



Janet Miller, CECD, FM

Principal | CEO & Market Leader | Nashville

Area of Expertise

Janet Miller has been a key player in Nashville's real estate and development community for over 30 years. She joined the Nashville office of Colliers as CEO and Market Leader in September of 2014, following 21 years of service as the Chief Economic Development Officer for the Nashville Area Chamber of Commerce. Miller is responsible for strategy, business and brand development, talent development, and all operations for the Colliers Nashville office. Colliers Nashville houses Nashville's largest commercial real estate brokerage team, with 41 brokers, and achieved a 2022 transaction volume of over \$1 billion. In addition to her leadership of Colliers, Miller is also deeply involved in a wide range of community initiatives, including key leadership roles with the Metropolitan Transit Authority, the Nashville Entrepreneur Center, Nashville's Agenda Steering Committee, and the Rotary Club of Nashville. In her role at the Nashville Chamber of Commerce, Miller led the ten-county region's top agency for recruiting new companies to the region and working with existing companies on retention and expansion projects. She worked with over 400 corporations on major job-creation projects, including Asurion, HCA, Beretta, Mars Petcare, Nissan, Bridgestone, Dell, BNY Mellon, UBS, and numerous others.

Professional Accomplishments

- **"Women in Real Estate - Connect CRE, 2022"**
- **"2021 Woman of Influence (Humanitarian)" - GlobeSt. Real Estate**
- **"2020 Academy for Women of Achievement" - YWCA**
- **Nashville Business Journal's "Power 100" (Most powerful business leaders in Nashville) 2014 - 2022**
- **"Most Admired CEOs," Nashville Business Journal, 2015 - 2020, 2022, 2023**
- **"Top Forty Commercial Real Estate Executives in Nashville," Nashville Business Journal, June 2014 - 2018**
- **2017 "Distinguished Alumna," Nashville Public Education Foundation**
- **2016 "Spirit of Nashville Award," T.J. Martell Foundation**
- **Winner of the "Fred H. Harris Award" for Top Economic Development Professional in the State of Tennessee, Tennessee Economic Development Council, 2014**
- **"Most Powerful Women in Nashville," one of a class of four, Nashville Post Magazine, June 2013**
- **Inaugural class "Woman of Influence" in the "Inspiration" category, Nashville Business Journal, July 2007**
- **"Nashville's Power Players" ranking, Nashville Post Magazine, 2006 - 2022**
- **"Fellow Member" of the International Economic Development Council for exceptional contributions to the field of economic development in America, 2007**
- **"National Salesperson of the Year," Nashville Chapter of Sales & Marketing Executive Association, 2006**

Education or Qualifications

University of Tennessee - Knoxville
Economic Development Institute at the University of Oklahoma

Board Service

- Nashville Entrepreneur Center, Board Chairman, former Governance Chair
- Metropolitan Transit Authority, Vice Chair
- Leadership Nashville, Board of Trustees
- Delta Dental Insurance of Tennessee
- Center for Nonprofit Management
- 2022 National Figure Skating Championship
- Nashville's Agenda, Chairman
- Habitat for Humanity
- Downtown Rotary Club, Past President
- YWCA, Past Board Chairman
- National Association of Industrial and Office Parks, Nashville Chapter
- Pathway Women's Business Center
- OZ Arts Center
- Nashville Public Education Foundation
- Nashville Downtown Partnership

Other Boards & Affiliations

- Partnership 2030
- Urban Land Institute
- NAIOP
- International Economic Development Council
- Tennessee Women's Forum
- Women Corporate Directors

Contact

615 3rd Avenue South
Suite 500
Nashville, TN 37210

MAIN +1 615 850 2700
MOB +1 615 491 0488
DIR +1 615 850 2704

colliers.com

janet.miller@colliers.com