



Rainey Shane leads a team of project management strategists who partner with owners, developers and tenants to achieve the highest and best outcomes for complex and challenging commercial real estate projects. After spending over a decade working in law enforcement, training and business consulting prior to her real estate career, Rainey's unique perspective understands what truly drives flawless execution---and it's not following the model of "do what has always been done". It's discovering the true requirements of a project, connecting those projects to ALL stakeholders, including the community in which it lives, and achieving the ambitions of all of them.

Rainey's out of the box approach and experience in the start-up world, has led her to incubate and grow new divisions in JLL's Southeast Central region. This Special Projects group has launched divisions such as Adaptive Reuse (in 2018) and XMO, recently launched in 2019, which provides comprehensive management at the intersection of Human Experience, Program Management, and Strategic Oversight. Rainey has landed coverage in print outlets such as Atlanta Business Chronicle, Atlanta Journal and Constitution, Curbed and Atlanta Intown for her projects as well as her perspective on adaptive reuse issues. She is a sought-after speaker and instructor on topics of real estate development and reuse by organizations such as AIA Atlanta, Metro Atlanta Redevelopment Summit and GA Tech's Enterprise Innovation Institute.

Rainey has been recognized as both a mentor and humanitarian, winning JLL's national People Excellence Award as well as being recognized as an award finalist for the Globe Street Women of Influence's Humanitarian of the Year award and JLL's national Philanthropy Award. Outside of work she spends time working to rescue children from human trafficking, teaching women's self-defense courses, traveling to the world's most historic adaptive reuse cities, and tackling her own home improvement projects. Rainey holds a BS in Psychology and Sociology and a Master's in Business Administration and Project Management. She is a member of the National Trust for Historic Preservation's Leadership Forum, Urban Land Institute and ULI's Women's Leadership Initiative.