



Los Angeles

2025

FY25 Impact Report

Impact through leadership

*Shape The Future Of The Built Environment For
Transformative Impact In Communities Worldwide*

LA.ULI.ORG



@ULILOSANGELES



“

ULI Los Angeles is a cornerstone in shaping the region's future, bringing together diverse voices to address critical issues and drive impactful change. Through collaboration and innovative thinking, we continue to elevate the quality of life and economic vitality of our communities, ensuring a sustainable and inclusive path forward.

**Ryan Altoon,
Chair, ULI Los Angeles**



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Los Angeles

About Us

The Urban Land Institute (ULI) is the largest network of cross-disciplinary real estate and land use experts in the world. The mission of ULI is to shape the future of the built environment for transformative impact in communities worldwide. ULI has over 48,000 members across the globe representing the full spectrum of land use and real estate disciplines.



ULI LA at a Glance



48,000
Global Members



1,900
Local Members



21
Committees & Councils



670
Committee & Council Members

41

Events & Programs

3,700+

Registrants

190+

Committee Meetings

5,300+

Participants

96%

Engagement

Letter From Our Chair

As we close Fiscal Year 2025 (July 1, 2024 – June 30, 2025), I am proud to reflect on a year of exceptional impact, collaboration, and leadership across the ULI Los Angeles District Council. Together, we have advanced meaningful dialogue and action around the most pressing issues shaping our region—housing, resilience, mobility, and urban revitalization.

This past year, our District Council delivered more than 41 high-quality programs, convening over 3,700 participants and engaging more than 250 industry leaders as speakers, panelists, and contributors. These programs reinforced our role as a trusted platform for thought leadership and cross-sector collaboration in Los Angeles.

Among our most notable achievements was the inaugural Housing Summit, a landmark event that brought together approximately 355 leaders from across the public, private, and nonprofit sectors. The Summit provided a critical forum to address housing production, affordability, policy innovation, and capital flows—issues central to the future of Los Angeles. The strong turnout and substantive dialogue affirmed both the urgency of the housing crisis and ULI LA’s ability to convene stakeholders around actionable solutions.

Equally impactful was our leadership in Project Recovery, a collaborative initiative undertaken with partners including UCLA and USC in response to the devastating wildfires affecting the Palisades and Altadena communities. Mobilizing more than 100 volunteers across eight working groups, ULI LA helped produce a comprehensive 175-page Recovery Report and Playbook, offering implementable strategies for rebuilding more resilient, equitable, and sustainable communities. This effort stands as a model for rapid-response, multidisciplinary engagement in times of crisis.

Beyond these signature initiatives, our committees and councils continued to drive meaningful engagement across a broad spectrum of topics—from capital markets and transit-oriented development to homelessness, infrastructure, and placemaking. Our Urban Marketplace, now in its 25th year, once again showcased the depth and diversity of projects shaping the region, while fostering critical connections between developers, investors, public agencies, and community stakeholders.

None of this would be possible without the extraordinary leadership of our Governance Committee, Advisory Board, Committee and Council Chairs, and the many member volunteers who dedicate their time and expertise to advancing ULI’s mission. I am also deeply grateful to our sponsors and partners, whose continued support enables us to expand our reach and impact.

As we look ahead, we remain committed to leveraging the collective strength of our membership to tackle Los Angeles’ most complex challenges. The momentum built this year positions us well for continued leadership, innovation, and impact in the years to come.

Thank you for your engagement, your leadership, and your commitment to building better communities.

