

## **Andrew MacGeoch**

**Partner - Head of Asia Real Estate and Infrastructure, Global Co-Head of Hotels Group  
Bryan Cave Leighton Paisner LLP**

A market-leader in the Real Estate, Hospitality and Project sectors, Andrew has extensive experience in dealing with infrastructure developments, mixed-use and hospitality & leisure projects. For well over 25 years in Asia he has been representing developers, owners, institutional investors, governments and statutory corporations. His practice involves projects throughout Asia. He has a regional practice and is best known for his work across Hong Kong, Macau, Mainland China, Vietnam and Thailand.

- Represents developers, owners, institutional investors, governments and statutory corporations.
- Extensive experience in dealing with infrastructure developments and mixed-use projects including drafting and negotiating the full range of corporate and commercial agreements required for such projects (includes JV/ concession/ developer agreements and leases.)
- Regularly advises on the drafting and negotiation of hotel management and related agreements and has been involved in transactions (acting primarily for owners) involving more than 50 hotel and lodging brands. These include the Four Seasons, Ritz Carlton, Marriott, Intercontinental, Sofitel, Grand Hyatt, Aman, Shangri-la, St. Regis, W, Sheraton, Regent, Mandarin Oriental, Six Senses, Meridien, Novotel and other brands for hotels and serviced apartments.
- Regular writer on hotel topics and a regular presenter and moderator at hotel and real estate conferences.