



MAYOR'S OFFICE OF
HOUSING & COMMUNITY DEVELOPMENT

DANIEL ADAMS

Director

As Director of the Mayor's Office of Housing and Community Development (MOHCD), Daniel Adams is responsible for coordinating San Francisco's affordable housing policy, providing financing for the development, rehabilitation, and purchase of affordable housing in San Francisco, and strengthening the social, physical, and economic infrastructure of San Francisco's low-income neighborhoods and vulnerable communities.

Daniel previously served as Deputy Director and Acting Director of MOHCD from 2017 until 2020. In addition to his leadership roles at MOHCD, Daniel spent two years helping implement the Mayor's vision for acquiring former hotels and other properties to use as affordable housing. Under his leadership, he has helped San Francisco acquire eight properties totaling nearly 700 units and leveraged over \$150 million of funding from the State of California's Project Homekey program.

Daniel has more than 20 years of housing development experience at affordable housing organizations. In addition to his work with the City & County of San Francisco, Daniel served as VP of Mixed Income and Affordable Housing at Sares Regis Group of Northern California, Director of Real Estate Development at BRIDGE Housing Corporation, and Director of Housing Development at MidPen Housing Corporation.

Daniel holds a Master's Degree in Architecture from UC Berkeley and lives in San Francisco's Bayview neighborhood.



Daniel Adams

Director

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San Francisco



NABIHAH AZIM

Associate Developer, Real Estate Development

Nabihah's journey has been a series of roles dedicated to social impact. She has extensive experience developing mixed-use, mixed-income, master plan developments with all-new infrastructure in the Bay Area. Nabihah joined Oxford Properties, a global investor, real estate developer, and manager, as an Associate Director of Development as part of the West Coast expansion.

She spent the previous 8 years at Mercy Housing as a driving force behind the transformative urban landscapes, ensuring access to affordable housing for communities in need.

Notably, she led the groundbreaking of a mixed-income development on Treasure Island to provide shelter to formerly unhoused families as well as low and middle-income families and was instrumental in the Sunnydale HOPE SF transformation of the 50-acre public housing master plan revitalization. The development prioritizes the existing residents and community development.

As a Bay Area native, her connection to her community fuels her drive for effective transformative change. She received a BA and Masters in City Planning from the University of California, Berkeley. She is also part of the Urban Land Institute Young Leaders Steering Committee and Public Private Partnership National Product Council.

Nabihah's current P3 work includes projects in Emeryville and oversees the development of Treasure Island as a TIDA board member.



Nabihah Azim

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San Francisco



ROBIN BARAL

Senior Counsel

Robin Baral practices land use and environmental law on projects throughout the state, but mostly concentrated in the Bay Area. Robin guides his clients, including private developers and public agencies, through nearly every aspect of the land use planning, development, and entitlement process and the myriad of local, state, and federal approvals that are often required for land development and public infrastructure. Robin has extensive experience working with developers and local agencies to negotiate development agreements, process specific plans and other entitlement packages, and conduct environmental reviews under the California Environmental Quality Act (CEQA). He is also adept at harnessing recent changes to State Planning and Zoning Law to expedite permitting and development approvals.

Robin has worked with clients on planning, permitting, and public financing of projects totaling in the hundreds of millions of dollars. Examples include groundwater and surface water treatment plants, solar and wind energy facilities, wastewater treatment plants, water bottling facilities, rail trans-loading facilities, and waste disposal facilities.

Robin applies his environmental knowledge to help clients develop permitting strategies for new and emerging technologies. He is particularly skilled at providing strategic counsel in response to state legislative and regulatory mandates, ranging from housing policies to water management, waste disposal, and recycling requirements. His substantial knowledge in public finance complements his practice specialty well. Robin works well with clients and bond counsel to establish tax and financing solutions while assisting with the review of rate-making proceedings, voter-approved taxes, the adoption of impact fees, and more.

Lastly, Robin has served as the lead attorney in a broad range of litigation matters. His cases range from defending and challenging land use entitlements, CEQA approvals, municipal finance mechanisms (Proposition 218, impact fees, CFD financing), ballot initiatives, and water rights determinations.

CURRENT P3 PROJECTS

- Assisting Vallejo Flood & Wastewater District to develop P3 strategies to facilitate the delivery of sewer, storm water and other infrastructure to serve the buildout of Mare Island.
- Working with the state legislature on revisions to authorizing legislation for Enhanced Infrastructure Financing Districts to expand their scope and benefit for financing P3 projects.
- Providing support, as needed, to HB's government group and related P3 projects



Robin Baral
Senior Counsel

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San Francisco



SAN FRANCISCO
**OFFICE OF ECONOMIC &
WORKFORCE DEVELOPMENT**

JACOB BINTLIFF

Manager of Economic Recovery Initiatives

Jacob Bintliff is the Manager of Economic Recovery Initiatives at the Office of Economic and Workforce Development, where he manages a complex portfolio of initiatives and works with key stakeholders to stabilize and grow a thriving and more resilient economy for San Francisco. Jacob previously served at the Planning Department where he specialized in community benefit and affordable housing programs and provided in-house expertise in real estate economics on a variety of mixed-use and multi-phase development projects, and as a legislative aide at the Board of Supervisors where he engaged with numerous development agreements and development projects.

Prior to joining the City, Jacob was a senior associate at BAE Urban Economics, where he provided economic development, public-private partnership, and development feasibility services for public-sector clients across the Bay Area and nationally.

Jacob holds a Master of City Planning degree from the University of California, Berkeley and BA in Latin American Studies and Economics from the University of Texas at Austin.

Jacob's current P3 work includes various key sites and projects throughout San Francisco's downtown, including residential, commercial, academic, and public realm projects.



Jacob Bintliff

Manager of Economic Recovery Initiatives

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San Francisco

BOHEE CONSULTING

TIFFANY BOHEE

Principal

Tiffany Bohee is a Principal with Bohee Consulting which provides real estate advisory services to real estate developers and investors. Tiffany is a purpose-driven and passionate leader with over 20 years of experience in the private and public sectors with expertise in managing complex urban revitalization projects centered around community and equitable development.

Prior to forming Bohee Consulting, Tiffany served as Senior Vice President of Development for Lendlease and was responsible for development capabilities throughout the broader Bay Area, including pursuing and identifying sustainable urban regeneration projects, overseeing the land planning and entitlements process, and creating long term sustainable partnerships for targeted community development investment.

Prior to Lendlease, Tiffany was the executive director of the San Francisco Office of Community Investment & Infrastructure. Tiffany oversaw the economic and physical development of the Transbay, Mission Bay and Hunters Point Shipyard/Candlestick Point neighborhoods, which collectively provided over 22,000 new housing units, including the development of approximately 7,000 affordable units, and 14 million square feet of commercial space through complex multi-year, multi-phase, public private partnerships.

Tiffany has been recognized as one of The Most Influential Women in Business by the *San Francisco Business Times* and *Silicon Valley Business Journal*. She has a Bachelor of Arts in politics from Princeton University. She serves on the boards of ULI San Francisco and TNDC which provides housing and services for low-income people in the Tenderloin and throughout San Francisco.