Ryan Altoon



RYAN ALTOON
ULI Los Angeles Chair



ULI Los Angeles Overview

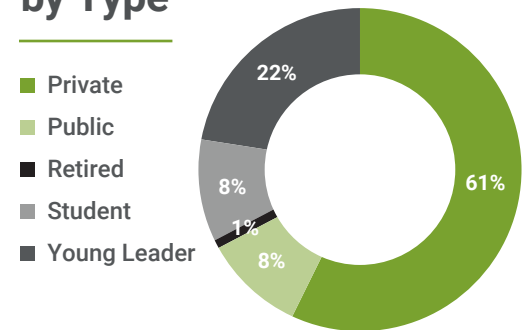
The ULI Los Angeles District Council, with over 1,900 members, is the preeminent regional real estate organization providing inclusive and trusted leadership influencing public policy and practice in the Greater LA region.



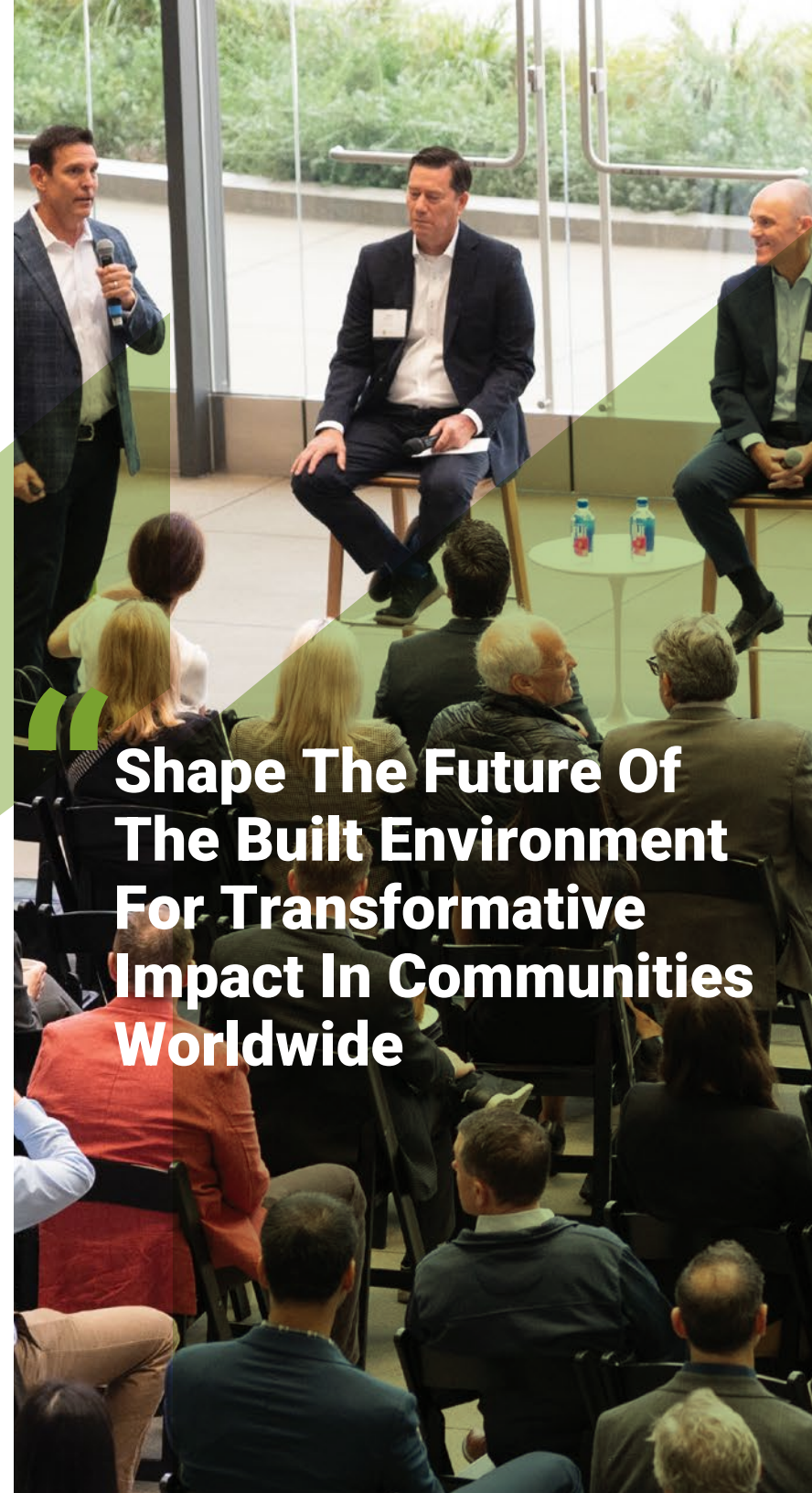
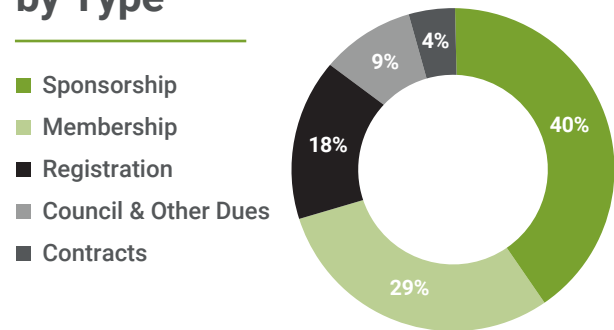
ULI LA's five strategic pillars are to Convene, Engage, Include, Grow, and Share through the key priorities of Housing/Homelessness, Mobility, Building Healthy Places, and Diversity/Equity/Inclusion.

