

Tom Gaffney

Regional Managing Director, The Greater Bay Area & Hong Kong



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Tom Gaffney is Regional Managing Director for The Greater Bay Area and Hong Kong, with oversight for all of CBRE's business activities in these territories. Based in Hong Kong, his primary responsibilities include operational management of all major business lines, client relationship and engagement programs, and personnel development and recruitment for CBRE. Tom is also a member of the Greater China Executive Committee, working with a diverse array of teams and stakeholders to develop and implement CBRE's strategy across the region.

Experience

Tom joined CBRE in 2016 as Managing Director for Hong Kong, Macau and Taiwan. To CBRE, Tom brings broad experience across a variety of executive positions in investment, commercial transactions and advisory. He crossed from JLL where he held the position of Head of Retail, Hong Kong and China and was a member of its Global Retail Board and co-chairman of Retail for Asia Pacific.

From 2006 to 2011, Tom worked for Hongkong Land in Commercial and Retail Asset Management, holding positions in Hong Kong, Singapore and Thailand. Originally based in Singapore where he was responsible for the regional retail asset management and leasing of Hongkong Land's South Asia retail portfolio, he later served as General Manager and Country Head of Thailand and was responsible for the management and leasing of their luxury shopping mall, Gaysorn.

Professional Affiliations / Accreditations

- Executive Committee Member of ULI – Hong Kong
- Member of the RICS – Diversity & Inclusion Committee
- Member of Young Presidents' Organization
- Member of the ICSC
- Member of Hong Kong General Chamber of Commerce Real Estate and Infrastructure Committee
- Member of the Woman's Foundation – Male Allies
- License Estate Agent

Education

- Bachelor of Applied Science – Property Economics from the Queensland University of Technology, Australia
- Real Estate Management Program, Harvard Business School, Mass, Boston, US
- YPO – Harvard Real Estate Program, Harvard Business School, Boston, US

Clients Represented

Gaw Capital
Angelo Gordon
Forever 21
Lush
Marks & Spencer
Simply Food by Marks & Spencer
Tommy Bahama
Lorna Jane
Volcom

Chelsfield
Blackstone
Breitling
American Eagle Outfitters
Penhaligon's
Brooks Brothers
Christian Louboutin
Tesla
Jack Wills
Louis Vuitton

Silk Road
Giorgio Armani
Loro Piana
Ermenegildo Zegna
Fendi
Dior
Givenchy
Neil Barrett
Thomas Pink
Alfred Dunhill

Mordril
Cartier
Mont Blanc
Joyce Group
Dickson Group
Aqua Group
Maxim's
Buccellati
Under Armour