

ULI SAN FRANCISCO DISTRICT COUNCIL
COMMERCIAL LOCAL PRODUCT COUNCIL AGENDA
Wells Fargo, 333 Market St, 2nd Floor
Wednesday, October 16, 2024

SF Local Commercial Council Leadership

Co-Chair: Alan Chamorro, Executive Vice President, Lowe
Co-Chair: Jack Sylvan, Principal, SDG
Vice Chair: Kathleen Burgi-Sandell, Vice President Regional Manager, James Campbell Company
Vice Chair: Faye Beverett, Principal, Bard Consulting

8:00 - 8:20 AM – Registration, Breakfast, & Networking

8:20 – 8:25 AM – Welcome & Introductions

8:25 – 9:25 AM – Data Centers

What, exactly, are data centers? What is the Bay Area market like? Can you convert some floors of vacant offices into co-location datahubs?

Speakers: **Zorana Bosnic**, Senior Principal, HOK
Hormoz Janssens, Managing Principal, Interface Engineering
Patrick Murdock, Vice President, JLL
Samidha Thakral, Vice President, Data Center Investments, Prologis

9:25 – 10:25 AM – New Trends in Industrial

Industrial owners discuss new trends that reflect a shift towards greater efficiency, sustainability, and adaptability driven by changing consumer behaviors and technological advancements.

Speakers: **Ali Harandi**, Senior Vice President Investment Officer, Prologis
Rachel Hickenbottom, Senior Vice President - Development, Link Logistics Real Estate
Joe Ernst, Principal, srmERNST

10:25 – 10:50 AM – Coffee Break & Networking

10:50 – 11:00 AM – Council Updates

11:00 AM – 12:00 PM – Show Me the Money!

A lively discussion seeking answers to what capital wants, the barriers to investing, fundraising, portfolio performance, and the look ahead.

Speakers: **Brendan MacDonald**, Partner and COO, StepStone Group
Sally Stocks, Senior Portfolio Manager, CalSTRS
Bryan Thornton, Partner, PCCP

12:00 PM – Conclusion & Sign Out