



Pamela J. Smith is the President and CEO of Smith Real Estate Services, Inc., (SRES), a full-service commercial real estate and construction services firm located in Atlanta, Georgia. The firm's core competencies include right-of-way land acquisition services, commercial brokerage, development management and consulting, agency construction management, and project management services. Smith Real Estate Services was established in 1984. In 1999, the firm added Smith Construction Services (SCS) as a separate division of the firm to address a growing need in the public and private sectors for quality agency construction management services totally and unequivocally focused on representing and protecting the interest of the owner during the construction and development process. Since 1999, the firm has provided

construction management services for several major projects in the Atlanta area, including the Lindbergh Transit-Oriented Development, the Atlanta Public Schools Instruction and Administration Building, the BellSouth Atlanta Lennox Park Metro Plan Project, and numerous projects at the world's busiest airport, Hartsfield Jackson International Airport. SRES has acquired thousands of properties for public/private capital improvement projects and provided countless hours of expert real estate consulting advice to public and private clients throughout the country, including Washington, D.C., and the U.S. Virgin Islands. As a commercial real estate broker, she has successfully negotiated leases valued at over \$ 20,000,000 dollars on behalf of the U.S. General Services Administration for federal agencies around the country. The firm has provided development management and consulting services to numerous nonprofit organizations and public agencies, including the Peoplestown Revitalization Corporation, Atlanta Housing, Invest Atlanta, and the East Point Building and Industrial Development Agency. In 2008, the firm co- developed the Lakewood TOD project with Columbia Residential and Invest Atlanta.

Pamela started SRES with no working capital, no contacts in the industry, and no contracts in 1984. As the firm celebrates its 37th year in business, it is widely recognized throughout metro Atlanta and the southeast as a highly professional and qualified firm capable of providing practical solutions to the most complex real estate problems.

Pamela is a licensed broker in multiple states, including Mississippi, Georgia, Alabama, Kentucky, and Florida. She specializes in commercial investment real estate and is a state-certified general appraiser. She holds a Bachelor Degree in Urban Studies from Rutgers University, a Master of Public Administration from New York University, a Master of Science in Real Estate from Georgia State University, and a Certificate in Real Estate Development from Massachusetts Institute of Technology Center for Real Estate. She has also completed Post Graduate Studies in Public Administration at Bucknell University. Professionally, she maintains active memberships with the Urban Land Institute, the Atlanta Commercial Board of Realtors and the National Association of Black Women in Construction (NABWIC).