

**ULI SAN FRANCISCO DISTRICT COUNCIL
COMMERCIAL LOCAL PRODUCT COUNCIL AGENDA
Wednesday, November 29, 2023**

Venue Start Change: Meet at 1:00 PM at Gensler, 220 Montgomery, Conference Center, Ground Floor

SF Local Commercial Council Leadership

Chair: Meade Boutwell, Senior Vice President, CBRE
Vice-Chair: Kathleen Burgi-Sandell, Vice President Regional Manager, James Campbell Company
Vice Chair: Faye Beverett, Principal, Bard Consulting
Vice Chair: Alan Chamorro, Executive Vice President, Lowe

1:00 - 1:15 PM – Meet at Gensler for Registration (220 Montgomery)

1:15 – 1:45 PM – Presentation & Tour of Gensler (220 Montgomery)

Come tour the brand-new offices of Gensler at the Mills Building. This state-of-the-art, 100% electric condition space shows what Gensler is telling its clients what the future of work/office looks like.

1:45 – 2:15 PM – Walk to Wells Fargo (420 Montgomery) & Networking Break

2:15 – 3:00 PM – State of the Market

Alexander Quinn will discuss updated US and San Francisco Bay Area economic trends and their impact on local real estate markets.

Speakers: **Alexander Quinn**, Director of Research, Northern California, JLL

3:00 – 4:00 PM – Office Market Update

San Francisco office buildings are starting to sell. Our panel will discuss how they underwrote the San Francisco office market and their recent acquisitions of 350 California (298,000 SF), 60 Spear (157,000 SF), and 180 Howard (211,000 SF).

Speakers: **Rob Hielscher**, Senior Managing Director, JLL (Moderator)
Stephanie Ting, Executive Vice President and Director of Investments, The Swig Company
Cyrus Sanandaji, Managing Principal, Presidio Bay Ventures
Trevor Wilson, Founder and Managing Partner, Ridge Capital

4:00 – 4:15 PM – Coffee & Networking

4:15 – 5:00 PM – Brookfield Concord Naval Weapons Station

An overview and strategy discussion on the Concord Naval Weapons Station community reuse project.

Speakers: **Josh Roden**, President, NorCal and Housing Development, Brookfield
Barry Long, CEO, Urban Design Associates

5:00-6:00 PM – Happy Hour & Networking

6:00 PM – Conclusion