

Seeking Candidates: Senior Real Estate Consultant

February 21, 2020

Bleakly Advisory Group, Inc. seeks a full-time **Senior Real Estate Consultant** to work directly with senior firm leadership to develop real estate market research, financial and statistical examinations, map and data visualizations, and client reports and presentations.

While the number one prerequisite to work for Bleakly Advisory Group is a passion for real estate and development, in this position we're looking for candidates that are understand supply and demand of real estate, national demographic trends, urban redevelopment, a real estate development capital stack, debt and equity, public private partnerships, and other topics.

Working independently, or with other staff members, key responsibilities include:

- Conduct primary and secondary economic, demographic, and real estate research
- Using existing methodologies and/or developing new approaches, organize data and analyze trends in Excel and/or GIS or other platforms
- Assess the financial feasibility of real estate development proposals through creation and manipulation of dynamic analytical models
- Communicate key findings and recommendations to internal team members and clients via written reports, maps, charts, graphs, etc.
- Other tasks may include marketing initiatives such as preparing responses to Request for Proposals/Qualifications
- Supervise junior staff.

Qualifications:

- Passion for real estate, real estate/economic development, data analysis/visualization
- Ability to structure quantitative and qualitative problem-solving approaches, and attention to detail and accuracy
- Deep experience in Microsoft Excel, PowerPoint, and Word, and in conducting internet research
- Proficiency with GIS
- Excellent written and verbal communication skills
- Professional demeanor, a self-starter, a helpful team member, and a good time manager
- Minimum: Master's degree in economics, finance, real estate, urban planning, or other discipline with demonstrated experience of research, writing, quantitative and qualitative analysis, etc.
- Minimum: Three years' work experience in economics, finance, real estate, urban planning, or another related field
- Excellent academic record.
- The job requires a minimum of 40 hours of work out of the firm's offices in Midtown Atlanta. Additional hours may be required working from home, nights, and some travel.
- The consultant will earn full employee benefits including competitive salary, employee health care, 401k with employer match, paid vacation and holidays, etc.

Interested candidates should send a cover letter, resume and work sample to reagan@blagroup.com on or before March 8, 2020. Expected start date is late March/April 2020.