Tiffany's current P3 work includes working with place-based community development organizations in the Bay Area.



Tiffany Bohee

Principal

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San Francisco



GENEVIEVE CADWALADER

VP, Investment Officer

Genevieve Cadwalader is Vice President, Investment Officer – Strategic Deployment at Prologis, the global leader in logistics real estate headquartered in San Francisco. At Prologis, Genevieve is responsible for the entitlement, repositioning, and development of commercial and mixed-use projects in the Bay Area. She is leading the effort to master plan a mixed-use transit-oriented development on the 20 acres at the 4th and King Railyards in San Francisco in a public-private partnership with Caltrain.

Prior to joining Prologis, Genevieve was a Vice President of Commercial Development at Sares Regis of Northern California where she was responsible for several innovative large-scale corporate projects, including a 1.2 million square foot Google Bay View campus. Previously, Genevieve was at The Bristol Group in San Francisco where she managed acquisitions, asset management, and development for their Southern Florida industrial portfolio, including the construction of an 800,000 square foot cargo facility at Miami International Airport.

Genevieve received a BA from Harvard University and a Master of City Planning from University of Pennsylvania. Genevieve currently serves on the San Francisco City Advisory Board at SPUR and is a previous board member of both Rebuilding Together Peninsula and San Francisco, and former co-chair of the Urban Land Institute NEXT Steering Committee. She was named a Rising Star in the 2017 Northern California Real Estate Women of Influence Awards.



Genevieve Cadwalader
VP, Investment Officer

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San Francisco



KRISTINA COVALL

Project Manager

Kristina Covall is a Project Manager at SKS Partners with 15 years of experience in the design and construction industry. She joined SKS in 2021 and currently leads the redevelopment of a 36-acre site at Moffett Field, where she is overseeing all site and building master planning and design aspects of the project, including strategic planning, budgeting, and coordination with stakeholders. Her expertise in managing public and private projects, ranging from master plans to high-rise towers, has enabled her to navigate projects through entitlements, design, and construction.

Prior to joining SKS, Kristina was instrumental in piloting the re-entitlement for a 264-unit prefabricated multifamily project at Katerra. In addition, she oversaw the design of a 500+ unit residential development and pre-construction activities for the redevelopment of an 82-acre site at Oyster Point for Greenland USA, where she first collaborated with SKS.

Kristina holds a Bachelor of Architecture from California Polytechnic State University, San Luis Obispo and is a licensed Architect in the State of California. She is passionate about civic engagement and volunteers her time with the Urban Land Institute's Urban Plan program, which educates youth on the real estate development process and its various stakeholders.

Current P3 project: Berkeley Space Center at NASA Research Park.



Kristina Covall
Project Manager

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San Francisco



DAN ENGLER

Partner

Dan is a real estate transactional partner in Cox Castle's San Francisco office. Dan represents clients in the buying, selling, leasing, and development of a broad range of real estate assets, including residential, commercial, mixed-use, and master planned communities. Dan has a special love for complex, mixed-use development projects and the problem solving skills that are required in order for those projects to be approved and constructed in California.

Dan currently serves on the Board of Directors of the San Francisco Bay Area Chapter of NAIOP. Dan is also actively involved in the Urban Land Institute and is a past chair of ULI San Francisco's Sustainability Committee.

Dan is a graduate of UC Law San Francisco and Wesleyan University.

Dan's current P3 work includes the West Midway project at the former Naval Air Station Alameda, the Cow Palace events center project in Daly City, and the redevelopment of the Concord Naval Weapons Station.



Dan Engler
Partner

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San Francisco

strada

WILLIAM GOODMAN

Principal

Will is a Principal at Strada and a member of the Investment and Management Committees. He is responsible for acquisition, entitlement, financing, and development for several of Strada's multifamily and mixed-use projects. Will has managed the 1629 Market Street, 555 Bryant Street, and 395 3rd Street developments in San Francisco, as well as the T-5/6 and Lake Merritt BART TOD developments in Oakland.

Prior to joining Strada in 2014, Will was an Acquisitions and Development Manager and the Chief of Staff at Jonathan Rose Companies, where he worked on office, multifamily, and mixed-use buildings across the country.

Will holds a master's degree in urban planning from Harvard University and a bachelor's degree from Brown University. He is a founding Board Member and chairs the Real Estate Committee of The Kelsey, a non-profit organization dedicated to inclusive housing for people with disabilities. He is also a Board Member of the Lake Merritt-Uptown and Downtown Oakland Community Benefits District.

CURRENT P3 PROJECTS:

T-5/6 Oakland City Center, Oakland

Lake Merritt BART TOD, Oakland

Piers 30-32/Seawall Lot 330, San Francisco



William Goodman

Principal

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San Francisco



TATIANA HODAPP

Vice President

A Bay Area native, Tatiana Hodapp leads JLL's Northern California Land & Development Site transactions practice which focuses on transactions of sites undergoing a change in use, ranging from urban infill sites to industrial sites to new master planned communities. Tatiana evaluates the regulatory, market, and political dynamics that impact a site's development potential and works with clients to craft strategies that accomplish clients' goals. Recent transactions include fee simple sales, ground leases, and equity raises.

Tatiana previously worked for HR&A Advisors, a real estate economics consultancy in New York City, where she conducted market analyses and economic impact studies for public, non-profit and for-profit clients. She also worked for the San Francisco Mayor's Office of Economics and Workforce Development on large-scale redevelopment projects.

Tatiana received her MBA from the University of Chicago Booth School of Business and her Bachelor of Arts from University of North Carolina at Chapel Hill where she majored in Public Policy and minored in French & Chinese.

Representative Assignments

Property	Location	Type	Size
SleepTrain / ARCO Arena	Sacramento, CA	Master Planned Community	130 acres
626 Walnut St	San Carlos	Affordable Housing	100 units
Suncadia Resort	Cle Elum, WA	MPC & Hospitality Development	4,650 entitled units, 254 key condo hotel, 18 key hotel
Palmetto Bluff Resort	Bluffton, SC	MPC & Hospitality Development	20,000 acres, 2,600 entitled units, 200 key hotel
3825 – 2875 Fabian Way Campus	Palo Alto, CA	Office & Industrial Campus	23 acres / 500,000 SF
Turtle Bay Resort	Oahu, Hawaii	Resort Development	1,300 acres, 725 units, 500 key hotel
5000 3 rd St	San Francisco	Retail Reposition	4,000 SF
IBM Campus	Rochester, MN	Office Redevelopment	490 acres, 3.06m sf
IBM Campus	Somers, NY	Office Redevelopment	720 acres, 1.08m sf
Glen Lennox	Chapel Hill, NC	Master Planned Community	70 acres, 6.3m sf
St. Charles Communities	Charles County, MD	Master Planned Community	9,930 units
433 Cortland St	San Francisco, CA	Retail Reposition	2,000 SF
1023 J St	Sacramento, CA	Multifamily Development	1 acre, 250 units
Isabel Transit Oriented Development	Livermore, CA	Master Planned Community	45 acres, 1300 units



Tatiana Hodapp

Vice President

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San Francisco

K&L GATES

KEN KECSKES

Partner

Ken is a real estate and land use lawyer at K&L Gates, LLP, a global law firm with 45 offices in the U.S., Asia, Australia, Europe, and the Middle East. Ken advises clients in real estate transactions, joint ventures, financings and development. His transactional experience includes complex acquisitions and dispositions, real estate financings, and equity investments in real estate projects. His land development practice includes initial land use due diligence and entitlement strategy, environmental review, and pursuit of discretionary land use approvals.