ULI LA members represent a diverse network of cross-disciplinary real estate and land use experts in the LA region. During FY25, ULI Los Angeles delivered impactful work through our 21 committees and councils consisting of over 670 members.

FY 25 Membership by Type



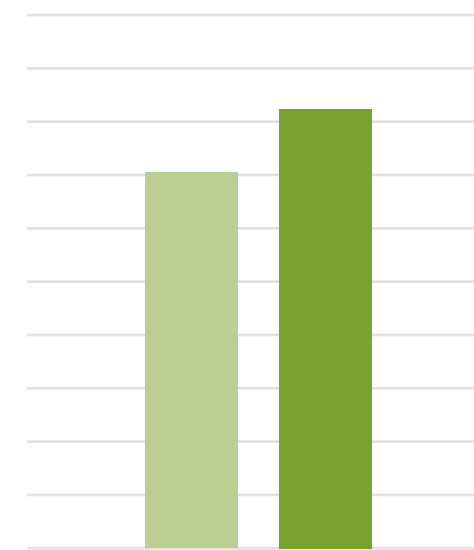
FY25 Revenue by Type



Shape The Future Of The Built Environment For Transformative Impact In Communities Worldwide



Committee & Council Member Growth



+18%
Growth in Membership

Councils

- Capital Markets
- Homelessness Initiative
- Housing
- Innovation
- Leadership
- Mobility

Committees

- Building Healthy Places
- Communications
- Diversity, Equity & Inclusion
- ImpacTech
- Membership
- NEXT Initiative Program
- REACH
- Sponsorship
- Technical Assistance Panel
- Urban Marketplace
- UrbanPlan
- Women's Leadership Initiative
- Young Leaders Group

Convene

Over the course of FY25, ULI Los Angeles convened over 250 industry experts and stakeholders, delivered over 41 impactful programs, and engaged with over 3,700 attendees to continue sharing knowledge and advancing our mission priorities.



41
Event Programs



3,700+
Attendees



250+
Panelists & Stakeholders

Luminary



MICHAEL BANNER

Our impactful Luminaries Program features discussions with trailblazers in the real estate industry. These signature events provided an intimate setting for ULI members and industry leaders to engage in candid conversations about career trajectories, industry perspectives, and personal values. The program's success is a testament to the insightful and illuminating dialogues that fosters a deeper understanding of the diverse experiences and expertise within the real estate community.

