



Robert Lay

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Robert's current role is a Senior Director, Debt Advisory for Hong Kong and Greater China regions as part of the JLL Asia Pacific Capital Markets team.

Robert has been working in the banking industry over 17 years in New Zealand before relocating to Hong Kong in June 2023. Over these years, he has worked in a wide range of teams including retail, SME, Corporate Finance, and Corporate and Institutional Banking in both local and international banks. Robert's previous roles include Head of Corporate Development and Acting General Manager, Corporate Banking for Bank of China (New Zealand) Limited covering key New Zealand industry sectors including Property Finance, Infrastructure & Utilities, Healthcare, Agriculture and Multinational Corporate.

Robert holds a Bachelor of Business (Honors) in Finance and Economics, and an MBA in Finance.