Ken's practice covers a wide variety of real estate product types, including residential and mixed-use communities, military base reuse, hospitality, office, industrial and energy projects. He advises clients on California Environmental Quality Act (CEQA) compliance strategy. His experience includes public-private partnership negotiations between local governments and project developers in statutory development agreements and disposition and development agreements. Ken counsels clients on land use entitlement strategy, general plan amendments, specific plans, permitting, subdivision map processing, and exactions and impact fees. He consults clients on the use of public finance tools to fund large scale projects, such as tax increment financing, community facilities districts, county service areas, geologic hazard abatement districts, and assessment districts.

Ken has been an active member of ULI locally and nationally. He serves as chair of the Community Development Council, Silver Flight, a national product council. He is also presently co-chair of ULI San Francisco's NEXT initiative. Ken is a long-time volunteer for Urban Plan in high schools in the Bay Area.

CURRENT P3 PROJECTS

Ken's current P3 projects include real estate and land use work on a master planned community in the County of Sonoma; redevelopment of Seaport Village in downtown San Diego into a mixed-use, multi-hotel and entertainment project; and the redevelopment of an industrial site in Humboldt Bay into a major staging and integration site for the offshore wind industry, serving wind energy lease areas in the Pacific Ocean off the coasts of Northern California and southern Oregon.



Ken Kecskes

Partner

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San Francisco



FAITH KIRKPATRICK

Practice Manager, Lendlease

Faith leads global initiatives for an internal corporate strategy support team, primarily focused on multifamily built-quality and operational efficiency. She is a subject matter expert in affordable housing and led the affordable housing strategy for the Google Development Ventures partnership across four masterplan areas which resulted in the entitlement of 12,900 housing units with 20% average affordability commitment.

In her career, Faith has developed and financed over 2,700 affordable housing units involving complex entitlement and financing schemes. She is passionate about innovation in affordable housing, seeking new ways to produce housing at low- and middle-income ranges to support a thriving community. She combines her development and finance expertise to find creative solutions to get a project over the finish line.

Her experience in masterplan projects with significant community benefits through a development agreement started with her role at the San Francisco Mayor's Office of Housing negotiating the HOPE SF development agreements which will deliver 50% affordable housing on publicly owned land. She believes in the power of P3 to enable various outcomes such as producing drastically needed housing at all income levels, stewarding public amenities like parks and open space, and creating economic opportunities for local business owners.

CURRENT P3 PROJECTS

Lendlease – Elephant Park. London

Lendlease – Privatized military housing, US

PAST P3 PROJECTS

Potrero HOPE SF / Sunnydale HOPE SF

Pier 70 / Treasure Island (affordable housing plot funding)

Google Development Ventures (Downtown West San Jose, North Bayshore, Mountain View, Middlefield Park, Mountain View)



Faith Kirkpatrick

Practice Manager

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San Francisco



LINDA C. KLEIN

Partner

Linda Klein is a land use attorney whose practice has a strong emphasis on the California Environmental Quality Act (CEQA) and infill development. With over 15 years of experience as a land use attorney, and over 25 years of experience in the building industry, Linda can help clients navigate the thorniest of entitlement issues.

Linda routinely helps clients navigate the complex regulatory hurdles facing development projects in California. Over the course of her career, she has worked on a diverse range of projects, including residences, retail centers, corporate headquarters, large mixed-use master planned communities, industrial facilities, and institutions, such as schools. From the initial acquisition to the entitlement approvals, she ensures project files contain the evidence needed to support an agency's decision. If a project approval is challenged, Linda vigorously defends her clients' interests through to final judicial hearings in trial and appellate courts.

One of the unique attributes Linda brings to client matters is her understanding of the building process. With a background in civil engineering and architecture, Linda works productively with lead agencies to ensure regulation is clear and practical, so that once approved, a project can smoothly proceed. Linda also uses her knowledge of architecture to advise clients on historic resource issues, including navigating historic regulations and crafting appropriate mitigation measures.

Linda's current P3 work includes affordable teacher housing for the Ravenswood School District and the redevelopment of a portion of Hamilton Fields



Linda Klein

Partner

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San Francisco

San Francisco Planning

LILY LANGLOIS

Principal Planner

Lily Langlois is a Principal Planner with the San Francisco Planning Department and has been with the Department for 17 years. Lily has successfully managed and led approvals for complex projects including large scale development projects, neighborhood strategies, area plans, general plan amendments, and public realm plans. Lily has a Bachelor of Arts in Economics from UCLA and a Masters of Science in Urban Planning from Columbia University.



Lily Langlois
Principal Planner

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San Francisco



JANE LEE

Project Manager

Jane Lee is a Project Manager for the Port of San Francisco. Prior to joining the Port, Jane worked for 20+ years in commercial architecture across multiple building product types which include: mixed-use multi-family residential, transit-oriented development, civic and cultural institutions, commercial office building, science, technology, and research facilities, academic institutions, government buildings, amenity/recreation facilities, and retail.

Jane has been an active member of ULI San Francisco since 2019, and is the current co-chair of the San Francisco Programs committee. As co-chair, Jane has presented programs to ULI members such as the Downtown Conversions Panel, Biotech and Life Sciences Development 101, the Legacy Bar Happy Hour with SF Chronicle columnist JK Dineen, and multiple facility tours.

Jane is a graduate of the University of Missouri and Harvard University Graduate School of Design. She speaks conversational Korean and enjoys trying new restaurants.



Jane Lee

Project Manager

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San Francisco



ERIC LEIMBACH

Executive Director

Eric Leimbach has over 20 years of experience in real estate investment, finance, asset management, and property management. Over his tenure with Wells Fargo & Citibank Commercial Real Estate platforms, his primary responsibilities were to structure and originate financing of over \$4.0 billion in residential housing projects, including construction, acquisition/rehabilitation, and permanent period loans. He specializes in multifamily affordable housing finance using a variety of capital structures, including credit enhanced and non-credit enhanced private placements.

In addition to loan structuring and originations, Eric was also responsible for portfolio purchases and securitizations, loan underwriting, asset management, property management, and process & compliance management.

Eric is passionate about real estate, the history it conveys, and the social impact specific to the affordable housing industry.

Eric is an alum of the University of Pennsylvania. He enjoys spending time with his family in Berkeley, exercising, and camping.



