELY and EXACTLY as used by the Team Member's firm. Be sure to also include details such as LLC or Inc. if they apply. If a particular type of team member was not used, simply mark that as "N/A." All development team members and firms listed will be included in Awards marketing materials.

11. SUBMITTER

Provide contact information for the individual submitting this application, including name, email, firm, address, phone number.

12. PRIMARY CONTACT (if different from submitter)

Provide contact information for a Primary Contact for all correspondence to/from ULI Nashville regarding this application, including name, email, firm, address, phone number.

13. DEVELOPMENT PROJECT WEBSITE – Provide the website URL for the submitted project, if one exists.

14. AUTHORIZATION

The authorization must be signed below by the owner or developer.

The undersigned attests that:

a. Using accepted accounting standards, this project is expected to meet expectations for return on the investors' capital.
b. There are no pending or impending concerns with this project's financial condition or, if there are, that they will be disclosed when contacted by ULI Nashville staff to schedule the site visit.
c. ULI may use and reproduce the information on this application and any supporting materials (including images) provided, except any confidential financial information provided.
d. He/she has full power and authority to provide this information and to grant these rights and permissions.

Signature **Date**

Application continues on next page with Application Checklist.

APPLICATION CHECKLIST

All applications and supporting materials, including the application fee, must be received by midnight CST on Friday, January 22, 2027.

- [ ] Completed application form, signed
- [ ] Submit the following by emailing a link to a compressed folder containing the following items.
  Application materials that do not conform to the naming convention will be sent back to the applicant to be corrected.
  - [ ] Signed application
  - [ ] Project images (no more than eight, including one to be used as the banner image)
  - [ ] Attachments (no more than two)
  - [ ] Spreadsheet of development team members
  - [ ] Completed payment sheet (this sheet)
  - [ ] Submit the application fee – see directions below

Required Naming Convention for all files:

- "PROJECT NAME_Application"
- "PROJECT NAME_Banner Image"
- "PROJECT NAME_Context"
- "PROJECT NAME_Interior 1"
- "PROJECT NAME_Interior 2"
- "PROJECT NAME_Exterior 1"
- "PROJECT NAME_Exterior 2"
- "PROJECT NAME_File description"

APPLICATION FEES

PRIVATE SECTOR PROJECT	
Less than $30 million total project costs	$400
$30 million or more total project costs	$500

PUBLIC/ NON-PROFIT / INSTITUTIONAL SECTOR PROJECT	
Less than $30 million total project costs	$200
$30 million or more total project costs	$300

APPLICATION FEES PROCESS

The Awards application is not considered complete until the application fee is paid.

Determine the application fee by consulting the application fee list above.
Use this QR code to pay online.

Contact Madison Allen (madison.allen@uli.org) and Kasey Prater (kasey.prater@uli.org) if you have questions about payment of the application fee.

END OF APPLICATION