



Nashville

ULI Nashville: Real Estate Outlook 2023

Speaker Bio: Ray Hensler, President, Hensler Development Group

Hensler Development Group is a Nashville, TN-based development firm led by Ray Hensler. During his career in Florida and Tennessee Hensler has had overall acquisition and development responsibility for more than 3,000,000 square feet of retail, residential (condos and apartments), and commercial office properties representing a value of more than \$1,500,000,000. Notable projects led by Hensler in Nashville include the Adelia and Twelve-Twelve, both NAHB Pillar award winning high-rise projects here in Nashville. After completing Twelve|Twelve in the Gulch with the Stiles Corporation, the Stiles|Hensler team was selected by an MDHA Panel to develop Lot K on Rolling Mill Hill upon completion of Peabody Plaza by Eakin Partners. Peabody Union, a trail-oriented development, is currently underway along the South Bank of the Cumberland River. and when completed in late 2024 will feature 354 best-in-class rentals in 27-stories, 240,000 square feet of Class A office and 55,000 of restaurant and retail space.