Eric Leimbach

Executive Director

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San Francisco

MACY LEUNG

Senior Housing and Community Development Specialist

Macy is dedicated to advancing housing and community development, leveraging her extensive background in architecture, land-use economics, and affordable housing development and finance. As a Senior Housing and Community Development Specialist at the California Housing and Community Development Department, she serves as one of the Division's highest level housing policy experts for providing technical expertise and data analysis in relation to relevant housing policy. Her responsibilities include conducting high-level research, analysis, and developing program and policy recommendations related to homelessness, land use, public health, disaster preparedness, climate change, transportation, and housing for special needs populations.

Before her role in the public sector, Macy was a Senior Director of Housing Development. She had previously served as Director at Abode Housing Development, where she oversaw and managed 11 complex public-private partnership projects, including new ground-up and adaptive-reuse Affordable and Permanent Supportive Housing projects in Northern California. Previously, she was a Senior Associate at Bridge Housing, and led the firm's Legislative Policy Group. Earlier in her career, Macy worked as a Senior Economist at land use economic firms, where she developed economic strategies for various California cities and conducted analyses related to fiscal impact, labor force, Housing Elements, General Plans, and Long-Range economic policies. She began her career in architecture.

Macy had served on the City of Richmond's Design Review Board for three terms, the City of Pleasant Hill Measure K Oversight Committee, and as Board President of Alameda County's new Land Trust. She actively mentors emerging professionals and students interested in affordable housing, is on the Architectural Advisory Board of the University of San Francisco, and served on the national Board of Directors for the Harvard Real Estate Alumni Organization, among other organizations. Macy has lectured at Harvard's Graduate School of Design and the University of Illinois at Urbana-Champaign on affordable housing finance, design, and development.

She holds a Master of Design Studies with a focus on Urbanization and Housing from Harvard, where she was elected Class Marshal and President, as well as a Master in Architecture and a BA in Economics.



Macy Leung

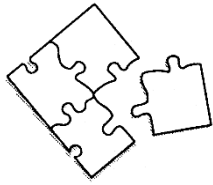
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San Francisco



Charles A. Long
Charles A. Long Properties, LLC
Oakland, CA

CHARLES A. LONG

Charles A. Long is a developer specializing in mixed-use infill projects, including acquisition, entitlement, and public private partnerships. He has recently completed two multi-family projects in Oakland, CA, one at 78 units, the other at 97 units.

He served for eight years as city manager in Fairfield, California and has held interim positions for several cities in finance, redevelopment and management, including Interim Town Manager of Mammoth Lakes and Interim City Manager of Pinole and Hercules, California. His assignments have been diverse including negotiating development agreements, writing redevelopment plans, pro-forma analyses, strategic planning, economic development, organizational development, capital and financial planning, budget reform, base reuse and alternative energy development. He has overseen over \$800 million of public financing in his career.

Mr. Long is a full member of the Urban Land Institute and a member of the Local Public Private Partnership Council. He has been a faculty member of the ULI Real Estate School, teaching both in the US and internationally. He has served on eighteen ULI Advisory Panels, chairing panels in Salem, OR, Boise, ID, Dallas, TX, Buffalo, NY Pasco County, FL and San Bernardino, CA. He received the 2012 Robert M. O'Donnell Award for distinguished service in the advisory program. He has organized and delivered webinars and programs for ULI focused on public private partnerships including PPP in Action, Pillars of Renewal, and workshops most recently in Honolulu and in Reading, PA. He is working with other members of the Local P3 Council to design a P3 Seminar series for the Bay Area. He is the author of the book, *Finance for Real Estate Development*, published by ULI in April 2011 and winner of the 2012 National Association of Real Estate Editors Silver Award.

Mr. Long has a BA in economics from Brown University and a Masters of Public Policy from U. C. Berkeley. He served in the U.S. Army as an infantry platoon sergeant.



Charles A. Long

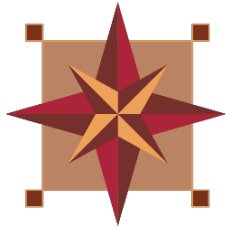
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San Francisco



CENTURY | URBAN

LEO MA

Managing Principal

Leo Ma leads real estate advisory engagements for Century | Urban, assisting both public and private clients. These include the Port of San Francisco and the City and County of San Francisco on projects such as the 3-million-square-foot Pier 70 Waterfront Site development, and the City of Oakland on projects such as the 3,000-unit, 1.5-million-square-foot Waterfront Ballpark District development.

Before joining Century | Urban, Leo served as Chief Financial Officer for Waypoint Homes, a leader in the emerging industry of single-family rental housing. Leo also served as Executive Vice President, Investments of Kenwood Investments contributing to projects such as the master-planned redevelopment of a 400-acre former naval base on San Francisco's Treasure Island. Prior to Kenwood, Leo was Vice President, Investments for MacFarlane Partners, where he underwrote and managed investments in projects exceeding \$3 billion in development costs. Additionally, he served as Associate Vice President, Finance at Catellus Development, where he worked on large-scale, master-planned projects such as the 303-acre Mission Bay project in San Francisco. Throughout his career, Leo has played a pivotal role in acquiring, developing, and managing billions of dollars in real estate assets.

- Licensed California architect
- ULI SF P3 Local Product Council member
- Member, Lambda Alpha International
- UC Berkeley MRED+D program lecturer
- Cow Palace Arena & Event Center Board of Directors
- Presidio Knolls School Board of Trustees (6 years)
- MBA from Yale School of Management, Master of Architecture and B.A. in Architecture from UC Berkeley



Leo Ma

Managing Principal

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San Francisco

URBANInternational STUDIOS

EDWARD MCFARLAN

President, Director of Sustainable Cities Studio

Ed McFarlan is President of Urban International Studios, an integrated practice that combines Architecture, Urban Placemaking and Development Strategy. His work is based on creating next-generation environmentally sustainable and economically viable urban environments. Mr. McFarlan's design and planning work is known for its unique focus on creating places that are responsive to the local culture, aspirations, traditions, and context. Creating solutions to urban development that establishes centers of innovation, learning, economic productivity, and cultural relevance has been a major focus of Mr. McFarlan's worldwide professional work. He has been an advocate and thought leader for designing high density urban communities that achieve high quality of life, environmental sustainability, social and cultural responsiveness, and economic equity and growth. His planning and design work ranges from the US, Haiti, Mexico, Malaysia, Singapore, China, Indonesia, Viet Nam, to Europe.

Ed is an active member of SPUR and the ULI, serving on the Sustainability Committee and the LPC on Public Private Partnerships. He teaches urban real estate and sustainability investment at UC Berkeley's Haas Business School and lectures regularly at UC Berkeley's Urban Design and MRED programs. He has written extensively about actionable pathways for urban innovation and transformation. He is a great optimist in the future of cities, which permeates all of his work.

ED graduated from MIT with a degree in Architecture and Environmental Design. He has an MBA from UC Berkeley's Haas Business School. His undergraduate degree is from Washington University in St. Louis.

