



Title: Partner, Head of Greater China and North Asia Real Estate Office: Hong Kong
Sector: Real Estate “Greater China and Korea are the more mature markets among

Asian growth economies. Although their real estate sectors are also more developed, we have worked with leading operating partners in these markets to take advantage of opportunities presented by the ongoing trend of urbanization, shifting consumer behavior, inefficiency in capital allocation, and frequent policy cycles.”

Thomas was one of the founding members of Standard Chartered Bank’s Principal Finance Real Estate group in 2010 and joined Actis in 2018 when the business was acquired from the bank. He leads the teams in Shanghai, Seoul and Hong Kong that have completed over USD700 million in opportunistic real estate investments in China and Korea, working with leading developers and high quality operating partners. Prior to Actis, Thomas has accumulated over two decades of pan-Asian direct

investment and advisory experience. He started his career with the Shangri-La group, working on hotel pre-opening projects across Southeast Asia and China. He then joined PKF Consulting and advised Asian developers and owners on projects from India to Indonesia and the Philippines and China. In 1998 he joined the Koos Group and, for nine years, took on different leadership roles in financial advisory as well as direct investment functions in Hong Kong, Thailand, Korea and China for this leading Asian family group. Thomas moved to Beijing in 2004 when he took over the leadership of a real estate development business controlled by the Koos, completed and sold projects including offices, high end residential, hotel and serviced apartments in the greater Beijing and Shanghai areas. He then joined Aetos Capital in 2007 as one of the senior members of the China investment team before joining Standard Chartered Bank in 2010. Thomas holds a master degree in business administration from the joint Kellogg-HKUST EMBA program and acquired dual bachelor degrees in finance and hospitality from Boston University