







- Northlake Festival is a 30+ years old and over 40% vacant outdoor mall consisting of 367,000 sf of restaurant, retail and office space.
- Located at the intersections of Briarcliff, Lavista and Henderson Mill Roads.
- Easily spotted by the 662' Cox Communications radio tower in the middle of the shopping center.
- Cox Communications owns the land, and the development was built predicated on a 75year lease, of which 32 years are remaining.
- Along Lavista Road the restaurants and retail are thriving while interior spaces are continuing to vacate.
- While adjacent Northlake properties including Northlake Mall redevelop, empty parking lots, broken fixtures, crumbling pavement and poor lighting currently define Northlake Festival.
- The City of Tucker recognizes that this key property needs a professional feasibility study to catalyze this location.



CHALLENGE:

Tower Park

Utilize our real estate expertise, bold visioning, and market knowledge to develop a dynamic, high yield, best use development study to trigger the redevelopment of a 38+ acre edge city in the inner ring suburb of Tucker, located minutes outside of Emory and Decatur.



OCity of Tucker

ULI Center for Leadership mTAP







Tower Park





The prime commercial tract lies 23.

ando outcido the nami

trac application, but Commissioner Isaac Habif switched his vote on a subsequent

A representative of the developer

any knew of no opposition

Tower Park

HISTORY:



Aerial View of the site



WSB Radio Antenna

Tower Park







MAP

Tower Park

Northlake — Festival

City of Tucker:

City of Tucker



Tower Park





Tower Park



Ocity of Tucker

Tower Park



City of Tucker

Strengths:

- City of Tucker will be an active partner in redevelopment
- City of Tucker's Urban Redevelopment Agency
- Adoption of 2015 Northlake CID Master Plan supports site redevelopment
- Adjacent assets include existing PATH trail network
- I-285 and Lavista Road access
- Proximity to new retail and multi-family development
- No known infrastructure concerns

Opportunities:

- Re-zoning to NL-1
- Future land use of Regional Activity Center
- Potential Bus Rapid Transit (BRT) location (pending commuter rail study)
- Anchor tenant vacancies supports redevelopment
- Discover Dekalb RFP issued for feasibility study for convention center development
- Emory/Northlake Mall redevelopment
- Connectivity to existing trail network
- Public-private partnership

Weaknesses:

- 30+ years remaining for existing ground lease
- Uncertainty of radio tower use by Cox
- Failed attempt of property sale in 2020 due to ground lease structure

Threats:

• Pending foreclosure of property



DEMOGRAPHICS // City of Tucker:

Population	2020		2025	
Population	36,600		37,120	
Age Distribution	2020		2025	
Average Median Age	40		41	
Sex	2020		2025	
Male	17,352	47.41%	17,633	47.50%
Female	19,248	52.59%	19,486	52.50%
Race Distribution	2020		2025	
White	18,276	49.93%	18,087	48.73%
Black	13,496	36.87%	13,627	36.71%
American Indian	109	0.30%	112	0.30%
Asian	2,727	7.45%	3,271	8.81%
Pacific Islander	12	0.03%	12	0.03%
Other	1,088	2.97%	1,093	2.94%
Multirace	892	2.44%	918	2.47%
Total Households	2020		2025	
Households	15,483	62.44%	15,729	62.77%
Families	9,312	60.14%	9,331	37.23%

Average Household Income	2020		2025	
Average Household Income	104,455		122,970	
Labor Force Status	2020		2025	
Labor Force	20,178		20,456	
Employed	19,652	97.39%	19,925	97.40%
Unemployed	526	2.61%	531	2.60%
Not In Labor Force	9,382		9,517	
Total Number of Housing	2020		2025	
Total Dwellings	15,873		16,409	
Owner-Occupied Dwellings	9,644	62.29%	10,370	65.93%
Renter-Occupied Dwellings	5,839	37.71%	5,359	34.07%
Housing Units Occupied	15,483		15,729	
Education Attainment	2020		2025	
< Grade 9	1,280	4.86%	1,278	4.83%
Grade 9-12	848	3.22%	852	3.22%
High School	4,472	16.99%	4,501	17.01%
Some College	4,714	17.91%	4,755	17.97%
Assoc Degree	1,809	6.87%	1,821	6.88%
Bach Degree	7,505	28.51%	7,535	28.47%
Grad Degree	5,695	21.64%	5,721	21.62%





ZONING:



ZONING:

Tower Park

KEY ELEMENTS OF NL ZOINING:

- Develop sidewalks and walkways in order to promote safe and convenient pedestrian access and to reduce dependence on automobile travel;
- Create a pedestrian-oriented community where people can live, work, and play;
- Enhance the long-term economic viability of the Northlake area by encouraging new commercial and residential developments that increase the tax base and provide jobs to the citizens of the City of Tucker;
- Encourage innovative development projects that set high standards for landscaping, green space, urban design, and public amenities;
- Make productive use of alternative transportation modes such as transit, ridesharing, bicycling, and walking.

