

Barbara Perrier has been with CBRE for 34 years and is a leading investment broker in the United States specializing in West Coast industrial capital markets and land sales. Barbara is consistently in the Colbert Coldwell Circle, an elite group that is comprised of the top 1% of the producers in the entire company. She was appointed the elite title of Vice Chairman, the highest title a producer can achieve within CBRE. She also received the William H. McCarthy Award, CBRE's highest recognizing one high-producing professional annually for materially impacting our culture, driving excellence, and unselfishly leading by example.

Barbara and her team on the West executed over 72 deals in 2022 with a total value in excess of \$7.2 billion, covering 31.3 MSF and 482 Acres. Mrs. Perrier is one of the leading investment professionals in the region and has been acknowledged with numerous industry awards. Barbara is part of the National Partners (NP) team, a group of the leading industrial capital market professionals at CBRE across the United States. NP has successfully closed market-making deals across the country totaling over \$239 billion (3.4 billion square feet) since 2010. The National Partners transacted 167 MSF, 434 transactions totaling \$22.3 billion in 2022.