Ed's current work ranges from design and planning new urban districts in Malaysia and the UK, to working with cities and developers on major transit projects in the Bay Area, including the Coliseum District and the redevelopment of the West Oakland BART station in Oakland.



Ed McFarlan
President, Studio Director

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San Francisco

ELLIS PARTNERS

JASON MOREHOUSE

Partner, Chief Investment Officer

Jason Morehouse is a Partner and Chief Investment Officer at Ellis Partners LLC, a San Francisco-based owner, operator, and developer of commercial and mixed-use projects throughout Northern California. At Ellis Partners, Jason provides oversight and leadership over the acquisitions and portfolio management functions and is a member of the firm's investment committee.

Prior to joining Ellis Partners, Jason served in the Capital Transactions Group of Maier Siebel Baber (at the time a subsidiary of U.S. Trust and Charles Schwab), where he managed the purchase and sale of over \$300 million of office and industrial properties around the Western U.S. on behalf of the firm's managed funds. Previously, Jason was responsible for raising joint venture equity for both private and public real estate firms, first as an Associate in the Real Estate Capital Markets Group at Arthur Andersen, then as Manager, Investment Banking at Property Capital. Prior experience also includes three years in Ernst & Young's Assurance & Advisory Services Group.

Jason holds a B.A. in Economics from the University of California at Los Angeles and an M.B.A., with an emphasis in real estate and finance, from the Haas School of Business at the University of California at Berkeley. He is an active member of the Urban Land Institute.



Jason Morehouse

Partner, Chief Investment Officer

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San Francisco



MIKE MOWERY, PE

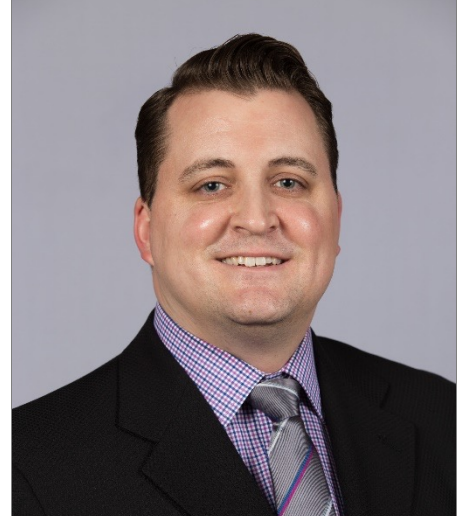
Senior Vice President/Senior Associate

Mike Mowery is a Senior Vice President at Kimley-Horn, based in the San Francisco Bay Area. As a Leader in the California offices, Mike brings extensive experience in site development and transportation planning and design, contributing a well-rounded background to any project team. Recognized for his expertise in site development, TOD project design, entitlements, and transportation design and specific/area plans, Mike is a valuable asset to both public and private clients.

Mike has been the point person for new development sites, managing projects for office campuses, hospitality, retail, and residential developments. In addition, he has led many public sector projects with Complete Streets, Active Transportation, Corridor planning and design, and many other public infrastructure projects. His work on hundreds of projects at the state, regional, and local levels showcases his ability to offer a balanced approach that best serves all users and stakeholders, ensuring a safe and comfortable environment for each project.

Mike graduated from Colorado State University with a Bachelor's degree in Civil Engineering. Mike has been serving the Bay Area community for almost 25 years. He enjoys spending time with his family and exploring all the opportunities the area has to offer.

Mike's current P3 work includes projects in Menlo Park, Pleasanton, and TOD station areas along the Caltrain corridor.



Mike Mowery, PE

Senior Vice President/Senior Associate

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San Francisco



JENNIFER OTT

City Manager

Jennifer Ott, the City Manager of the City of Alameda, has over 20 years of experience working in City government on large-scale public/private partnerships, including for the City of Alameda on the reuse and redevelopment of the 900-acre former Naval Air Station Alameda and for the City of Hayward on over 200 acres of City-owned former Caltrans property. Additionally, she was a Vice President with Economic & Planning Systems, a real estate economics and land use policy consulting firm.

Jennifer is currently President of the Golden Gate Chapter of Lambda Alpha International, an honorary land economics society, and a member of Urban Land Institute, including previously serving on the local Commercial ULI Product Council.

Jennifer has a Bachelor degree from UC Davis and a Master of Public Policy from UC Berkeley.



Jennifer Ott
City Manager

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San Francisco

Holland & Knight

TAMSEN PLUME

Partner

Tamsen Plume is the executive partner of Holland & Knight's San Francisco office, with more than 23 years of experience in complex land use and environmental law. She also is a regional co-chair of the firm's national Land Use and Government Team. Ms. Plume represents project proponents in land use and environmental permitting, compliance and due diligence matters for complex land use, development and redevelopment projects, including acquisition of public property. Her practice includes all aspects of land use entitlements, including development agreements and other specialty land use contracts, California Environmental Quality Act (CEQA), Planning Law, Subdivision Map Act, State Density Bonus Law and Housing Accountability Act.

Ms. Plume's practice includes:

- land use and environmental due diligence for real estate transactions, including coordination of complex multistate diligence efforts
- local land use entitlements former redevelopment (dissolution law) compliance
- Subdivision Map Act compliance
- State Housing Law
- environmental review and compliance
- acquisition of public property
- resource agency permitting and compliance
- advice related to a wide range of land use issues: tribal resources, historic resources, architectural resources, local agency formation commission (LAFCO) and annexation and incorporation, special districts, climate, transit, transportation, transportation management associations (TMA), park, school mitigation agreements, conservation easements, agriculture, Coastal Zone and the Bay Conservation and Development Commission (BCDC), state lands, public lands, fees, exactions and mitigation measures

Ms. Plume is recognized as a leading California attorney in the 2024 *Chambers USA* guide for Real Estate: Zoning/Land Use. She is a graduate of the University of California College of the Law, San Francisco.

Ms. Plume has worked on a significant number of P3 projects over her 25 year career, with ongoing work related to the approved 880-unit SSFPUK redevelopment project in South San Francisco.



Tamsen Plume

Partner

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PRACTICES

West Coast Land Use and Environment
Land Use and Government
Natural Resources
Environment
Water Law
Sustainable Development
Hotel Conversion and Alternate Use During COVID-19

INDUSTRIES

Hospitality
Financial Services



San Francisco



JOANNE PRICE

Co-Founder & Chief Real Estate Officer

Joanne has two decades in real estate development, focusing on homelessness initiatives for the past several years. She drove the LifeMoves|Mountain View project funded by the State of California's Homekey program, delivering 100 new construction units in an eye-popping six months. She helped surpass this effort on Labath Landing, Rohnert Park, a second-wave Homekey project that used prefabricated construction, delivering 60 units in a draw-dropping four months, enabling the city to achieve an Early Occupancy Bonus and additional funding.

It's Joanne's unique, creative, and 'out-of-the-box' way of thinking that allows her to tackle challenges and come up with new ideas and solutions to help push boundaries and achieve the impossible. She wants to share this magic across communities to bring our unhoused and most vulnerable neighbors indoors and firmly believes our homelessness crisis is not rocket science and can be solved.