Element	Northlake District
	NL-1
Overall Site Requirements	
Mixed-use requirement	
Under 400,000 sq. ft. of !oor area:	None
400,000 sq. ft. or more of loor area:	Min. 2 uses; min. 65% office and/or residential
Dwelling units per acre (for residential uses)	
Controlled by	v lot size and use regulations.
Open space	
Sites less than 2 acres:	10% min.
Sites 2 or more acres:	20% min.
Individual Lot Dimensions by Use	
Non-Residential or Mixed-Use	
Lot area:	20,000 sq. ft. min.
Lot width:	50 ft. min.
Lot coverage:	80% max.
Lot Dimensions: Townhouse dwellings	
Lot area:	n/a
Unit width:	n/a
Lot coverage:	n/a
Lot Dimensions: Other residential uses	
Lot area:	4,000 sq. ft. min.
Lot width:	40 ft. min.
Lot coverage:	80% max.
Setbacks for All Uses	
Front:	No min. / 20 ft. max.
Side (interior):	No min.
Side (corner):	See front
Rear:	20 ft. min.
Height	
Main Buildings:	15 stories max. or 180 ft. max., whichever is less
Parking Decks:	10 stories max.



EXISTING ZONING AND DEVELOPMENT ENTITLEMENTS:

Northlake High-Intensity Commercial (NL-1) Zoning District

- Intended to Allow for the Most Intense Mixed-Use Development in Tucker
- Encourages Redevelopment of Parking Lots into mix of Retail, Office, and Residential Uses in the same development

Regional Activity Center Future Land Use

- Higher-Density Mix of Retail, Office, Housing, Services, and Employment to serve a Regional Market Area
- Future Development considered both Desirable and Appropriate



ZONING:

NORTHLAKE ZONING DISTRICT // Purpose and intent:

- Encourage Redevelopment to achieve Mixed-Use Community
- Encourage an efficient land use and development plan by forming a live-work-play environment that offers employees and residents the opportunity to fulfill their daily activities with minimal use of single-occupant automobile
- Encourage the formation of a well-designed, pedestrian-friendly activity center with high-density commercial and residential development that increases vitality and choices in living environments
- Encourage development of sidewalks and walkways in order to promote safe and convenient pedestrian access and to reduce dependence on automobile travel
- Encourage and enhance the long-term economic viability of the Northlake area by encouraging new commercial and residential developments that increase the tax base and provide jobs to the citizens of the City of Tucker
- Encourage and support higher-density housing, office, and mixed-use centers which have appropriate access and infrastructure
- Encourage mixed-use developments containing commercial and residential uses in order to create a pedestrian-oriented community where people can live, work, and play



ZONING:



DEVELOPMENT STANDARDS // existing zoning entitlements:

- Maximum Height of lesser of 15 stories or 180 ft (maximum of 10 stories for Parking Decks)
- No Transitional Buffer Requirement
- Maximum Lot Coverage of 80%
- Minimum Open Space of 20% comprised of At-Grade Hardscape or Landscape Areas, Rooftop Decks, Patios and Porches, Balconies, and Yards, Lawns & Gardens
- Parking Requirements:
 - 1 minimum Parking Space per Dwelling Unit (maximum of 3 per Dwelling Unit)
 - Offices may provide maximum parking ratio of 6 parking spaces per 1,000 square feet of floor area when 50% of total office parking located in underground garage and/or within parking deck of 2 or more levels
 - 1 minimum Parking Space per Hotel Room, plus 1 per each 150 sq ft of banquet, assembly, or meeting space (maximum of 1.2 per Hotel Room, plus 1 per each 100 sq ft)
 - 1 minimum Parking Space per 500 sq ft of Office (maximum of 1 per 250 sq ft)
 - 1 minimum Parking Space per 250 sq ft of Restaurant (maximum 1 per 150 sq ft)
 - 1 minimum Parking Space per 500 sq ft of Retail (maximum 1 per 200 sq ft)
 - Shared Parking Allowable to Reduce Parking Requirements







EXISTING ASSETS | City of Tucker:

Conference centers located in DeKalb County include:

- Emory Conference Center Hotel,
- Marriott Evergreen Conference Center at Stone
 Mountain
- Courtyard by Marriott Decatur Conference Center

Performing arts venues throughout metropolitan Atlanta:

