



Goodwin Gaw

Chairman and Managing Principal

Gaw Capital Partners

Hong Kong

Goodwin is the Founder and Managing Principal of Gaw Capital Partners, a uniquely positioned real estate private equity fund management company that focuses on markets in Greater China and other high barrier to entry markets globally. Gaw Capital has raised six commingled funds targeting the Greater China and APAC regions since 2005. The firm also manages value-add/opportunistic funds in Vietnam and the US, a Pan-Asia hospitality fund, a European hospitality fund and provides services for separate account direct investments globally. Gaw Capital Partners has raised equity in excess of USD\$18.5 billion as of 2021 Q3 and currently commands assets of over USD\$32.6 billion under management encompassing residential developments, retail centers, hotels, commercial, IDC and logistic properties.

Goodwin has over 20 years of real estate investment and management experience in the United States and Asia. He founded Downtown Properties in 1996 and serves as Managing Principal. He's especially interested in re-positioning distressed heritage properties. These include the renovation of the iconic Hollywood Roosevelt Hotel and conversion of over 456,000 square feet of empty historical buildings into hip residential lofts in downtown Los Angeles including the acclaimed Douglas Building. He also served as Vice Chairman of Pioneer Global Group.

Goodwin received a BS in Civil Engineering from the School of Engineering at the University of Pennsylvania, a BS in Finance from the Wharton School at the University of Pennsylvania, and a MS in Construction Management from Stanford University.