Jo holds a BSc (Hons) in Architecture, Building, Planning & Environmental Studies from the Bartlett School of Architecture, University College London and a MSc in Project Management (with a major in Private Finance Initiatives) from the University of Reading, UK.

Joanne's current P3 work includes DignityMoves' partnership with the City of San Jose.



Joanne Price

Co-Founder & Chief Real Estate Officer

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San Francisco



GERALD J. RAMIZA

Partner

Jerry Ramiza's practice emphasizes real estate transactional, land use, and public/private partnership development matters.

Jerry represents private clients and public agencies throughout California in connection with complex real estate and land use matters and transactions. Jerry's work includes forward planning; assisting with development, land use, entitlement, design review, and permitting processes; environmental review, and CEQA/NEPA compliance. He routinely handles negotiation and drafting of disposition and development, purchase and sale, easement, ground lease and financing transactions; asset management (including loan administration, property management and landlord/tenant matters); negotiation and drafting of complex vested rights development agreements; public trust and tidelands transactions; surplus lands dispositions; workouts and secured transactions; and ancillary matters such as title insurance review, due diligence, environmental risk allocation and hazardous materials/Brownfields matters. Jerry has extensive experience negotiating and crafting P3 solutions that balance a developer's need to ensure project financial viability with the public's need to ensure timely delivery of essential community benefits and public amenities, including recreational, affordable housing, and transit related improvements. Jerry also advises public agency clients in connection with affordable housing, federal contracting/BRAC process, utilization of federal grants, and Community Facilities District (CFD) and assessment district financings.

Jerry's current P3 work includes representing the City of Concord in connection with reuse and redevelopment of the approximately 2,300-acre Concord Naval Weapons Station property, including negotiation and drafting of the disposition and development agreement (DDA) and statutory development agreement (DA) between the City and its master developer, Brookfield. This complex transaction includes negotiating terms of land transfer from the Navy to the City and the City's subsequent transfers – likely through phased license agreements – of portions of the former base property to its selected master developer who will grade and construct backbone/horizontal improvements to ready the property for phase development of vertical improvements. Once the master developer achieves a base IRR threshold, the City and master developer will share in the proceeds generated from land sales to vertical developers. Buildout of the project is anticipated to take approximately 25 - 30 years.



Gerald J. Ramiza

Partner

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San Francisco

Brookfield Properties

JOSH RODEN

President, NorCal | Land & Housing Development

Josh Roden is the President of Brookfield Properties Development - Northern California Land and Housing group, where he is responsible for overseeing all Development, Construction, Marketing, Strategic Planning and Growth for a region encompassing the San Francisco Bay Area, Sacramento, and the Central Valley. Prior to becoming President in January 2018, Josh was Vice President of Land & Planning for five years at Brookfield.

With a passion for creative placemaking and a history of engaged community development, Josh has been instrumental in the success of some of Northern California's most admired mixed-use and residential projects. After more than 20 years of diverse design, development and construction experience, Josh is familiar with all segments of the real estate industry, including office, retail, apartments and single family homes, and is exceptionally skilled at cultivating and securing long-term relationships with key community stakeholders and local development partners.

Prior to Brookfield, Josh worked as the Vice President of Acquisitions & Planning for Meritage Homes. At MTH, he was responsible for the rapid expansion of the Company's operations in Northern California and for transforming Meritage into a top five builder in deliveries within the San Francisco and Sacramento Marketplaces.

Before his time at Meritage, Josh worked at Opus Group, a commercial and mixed-use developer in the Minneapolis, Milwaukee, Phoenix and San Francisco offices. While at Opus, Josh was responsible for overseeing a wide variety of mixed-use projects, including retail, residential, student housing and a 70-acre Sierra Point office development in Brisbane/South San Francisco.

Josh is on the Board of HomeAid, Assistant Scout Master of Scouting America Troop 803, and 2019 Chairman of the Building Industry Association of the Bay Area. Josh holds a bachelor's degree in civil engineering from Marquette University, a California Real Estate license, a California Professional Engineering license, and Eagle Scout.

On his days away from work, Josh enjoys spending time with his family camping, skiing, tennis, golf, and doing handyman projects around the house under the supervision of his wife and five children.

Current P3 projects include Alameda Point in Alameda, CA, Concord Naval Weapons Station in Concord, CA and Boulevard / Dublin Crossings in Dublin, CA



Josh Roden

President, NorCal | Land & Housing Development

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San Francisco



TERESA RUIZ

Principal, Studio Director

Teresa Ruiz is a Principal and Studio Director for TCA's Oakland office. She has over 20 years of experience in Multifamily and Affordable Housing architecture. Teresa believes that architecture can have a positive impact on our community and that a well and thoughtfully designed building can bring the community together. She is passionate about inclusive and collaborative design process that welcomes input from all stakeholders.

Teresa is a member the Alameda Planning Board, served as its president from 2022-2023. She is also an active member of ULI. She served as an executive board member for ULI SF from 2016 to 2022. She previously served on the ULI Multifamily Council, Bronze Flight. Teresa co-authored the ULI white paper on micro units, The Macro View on Micro Units. She is active in our local community. She volunteers as a board member for the Academy of Alameda.

Teresa is a graduate with UC Berkeley, and University of Oregon. She is fluent in Mandarin Chinese, English, and conversational Spanish. Teresa enjoys spending time with her family in Alameda and is an active volunteer at her son's BSA Troop 1015.

Teresa's current P3 work includes San Diego Community College Student Housing, and Brown Ranch development in Steamboat Springs, CO.



Teresa Ruiz

Principal, Studio Director

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San Francisco



MARK SAWICKI

Director – Consulting Services

Mark has forged a unique 30+ year career across both the public and private sectors, from real estate asset management to advising small business startups to economic and community development, all of which informs his approach to municipal consulting services with RSG, Inc. since joining the firm in 2020.

Mark previously held leadership roles in community and economic development, housing, and workforce development with the cities of Oakland, Vallejo, and San Carlos. He was appointed and served five years on the Housing Advisory Commission with the City of Berkeley. Earlier in his career he managed a national portfolio of real estate limited partnership investments and co-founded an outsourced financial consulting and accounting firm.

Mark earned a Masters in Public Policy from the Goldman School at the University of California, Berkeley, and a Bachelor of Science in Finance, cum laude, from New York University, as well as a Certificate in Real Estate Finance and Analysis from NYU.

His current work includes real estate advisory services, developer selection and negotiations, public private partnerships, affordable housing development, fiscal and economic impact analyses, municipal service reviews, and economic development policy analysis. Mark is currently working with several clients on various P3 projects.



Mark Sawicki

Director

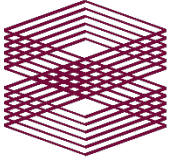
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San Francisco



TISHMAN SPEYER

CARL D. SHANNON

Senior Advisor

Mr. Shannon has overseen the development of various signature developments in the San Francisco Bay Area and the Pacific Northwest. These include three condominium projects adjacent to San Francisco's waterfront: Lumina, The Infinity, and Mira; and three office buildings in the central business district: Foundry Square III, 222 Second Street, and 555 Mission.

