

# Adetayo O. Sanusi Jr.

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## EDUCATION

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**Georgia State University, J. Mack Robinson College of Business**  
**Bachelor of Business Administration: Finance and Accounting**

**Atlanta, GA**  
**May 2025**

- Cumulative GPA: 3.49

### Honors/Affiliations:

- Academic Honor Roll: 2021 Fall Dean's List
- Cumulative GPA: 3.49
- StartUp GSU, *Active Partner*
- Commercial Real Estate Group at GSU, *Active Member*

### Relevant Coursework:

- Financial Accounting, Managerial Accounting, Macroeconomics, Microeconomics, Computer Information Systems

## WORK EXPERIENCE

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**The Integral Group LLC – Asset and Investment Management, Atlanta, GA, *AIM Summer Intern*** **May 2022 – Aug 2022**

- Completed market research on potential land parcels for acquisition to support project underwriting for six targeted markets across the United States.
- Organized a list of ground partner mail recipients utilizing a divided mail merger in Excel to send a uniform letter explaining total distributions to limited partners.
- Conducted quantitative and qualitative research on the relative conditions of Atlanta Neighborhoods based on specific zip codes and factors such as safety, amenities, proximity to transit, and education.
- Updated REO Schedule for 52 currently owned and managed assets in the company portfolio across the southeast United States.
- Designed and presented a dynamic market-health evaluation dashboard in Microsoft Excel to assess the quality of metropolitan markets at a submarket level utilizing market indicator data (cap rate, absorption, occupancy, etc.) from the CoStar database. To construct a unique narrative by differentiating current performance levels of submarkets, and their relative trajectory to express a vivid picture of the securities and risks of investment into specific submarkets.

**Rule Enterprises LLC, Washington, D.C., *Development Intern*** **Jun 2022 – Sep 2022**

- Oversaw formation of Request For Proposal (RFP) and Request For Quote (RFQ) responses for local housing authorities to secure 9% and 4% tax credit deals for affordable and market rate (mixed income) multifamily residential projects.
- Facilitated creation of a Company Deck including an executive overview of business operations, as well as summaries of previous projects and deals within the company pipeline to facilitate better negotiations between lenders and future collaborators on development projects.
- Developed an excel model that gave access to local utility allowances for targeted markets across the nation, while predicting local rent limits for specific apartment dimensions (Sqft., # of bedrooms, # of bathrooms) to anticipate rent collections for future tax credit deals.

**Robinson College of Business Office of the Dean, Atlanta, GA, *Student Assistant*** **Aug 2022 – Present**

- Helped with the coordination of academic and career events hosted by the Robinson College of Business.
- Offered guidance to students in need of educational and career support provided by the Robinson College of Business.
- Created a professional environment that provided students with a healthy space to work.

**The Ascent Project, Atlanta, GA, *Non-Profit Summer Assistant*** **Jul 2021 – Sep 2021**

- Worked closely with the students in the summer program, helping to coordinate events and interacting with each child to assess how to better motivate and educate students.
- Prepared surveys to generate feedback from students and parents in order to optimize the efficiency of programs and improve student engagement.
- Completed training in engaging with youth dealing with different emotional-economic trauma impacting their academic and social development.

## ACTIVITIES

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**GSU Student Government Association, Atlanta, GA, Robinson College of Business Senator** **Aug 2022 – Present**

- Served on the University Senate research committee, working to build a bridge between students and available research opportunities led by faculty.
- Participated in the Academic Affairs committee, helping build the quantitative and qualitative data available to the Robinson College of Business to better analyze overall classroom experience and student engagement.

## ADDITIONAL INFORMATION

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**Languages:** English – *fluent*; Yoruba – *Fluent*; Spanish – *Proficient*

**Technical:** Microsoft Word; Microsoft Excel; Autodesk; Inventor; Python