- The Fox Theatre, 4,700 seats
- The Cobb Energy Centre 2,750 seats.
- Porter Sanford III Performing Arts Center
 500 seats



Tower Park

EXISTING ASSETS // current market offerings:

Dekalb County Conference/Meeting Space Snapshot:

- Area Guest Rooms: 6,892 keys
- Total Meeting/Exhibit Space: 126,600 sf
- Exhibit Space: 96,200 sf.
- Conference Center Space: 64,300 sf
- Meeting Rooms: 112

Northlake area: DoubleTree by Hilton Hotel

- 183 keys
- 12 meeting rooms
- 10,000 sf of total meeting space (20 8' x 8' booths)

Nearest cultural center

Porter Sanford III Performing Arts and Community Center:

- County-owned
- 500 seats
- 100 seats secondary theater







EXISTING ASSETS // current market offerings:

Cobb Energy Performing Arts Centre:

- □ Cost \$145 million
- □ Theater capacity of 2,750 seats
- Owned and operated by Cobb-Marietta Coliseum and Exhibit Hall Authority
- Naming rights acquired for \$20 mil by Cobb Energy Management Corp.





Tower Park





Tower Park

SANDY SPRINGS // City Center:



BIL

ULI Center for Leadership mTAP

SID RE TO

Dark

Tower Park

PEACHTREE CORNERS // Town Center







PROGRAM // site challenges & decisions:

- The radio tower exists, and we have opted to program and design around the tower and its support cables rather than remove it. However, in the event the tower and support cables are taken down, the program layout has been designed to allow this without disrupting the design. Keeping the tower allows it to become the focal point and form the iconic brand of the Tower Park Development. In other words, rather than remove or hide the tower we want to accentuate it.
- The "Front Door" of the site is on Lavista Road, and the existing businesses along Lavista Road do not create an exciting or inviting entrance to the site so we have opted to redevelop these parcels as part of the overall project.
- The existing hotel on the eastern edge of the property is partially within the development site. We have decided not to include the hotel with the assumption that this site will be redeveloped in the future with the potential of becoming an office site that compliments the

PROGRAM // desired elements:

After looking at the site, local and regional statistics, discussions with the client we decided that the site should include the following elements:

- Theater, Conference Center / Event Building
- Hotel
- Boutique Grocery Store
- Mix of Residential Types
- Fine Grain Retail Spaces
- Restaurants
- Park & Outdoor Plaza Spaces
- PATH Connection to Northlake Mall





PROGRAM // narrative:

The existing radio tower centered within the development site provides an instantly recognizable focal point that can be seen from miles away. The proposed design utilizes and capitalizes on the tower as a focal point. The tower is the center of Tower Park, the greenspace that the entire development revolves around.

The design is a mixed-use development focusing on entertainment in the form of a theater and convention center with a hotel, residential units in the form of apartments, townhomes, and flats, and a variety of retail spaces catering to a small grocery store down to small boutique retail spaces.

A path connection through the site knits together the Urban Plaza and the Pedestrian Retail Plaza and all the restaurants, cafés, and shops along the way while connecting the users onto the Emory Healthcare Development at Northlake Mall.



Tower Park





Tower Park



Tower Park



PROGRAM // elements:

- Theater Building | 3,000 seats
- Convention Center 65,500 sf
- Hotel | 288 keys
- Grocery Store | 30,000 sf
- Residential Units | 798 units
- Fine Grain Retail Spaces | 127,250 sf
- Park Restaurants 8,000 sf
- Park Space | 1.2 acres
- Bike Path Connection | 2,300 lf
- Parking Decks 5 3,464 spaces
- Surface Parking | 410 spaces
- On-Street Parking | 406 spaces

OCity of **Tucker**





PROGRAM // phasing:

To make the project more attractive to developers a block-by-block the phasing approach would bee seen as ideal.

The first block, (the theater, convention center **and hotel) is the 'if you build it, they will come'** block.





BLOCK 1 // entertainment:

- Theater Building 3,000 seats
 - Rehearsal Space
 - Administration Space
 - Box Office
 - Dressing Rooms and Storage

• Convention Center | 65,500 sf

- Multipurpose Exhibit Space
- Meeting Rooms
- Ball/Banquet Spaces
- Kitchen
- Lobby
- Hotel | 288 keys
- Woonerf Street
- Urban Plaza
- Deck 1 | 1,165 spaces
- Deck 2 | 450 spaces
- On-Street Parking







BLOCK 2 // tower park:

- Park Size | 1.2 ac
- Restaurants (2) | 4,000 sf ea
- Tucker Screen on the Green Film Festival
- Tower Park Farmers Market
- Green Space for Play, Exercise & Social Events
- Woonerf Street
- On-Street Parking





