



Sharon D. Guest has been working in the affordable housing arena for 22 years. In various capacities, she has been involved in the financing and development of more than 48- housing projects totaling more than \$685,000,000 in total development costs.

She serves as President of Affordable Housing for the Vecino Group. She oversees the strategic direction and operations of the affordable housing development division which includes 4 regional offices and territory expanding over 12 states. She also serves on the executive leadership council within Vecino that helps with creation and implementation of Vecino's global business strategy and mission, with an emphasis on diversity and inclusion.

Previously, Ms. Guest served as the Senior Vice President of the Benoit Group closing 4- 4% LIHTC/Tax-Exempt Bond/FHA financing transactions totaling more than \$115M, in under 3 years.

Prior to her tenure at Benoit, Ms. Guest served dual roles as President of the Housing Development Corporation of DeKalb County, the non-profit arm of the Housing Authority of DeKalb and Vice President of the Housing Authority of DeKalb. She was responsible for the strategic direction of all real estate activities for the Authority which included the Authority's portfolio RAD conversion of Tobie Grant Manor, a 55 acre, 200-unit public housing community located in Scottdale, GA. This conversion included public-private partnerships that resulted in over \$85M in financing that allowed for the demolition of obsolete public housing units, the successful temporary relocation of its 200 residents and the new construction of more than 400 LIHTC units. The Housing Authority of DeKalb County was the 2nd RAD transaction to close in the country and the 1st of its size, to convert all its public housing units under the RAD Demonstration.

Prior to joining the Housing Authority, Ms. Guest worked as a Regional Director of Development for Mercy Housing where she provided field operational support related to development activities and business planning. During her tenure, she managed and/or had oversight of seven (7) affordable housing projects.

Ms. Guest also worked as a Senior Project Manager for Columbia Residential. She was responsible for the project management and coordination of affordable housing developments which involved intricate layered financing such as, 9% LIHTC, HOME, HOPE VI, AHP and conventional financing. Ms. Guest began her work in the affordable housing industry at the Atlanta Development Authority and later joined the Department of Community Affairs as the Special Assistant to the Director of the Office of Affordable Housing.

She is an Atlanta, Georgia native and graduate of the University of Georgia.

EDUCATION / AFFILIATIONS: Ms. Guest earned a Bachelor of Arts degree in Speech communications from the University of Georgia.