



ULI Boston Center for Leadership

February 13, 2025

9OFS, 1 Federal Street, Boston MA

The Real Estate Development Process - ***How to Make a Deal Happen***

8:30 – 9:00 am	Breakfast and Networking
9:00 – 9:15 am	Introductions – Name, Company
9:15 – 10:00 am	Welcome to Studio Gather and company overview with Jess Hughes – Managing Director, Regional Director - Boston, Washington, D.C. at Tishman Speyer
10:00 – 10:15 am	Break
10:15 – 11:15 am	Site Selection and Permitting - the Developer's Perspective with Damien Chaviano – Co-President and Principal at Samuels & Associates
11:15 – 12:15 pm	Permitting: Complying with Boston's Large Project Review and the Massachusetts Environmental Policy Act with Talya Moked – Associate + Group Manager at Epsilon Associates, Inc.
12:15 – 1:15 pm	Lunch
1:15 – 2:00 pm	Financing with Carlos Febres-Mazzei – Founder, Quaker Lane Capital
2:00 – 2:45 pm	Group Reflection
2:45 – 3:15 pm	ULI Member Leader Session with Matt Zahler, Principal, MPZ Development and ULI Boston Chair, Mission Advancement
3:15 – 3:30 pm	Break
3:30 – 3:45 pm	Mini Pitch Introduction
4:00 – 5:00 pm	The Merchant Kitchen and Drinks, 60 Franklin Street, Boston

Next Meeting: March 13, 2025

Location TBA

Transportation Infrastructure and Mobility