City of Tucker





BLOCK 3 // residential:

- Townhomes | 50 units
- Flats over Townhomes 7 / 14 units
- Mews 0.3 ac
- On-Street Parking
- Surface Parking
- Private Garage Parking


OCity of **Tucker**





BLOCK 4 // mixed-use:

- Mixed-use Multifamily
 - Retail 25,000 sf
 - Residential 380 units
- Pedestrian Retail Plaza | 18,500 sf
- Parking Deck | 627 spaces
- On-Street Parking







BLOCK 5 // retail:

- Grocery Store | 30,000 sf
- On-Street Parking
- Surface Parking



OCity of **Tucker**





BLOCK 6 // mixed-use:

- Mixed-use
 - Retail | 17,500 sf
 - Residential Units 5 units
- Retail | 11,000 sf
- Tower Equipment Office | 2,800 sf
- Pedestrian Retail Plaza
- Surface Parking
- On-Street Parking



Tower Park



BLOCK 7 // mixed-use:

- Mixed-use Multifamily
 - Retail 20,000 sf
 - Residential 118 units
 - Brewery | 6,400 sf
- Parking Deck | 316 spaces
- On-Street Parking



City of Tucker Tower Park



BLOCK 8 // mixed-use:

- Mixed-Use Multifamily
 - Retail | 30,000 sf
 - Residential 212 units
- Pedestrian Retail Plaza | 14,400 sf
- Parking Deck | 415 spaces
- On-Street Parking



OCity of **Tucker**





BLOCK 9 // retail:

- Retail | 28,050 sf
- Surface Parking





Program // path:

A twenty-foot-wide path connection through the site knits together the Urban Plaza and the Pedestrian Retail Plaza and all the restaurants, cafés, and shops along the way while connecting the users onto the Emory Healthcare Development at Northlake Mall to the PATH trail system.

• Path length | 2,300 lf

OCity of **Tucker**



PROGRAM // parking:

- Surface Parking:
 - A | 116 spaces
 - B | 146 spaces
 - C | 104 spaces
 - D 44 spaces
- Parking Deck:
 - 1 | 415 spaces | 5 floors
 - 2 627 spaces 7 floors
 - 3 316 spaces 4 floors
 - 4 | 1,665 spaces | 7 floors
 - 5 | 450 spaces | 6 floors
- On-Street Parking | 406 spaces
- Total Parking Count | 4,365 spaces





PROGRAM // road hierarchy:

Primary access to the site shall be at the Lavista Road entrance running down the middle of the site. When driving down this boulevard street the user will be traveling down a tree lined street lined with buildings either side looking at the radio tower with the grand architecture of the Tower Park Theater beyond.

To handle the traffic that the Tower Park Theater and Tower Park Convention Center will generate we have incorporated multiple vehicular paths both into and out of the site.

Residential units can all be accessed by minor roads and on-street parking has been provided through out the development.







Tower Park

RADIO TOWER // imagery:





Tower Park

TOWER PARK // imagery:













OCity of Tucker

Tower Park

THEATER AND CONVENTION CENTER // imagery:















Tower Park

RETAIL PLAZA & URBAN PLAZA // imagery:















Tower Park

ARCHITECTURE // imagery:











OCity of **Tucker**



INVESTMENT:



INVESTMENT:

CAN IT BE BUILT?

A key element to highlight is the development viability of the proposed concept as well as the economic benefits it could bring to the City.

- Flexibility: The defined block structure promotes not only a pedestrian / retail friendly experience but also provides flexibility to adjust based on market conditions, both in terms of densities and mix of uses.
- City Benefits: Beyond creating a much needed, centrally located communal destination, the City of Tucker significantly expands its tax base while bringing in hundreds of new jobs and housing. The demand generated would further support surrounding business of all uses.
- Thoughtful / Executable Design Considerations:
 - Each block was designed with the ability to be developed individually
 - Elements such as building type / size / heights / parking were considered based on more marketappropriate conditions like wood-frame construction and pre-cast parking structures



INVESTMENT:

Tower Park

PARTNERSHIP:

- □ Potential Partnership opportunities include:
 - □ Discover Dekalb
 - □ Cox Communications
 - Dekalb County
 - Dekalb County School District
- □ Revenue Bonds
- □ Utilize Corporate Sponsors
- □ Operating/Development Agreements
- □ Tax Increment Financing
- □ State Participation
- □ Naming Rights
- □ Certificates of Participation



DeKalb County





COX

FEEDBACK:

City of Tucker

Tower Park











ULI Center for Leadership mTAP | 2021