



Jaime Zadra
Managing Director
PGIM Real Estate

Jaime Zadra is a Managing Director with PGIM Real Estate. In this role, she is responsible for managing debt originations for the Western and Midwest regions of the U.S. through a broad range of the company's commercial mortgage products, including Prudential's General Account, third party clients, core plus debt fund, Fannie Mae, Freddie Mac, and FHA. Additionally, Jaime has portfolio management responsibilities, including pricing and credit authority, for the company's core mortgage portfolio in California, Oregon, and Washington. Jaime is located in Los Angeles.

Since joining the company in 2004, Jaime has originated more than \$15 billion of loans across all property types and for all of PGIM Real Estate's capital sources. Jaime was named as a Managing Director in 2019. Earlier, she served as a Principal and for 10 years was the debt originations team lead for Northern California and the Pacific Northwest. Jaime started her career at PGIM Real Estate as an Associate covering relationships in San Diego and Los Angeles.

Jaime earned her Bachelor of Arts degree in biology/public policy analysis from Pomona College and her Master of Business Administration in finance and real estate from the UCLA Anderson School of Management. She is a member of the ULI Los Angeles Capital Markets Council, a WLI Circle, and the UCLA Real Estate Alumni Group Endowment Circle.