Program & Events

Our committees and councils organize multiple program types and formats including: StimULI Panels, Case Studies & Site Tours, Meet & Greets, Luminary Receptions, and several other events covering timely and topical subject matters in our region.



Convene



ULI Los Angeles
URBAN MARKETPLACE

Make a Deal, Make a Difference

Signature Event

Avenues To Equity Placemaking, Economic Transformation, and Multi-Modal Transportation

Urban Marketplace is a ULI LA signature program that brings together industry and civic leaders, providing insights into the latest trends crucial for successful development in traditionally underserved communities.

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25 Roundtables

280+ Attendees

11 Speakers

100+ Interactive Sessions

Convene

Signature Event



INVESTING IN HOUSING SOLUTIONS, MOBILITY & SUSTAINABILITY

ULI LA's inaugural Housing Innovation Summit was a purposeful collaboration between our 6 local product councils – Housing, Homelessness, Mobility, Innovation, Leadership, and Capital Markets - with a shared commitment to address one of the region's most urgent challenges.

The Summit brought together over 320 attendees and featured three impactful panels, six interactive breakout sessions, and an innovative Project Model Gallery which highlighted inventive approaches and solutions to housing development.

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- 320+ Attendees
- 19 Exhibitors
- 10 Expert Panels
- 40+ Keynote & Panel Speakers



Engage

Project Recovery

Project Recovery is an initiative launched in response to the catastrophic January 2025 wildfires in Los Angeles. The wildfire burned over 40,000 acres, destroyed over 16,000 structures and displaced tens of thousands of people and severely impacted the region's housing, infrastructure, and economy.

Project Recovery is a collaboration between ULI Los Angeles, the UCLA Ziman Center for Real Estate, and the USC Lusk Center for Real Estate – the partnership brought together over 100 experts and produced a comprehensive roadmap with technical analysis, best practices, and concrete recommendations to accelerate reconstruction and build long-term resilience.

The Project Recovery report has been widely utilized and recognized as the blueprint for recovery in the Los Angeles region.



- Convened 100+ industry experts
- Partnership between ULI, UCLA, and USC
- 175-page report of actionable recommendations
- “Playbook” for fire recovery



Engagement & Impact

Rebuilding Los Angeles After The January 2025 Wildfires



Include

In our steadfast commitment to advancing diversity and inclusion, ULI Los Angeles member leaders have initiated impactful programs aimed at not only increasing participation in DEI efforts but also actively engaging and amplifying the voices of historically underrepresented individuals from BIPOC communities in the real estate industry.

The Numbers

39%

Female AB Members

27%

BIPOC Members



Black History Month

ULI Los Angeles hosted an inspiring Black History Month event spotlighting the accomplishments & compelling projects of ULI member Michael Anderson. The audience learned about his work with Lifestyle, Entertainment & Transit projects that are making cultural impacts & addressing glaring needs in the Community.

KEYNOTE STORIES

PANEL SESSIONS

NETWORKING



Hispanic Heritage Month

Thursday, October 10 | 6:00 PM - 8:00 PM



During Hispanic Heritage Month, ULI collaborated with AIA/LA and convened leaders focused on community-centric infrastructure in connection with the LA28 Olympic Games.

WLI

The Women's Leadership Initiative presented an engaging program featuring Karen Mozes, Regional Director of Professional Development at Gensler, who shared invaluable insights on professional goal setting, leadership, and growth. The audience gained practical tools to align ambitions with real progress.



PRIDE Month

ULI Los Angeles hosted an exclusive and timely conversation with Vince Bertoni, AICP, Director of Los Angeles City Planning, the largest city planning department in the nation. With more than 35 years of experience shaping cities across Southern California, Vince brings unparalleled insight into how planning decisions impact growth, equity, sustainability, and quality of life for over four million

Grow

YLG Partnership Program

Young Leaders Group (YLG) members can benefit from the Partnership Forum, fostering meaningful connections and mentorship opportunities with established industry leaders.

