

**ULI SAN FRANCISCO DISTRICT COUNCIL
RESIDENTIAL LOCAL PRODUCT COUNCIL AGENDA**
Wells Fargo Penthouse: Boardroom
Friday, December 9, 2022

SF Local Residential Council Leadership

Co-Chair: Lydia Tan, Principal, Tan Consulting
Co-Chair: Gregg Miller, Partner, Coblenz, Patch, Duffy and Bass LLP
Vice-Chair: Meg Spriggs, EVP, Head of Residential, Lendlease
Vice-Chair: David Blackwell, Partner, Allen Matkins Leck Gamble Mallory & Natsis LLP

8:00 – 8:25 AM – Registration, Breakfast, & Networking

8:25 – 8:30 AM – Welcome & Introductions

8:30 – 9:30 AM – Market Update

While most in the industry agree that the real estate market is in transition, there may be less consensus as to how investors and developers should respond. Panelists representing investment, development and brokerage share their perspectives of the opportunities and risks facing the industry.

Speakers: **Jeff Smith**, President and CFO, Sack Properties
Kaohu Berg-Hee, Director, Berkadia
Jackie Safier, CEO, Prometheus Real Estate Group
Greg Pasquali, Vice President, Development, Carmel Partners

9:30 – 9:50 AM – Coffee Break & Networking

9:50 – 10:50 AM – Moderated Breakout Discussions on the State of Downtown

HR&A Advisors' Partner [Kate Collignon](#) and Principal [Kate Owens](#) be leading roundtable discussions on the future of downtowns with the goal of using the collective expertise of the both the Residential and Commercial LPC members to identify short and long term strategies and initiatives to revitalize Downtown and San Francisco. To get more out of the discussion, take a look at HR&A's ["What Does the Future Look Like for Post-COVID Downtowns?"](#) in advance.

Speakers: **Kate Collignon**, Partner, HR&A Partners
Kate Owens, Principal, HR&A Partners

10:50 – 11:35 AM – 5M – Emerging During the Pandemic. Overview and Discussion of the Project's Residences

Speakers: **Christie Donnelly**, Director, Development/Mixed-Use, Brookfield Properties

11:35 – 12:00 PM – Findings from Breakout Discussions (Joint Session)

Speakers: **Kate Collignon**, Partner, HR&A Partners
Kate Owens, Principal, HR&A Partners

12:00 PM – Conclusion & Sign Out