

Jaime Zadra is a managing director at PGIM Real Estate. Based in Los Angeles, Jaime is responsible for managing debt originations for the West and Midwest regions of the United States through a broad range of commercial mortgage products on behalf of Core, Core Plus, and Structured debt investors, including Prudential's General Account, and the Agencies – Fannie Mae, Freddie Mac, and FHA. Additionally, Jaime has portfolio management responsibilities, including pricing and credit authority, for the company's Core mortgage portfolio in California, Oregon and Washington.

Since joining the company in 2004, Jaime has originated more than \$15 billion of loans across all property types and for all of PGIM Real Estate's capital sources. Jaime was named managing director in 2019. Earlier, she served as an executive director for 10 years and was debt originations team lead for Northern California and the Pacific Northwest. Jaime started her career at PGIM Real Estate as an associate covering relationships in San Diego and Los Angeles.

Jaime has a Bachelor of Arts in Biology and Public Policy Analysis from Pomona College and a Master of Business Administration in Finance and Real Estate from the UCLA Anderson School of Management. Jaime is a member of the ULI Los Angeles Capital Markets Council, a WLI Circle, and the UCLA Real Estate Alumni Group Endowment Circle.