



ULI Boston Center for Leadership  
June 12, 2025  
AEW Capital Management, 2 Seaport Lane, Boston MA

Capital Markets

8:30 – 9:00 am	Breakfast and Networking
9:00 – 9:15 am	Introductions – Name, Company
9:15 – 10:00 am	Welcome to AEW Capital Management and company overview with <b>Sara Cassidy</b> - Managing Director and Portfolio Manager, AEW Capital Management
10:00 – 10:20 am	Mini Pitch – <b>Megha Vadula</b> , Mallard Investment Partners
10:20 – 10:30 am	Break
10:30 – 11:15 am	Boston Market Overview with <b>Jeff Myers</b> - Research Director, Colliers
11:15 – 12:15 pm	Debt Markets and how leverage impacts a deal with <b>Keith Largay</b> - Head of Capital Markets, Bain Capital
12:15 – 1:15 pm	Lunch
1:15 – 2:15 pm	Equity Markets Overview with <b>Steve Spinale</b> – Senior Vice President of Capital and Investments at Samuels & Associates
2:15 – 2:35 pm	Mini Pitch – <b>Francis Yuen</b> , AvalonBay Communities
2:35 – 2:50 pm	Break
2:50 – 3:10 pm	Mini Pitch – <b>Amanda Chiancola</b> , City of Salem
3:10 – 4:00 pm	Group Reflection
4:00 – 5:00 pm	Happy Hour at Temazcal, 75 on Liberty Wharf

**Next Meeting: July 31, 2025**  
Boston University Duan Family Center for Computing & Data Sciences  
Lyrik Back Bay