

**JOSEPHINE JONES MA
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**Managing Director
Real Estate Finance, Asia-Pacific
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Josephine joined HSBC's Real Estate business in 2018 as Managing Director responsible for real estate finance in Asia. She focusses on leading structured, complex and pan-Asian financings across the real estate spectrum.

She has been with HSBC since 2007, across multiple business lines in Asia, Europe and Australasia. Most recently she was Head of Credit & Lending for the Global Banking Asia Pacific encompassing 18 countries and c.\$100bn in assets under management across infrastructure, real estate, corporate, project finance, and leveraged finance. Prior to that Josephine was with HSBC's Leveraged & Acquisition Finance team, leading numerous high profile acquisition finance transactions from the London, Sydney and Hong Kong offices.

Josephine holds an MA from Oriel College, Oxford, and is an accredited holder of the Chartered Financial Analyst® designation, and has also completed the FT Non-Executive Director Diploma accreditation. She is Co-Chair of HSBC Male Allies, supporting gender equality within HSBC, and is an Ambassador of the firm's Balance diversity employee resource group.

Married with two young children and living in Hong Kong, Josephine enjoys the outside life, running, and music.