



Chris Tourtellotte
Managing Director –
Development
LaTerra Development

Chris Tourtellotte serves as a Managing Director of LaTerra. Chris is responsible for overseeing the Development group, sourcing and closing new acquisitions, sourcing debt and equity for LaTerra's projects, and growing LaTerra's apartment, storage, and mixed use development platform.

Prior to joining LaTerra, Mr. Tourtellotte spent 7 years at Prudential Global Investment Management (PGIM), where he oversaw all development activity west of the Mississippi River with over 20 development deals at a total cost basis greater than \$1 billion. In 2011, Chris also co-founded SnowGlobe Music Festival, which was ultimately acquired by MTV. Mr. Tourtellotte was selected for Real Estate forum's 50 under 40 list. Mr. Tourtellotte holds a Bachelors Degree in Business Administration (Cum Laude) with a double concentration (Finance & Accounting) and a minor in Real Property Development from California Polytechnic State University, San Luis Obispo, CA.