As a Senior Advisor, he is a member of the Investment and Management Committees and works with the San Francisco Giants on the Mission Rock development.

Before joining Tishman Speyer in 1998, he worked for GE Capital and The Prudential Insurance Company of America. Mr. Shannon received an AB, magna cum laude, and graduated with an MBA, with high honors, from Harvard University. Mr. Shannon is a lecturer at the University of California at Berkeley's Master of Real Estate Development + Design (MRED+D) program.

Mr. Shannon's current P3 work includes the Mission Rock development in the Mission Bay neighborhood of San Francisco.



Carl D. Shannon

Senior Advisor

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San Francisco

Perkins&Will

GEETI SILWAL

Principal, West Coast Urban Design Practice Leader

As the head of the West Coast Urban Design Practice, Geeti Silwal brings vision and design leadership to lay the foundation of transformative changes in cities. She strongly believes that urban designers hold the responsibility to inspire integrated, multi-purpose design solutions of innovation and beauty that create healthy and inclusive cities.

Working with cities, institutions, regional transit agencies, and private developers Geeti's work includes delivering well-connected, mixed-use, vibrant communities around transit corridors and stations, downtowns, waterfronts, campuses, and innovation districts. The focus is always to seek interrelatedness of economic, social, environmental, and physical dimensions that combine to deliver a lasting sense of place and a memorable experience.

Geeti holds a Master of Urban Design degree from University of California, Berkeley. She is a board member of the ULI San Francisco Executive Leadership, member of ULI Public Development and Infrastructure Product Council, past member of ULI SF DEI Committee, and was a jury member of the ULI Hines International Design Competition in 2021 and 2022, and Jury Chair in 2023. Geeti has also been part of multiple ULI Advisory Services Panels, the most notable of which being Reimagine Downtown SF in May 2023.

Geeti is currently working on Candlestick Center Innovation District at San Francisco's Bayview/Hunters Point neighborhood, Equitable Transit-Oriented Development Overlay Zoning for City of Austin, and Ballpark NEXT Urban Design Framework for Redevelopment Agency of Salt Lake City .



Geeti Silwal
Principal

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San Francisco

MARTIN

STEPHEN SIRI

Co-Managing Principal

Stephen Siri is the Co-Managing Principal of The Martin Group, real estate development firm based in Oakland, CA. The firm is responsible for the development of over 24M SF of real estate, specializing conventional apartments (market-rate and affordable), student housing and mixed-use projects. The Martin Group has earned numerous best-in-class awards for large and complex projects. Stephen is passionate about creating sustainable and innovative developments while enhancing the quality of life for our residents and improving the communities we serve.

Stephen graduated from the University of Southern California with a B.S. in Real Estate Development. At USC, he won four NCAA championships for the men's water polo team, serving as the co-captain in his senior season. Stephen serves on several non-profit boards supporting education, medical research, homelessness, and youth athletic development.

Stephen's current P3 project is River Trail Village, a student housing project at Napa Valley College.



Stephen Siri

Co-Managing Principal

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San Francisco



DARCY SMITH

Assistant City Manager

Darcy Smith is the Assistant City Manager for the City of San Bruno. In this role, she oversees the City Public Works Department, Community Development Department, and the Economic Development Program. These departments provide critical operations and services to the city, including planning, building, housing, water and sewer utilities, streets and transportation, and stormwater. She also oversees the CityNet Services Department, which provides telecommunications services to nearly 6,000 households. Additionally, she provides executive management for special development projects including the 44-acre Tanforan mall redevelopment project near the San Bruno BART Station.

She has over 27 years of Bay Area public and private sector experience, focused in the areas of urban planning, urban development, public works operations and services, municipal government administration, public finance, affordable housing development, sustainability initiatives, and public policy. She has worked in the Bay Area cities of San Mateo, Millbrae, and Campbell and in the private sector at Stanford University and Dyett & Bhatia. Darcy's professional mission is to improve the quality of life, sustainability, and economic vitality of communities through the development of new housing, jobs, services, and vibrant open spaces near transit stations. Her most significant professional achievement was as nearly 15 years as the comprehensive project planner and manager for the 84-acre Bay Meadows Transit Village near the Hillsdale Caltrain Station.

Darcy holds a Bachelor of Science in Earth Systems from Stanford University and a Master of Urban Planning from San Jose State University. She has lived on the San Francisco Peninsula since 1994, and currently lives in San Mateo.

Her current P3 work includes overseeing San Bruno's real estate portfolio, including the sale of a vacant City property for the development of a new Genesis and Hyundai auto dealership.



Darcy Smith

Assistant City Manager

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San Francisco

JONATHAN STERN

Development Advisor & Founder

Jonathan is a development & planning professional with over 25 years steeped in public-private partnerships & affordable housing. With project experience at BRIDGE Housing, the University of California, and the Port of San Francisco he is a natural connector with deep Bay Area networks and has expertise leading multi-functional teams executing complex and controversial projects.

For six years at BRIDGE Housing, a non-profit builder, he led efforts to acquire, entitle, and build permanently affordable housing. Focusing on ground-up Low-Income Housing Tax Credit (LIHTC) development, and naturally affordable building acquisitions including overseeing underwriting, due diligence, finance, and public outreach, while cultivating relationships with public officials, development partners, brokers, designers, and contractors.

At BRIDGE he assembled a team of four affordable & market-rate developers and won a competitive RFQ to build up to 750 homes at North Berkeley BART TOD. Jonathan led all entitlement, development, and political efforts; and finalized all discretionary entitlements within 12 months of selection. He acquired four buildings in four years, adding over 550 units to BRIDGE's portfolio, leading due diligence, financing, and partnering with county and regional agency partners to convert units to regulated affordable housing.

Jonathan's P3 experience also includes renovation of Pier 15/17 for the Exploratorium and leading the master planning, partner solicitation, and term sheet negotiation for Pier 70 and Mission Rock at the Port of San Francisco.

At the University of California he was an advisor on:

- structuring the nation's first education Design/Build/Finance/Operate/Maintain P3 solicitation, doubling the size of the UC Merced campus in both academic buildings and student housing
- UC systemwide student housing program pilot at UC Riverside'

Earlier, he was a Principal at BAE Urban Economics – an economic consultancy – evaluating demographics, markets, and real estate feasibility. He has a degree from Stanford University and lives in Berkeley, CA with his wife and (occasionally) three young adult children.



Jonathan Stern
Founder & Principal

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San Francisco

L37

ERIC TAO

Managing Partner

Eric brings more than 20 years of leadership experience in the real estate industry managing over \$1 billion in new developments including over 2,000 multifamily units and mixed-use assets.

As a founding principal at Avant Group (AGI) he managed multifamily development investments for two CalPERS funds and several smaller family offices. At L37, he continues to lead housing projects for over 1,200 new, transit-oriented infill projects in San Francisco and South San Francisco.