In our continuous commitment to fostering professional growth and development, ULI Los Angeles delivered a range of mentorship and professional development programs to support the diverse aspirations of our members.

The Numbers



30+
Mentors



170+
Mentees

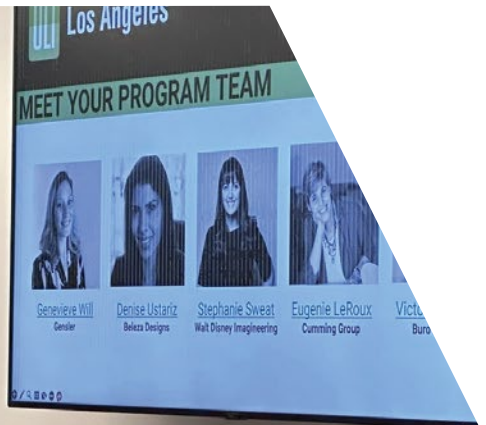


118
NEXT Participants



WLI Grow

The Women's Leadership Initiative (WLI) continued the GROW program, led by women mentors, to empower and guide both women and men in the real estate industry, providing a supportive network for their career advancement.



REACH

To ensure that future leaders have an opportunity to engage in a meaningful manner, ULI Los Angeles leaders continued the highly successful REACH program whose mission is to increase the representation of diverse professionals in commercial real estate and provide the resources and network to aid in advancing the career trajectory for underrepresented early career professionals.



NEXT Initiative

Continuing in FY25, the NEXT Cohort program under the NEXT Initiative provides a collaborative space for emerging leaders to engage in groups, facilitating knowledge exchange and skill development.

Share

 6
Councils

 236
Council Members

Local Product Councils

Drawing inspiration from the ULI Americas Product Councils, the ULI Los Angeles Local Product Councils serve as specialized, multidisciplinary forums where members convene regularly to foster a rich exchange of insights, explore emerging industry trends, and collaboratively share valuable information and best practices.

CAPITAL MARKETS

HOMELESSNESS INITIATIVE

INNOVATION

HOUSING

LEADERSHIP

MOBILITY

Engagement & Impact



Member-driven, each council shapes its program content, selects guest speakers, and determines meeting schedules to ensure a customized experience that prioritizes the open dialogue and vibrant exchange of ideas characteristic of Urban Land Institute.

In addition to Council member meetings and convenings, our Local Product Councils also share their areas of knowledge and expertise with all ULI LA members through key events such as the annual Emerging Trends Panel, Housing Summit, and Housing Council Programs.



Leadership

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RYAN ALTOON
ULI Los Angeles Chair
FY24 - FY25



LEW HORNE
Incoming ULI Los Angeles Chair
FY26 - FY27

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LISA DAVIS
Senior Manager



MOLLY HONNEF
Associate

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Pam Huning, Breakthrough Properties
Stan Iezman, American Realty Advisors
Christopher James, Cooperative LA
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Jimmy Kim, CBI US
Christopher Koontz, City of Long Beach
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Jon Lange, Red Pill
Craig Lawson, CLC
Suny Lay Chang, LINC Housing
Lina Lee, CIM Group
Martin Leitner, Perkins & Will
Emma Loos, Cypress Equity
Allison Lynch, Primestor
Fiona Lyons, Cumming
Rebecca Martinez, Retired
Walter Maynard, West Hollywood Housing Corp
Branden McBirney, Berkadia
Nella McOsker, CCA
Murray McQueen, Northmarq
John D. Menne, John Menne
Tiffany Mok, EYRC
Rachel Moscovich, Ramboll
Sara Neff, Lend Lease
Jonathan Nettler, PlaceWorks
Eric Olsen, TCA Architects
Matt Ridley, Macerich

Gregory Rodgers, HKS
Alex J. Rose, Continental Development Corp
Peter Roth, Allen Matkins
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