Hailing from Hilo, Hawai'i, Eric is a graduate of Pomona College in Claremont, CA and received his Juris Doctorate from UC College of the Law, San Francisco.

He is on the San Francisco ULI District Council Board and chair of its Governance Committee, he is also president of the Hawai'i Chamber of Commerce of Nor Cal and on the board of ArtCare SF.



Eric Tao

Managing Partner

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San Francisco



ANNE TAUPIER

Director of Development

Anne Taupier serves as the Director of Development overseeing the management and entitlement of large private and public mixed- use development and housing projects on behalf of San Francisco. The role includes leading negotiations with developers to provide community benefits packages that reflect and enhance the City's housing, affordability, sustainability, jobs, open space, equity and transportation policy objectives.

Anne has worked extensively on San Francisco development projects since 2009, including: 2013 America's Cup Host City, 5M, The Plumber's Union, The Conservatory of Music , India Basin, the Flower Mart, Potrero Power Station, Balboa Reservoir, Stonestown Galleria and Treasure Island. In addition, her experience includes working in the administration under former Mayor Gavin Newsom and as an investigator for the San Francisco Office of the City Attorney.

Anne is a life-long trail runner and former competitive cyclist and tri-athlete. She has worked as a fitness instructor and advocates for programs that encourage girls and young women to participate in sports, athletics, dance and movement that build strong self-confidence and leadership skills.

She has a Masters of Art Education and a B.A in French and Fine Arts from The University of Massachusetts. Anne Co-founded and formerly served as Vice President of "The Kerouac Corporation", a 501-C3 established in her hometown of Lowell, Massachusetts. Anne is a member of the Urban Land Institute, ULI Local Product Leadership Council, and LAI Land Economics Society – Golden Gate Chapter.



Anne Taupier
Director of Development

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San Francisco



RICKY TIJANI

Waterfront Development Project Manager

Ricky Tijani is currently a public sector principal negotiating public-private deals and is a multi-faceted real estate development manager who has spearheaded, and now spearheading, several challenging projects for the Port of San Francisco. With over 20 years of practical real estate development experience spanning deal analysis, commercial appraisal, acquisition, disposition and development assets from unimproved land to multi-family and affordable housing, retail – restaurants, assisted living facilities, parking garages, and hotel developments. Ricky believes in what he calls the win-win-win strategy whereby private entity can partner with the public sector to leverage their individual resources to yield greater collective return than would otherwise be possible – positive IRR for the private entity, ROI for the public entity, and valuable public benefits for the community members.

Prior to joining the Port, Ricky's advisory interests include advising property owners/managers about addressing the asset highest and best uses or asset repositioning to improve investment performance through physical, financial, and operational restructuring; creation of redevelopment opportunities through site and property evaluation; and market analysis/segmentation to improve financial returns.

Ricky has a Master of Finance with concentration in real estate finance and a Master of Architecture with concentration on management, both from the University of Illinois at Urbana-Champaign. He is an affiliate member of the Appraisal Institute and has lectured parttime at San Jose State University on valuation of contaminated land parcels. Ricky volunteers with a nonprofit as time permits and he is an active member of the Fremont Bay Club - physical workouts, swimming, and tennis.



Ricky Tijani

Development Project Manager

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San Francisco



JORGE VALENZUELA

Principal, Advisory Services

Jorge Valenzuela has over 25 years of experience in investments, asset management, and construction management of real assets in the US and Latin America, with proficiency in public-private partnerships (P3s/PPPs). Jorge's areas of expertise include financial and technical advisory for the development, acquisition, and financing of energy infrastructure, commercial real estate, and transport infrastructure.

At Arup, Jorge leads the Advisory Services team for the West Region. Jorge has participated in over 50 infrastructure deals representing \$50 billion in aggregate value.

Before joining Arup, Jorge worked for a Real Estate Investment Trust (REIT). At this position, Jorge was Director of Asset Management for a \$1+ billion portfolio of office, industrial, hotel, data center, and land properties. His direct responsibilities included developing and executing hold/sell strategies for approximately 45 assets, leasing, investments, dispositions, and financing.

With 10 years of experience in construction management, Jorge has participated in a wide range of projects such as civil works for transportation and energy infrastructure projects, tunneling, as well as commercial (office/retail/hospitality) and residential development. His construction experience includes planning, project management, and cost estimating.

Jorge holds a civil engineering degree from the Pontificia Universidad Catolica del Peru, a master's degree in construction management and real estate from the Universidad Politecnica de Madrid, and an MBA degree from the University of California at Berkeley.

Jorge's P3 projects include Potrero Yard Modernization Project, San Jose Airport Connector, KentuckyWired, Sao Paulo Metro Line 6, Long Beach Civic Center, Bogota International Airport, and several highway P3 projects.



Jorge Valenzuela

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San Francisco

TREASURE ISLAND

DEVELOPMENT GROUP

ANDY WANG

Senior Development Manager

Andy Wang is a Senior Development Manager at Treasure Island Development Group. He has 12 years of experience working on large, mixed-use projects with Forest City (now Brookfield Properties) and Lendlease.

Andy is a member of the Alameda Planning Board and was a member of the ULI SF + MOHCD Bay Area Developers of Color Cohort, 2023-2024.

Andy has a master's degree in city planning from the University of Pennsylvania and a bachelor's degree in international development studies from UCLA. His interests are itinerant but he enjoys good design and he loves learning about culture and language; he speaks Mandarin and Japanese conversationally and is a beginning speaker of Hawaiian.

Andy's current P3 project is Treasure Island, an 8,000-unit development on the site of a former Navy base. During his first year at TIDG, Andy worked on an update to the project's agreement with the city. As of 2024, the first thousand units at Treasure Island are either complete or under construction.



Andy Wang

Senior Development Manager

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San Francisco



AMANDA WOLF

Owner, Development Consultant

Amanda is a Development Manager offering real estate development advisory services through her consulting firm, Wolf Development Advisors. Amanda has worked on some of the most complex, transformative Bay Area development projects and is passionate about ten-minute cities and responsible growth in the Bay Area to address our regional housing and transportation needs.

Her past experiences include performing pre-development activities to advance a portfolio of multi-family residential projects in Silicon Valley, securing the entitlements for the Downtown West Mixed-Use Master Plan in San Jose, CA as well as working on a handful of large scale mixed-use projects in San Francisco (Candlestick Point and India Basin), Mountain View (Middlefield Park and North Bayshore), Sunnyvale (Moffett Park), and Pomona (Cal Poly Lanterman), CA.

Amanda graduated from UC Berkeley with dual degrees in Urban Studies and Environmental Sciences. She is an active member of BREAA and serves on the advisory board of ULI Young Leaders Group. Amanda enjoys spending time with her family in the East Bay, being outdoors and traveling around the world whenever she can.

Amanda's current P3 work includes the India Basin Redevelopment Project in San Francisco, CA.



Amanda Wolf

Owner, Development Consultant

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San Francisco