



South Carolina

WHAT CAN I DO?  
WHAT CAN WE DO TOGETHER?



South Carolina

Real Estate Diversity  
Initiative

## ARE YOU REDI?

Do you...

Know what it takes to put together a development proposal?

Want real experience putting together a site plan, marketing plan,  
and proforma for a real world site?

Want to work side-by-side with ULI SC leaders and network with  
leaders in the development industry?

Then the ULI SC REDI program is for **You!**

*Visit [southcarolina.uli.org/redi](http://southcarolina.uli.org/redi) for more information.*

### .....**ABOUT REDI**

The ULI SC Real Estate Diversity Initiative (REDI) will help strengthen  
your knowledge of the real estate industry and position you to put

together a successful development. Participants will engage in a comprehensive curriculum and gain experience working together on a real-world case study.

## ELIGIBILITY

- 100% in-person attendance is required

Must submit 1 letter of recommendation and resume as part of application process.

Registration is \$300 payable upon acceptance to the program.

## PARTICIPANT BENEFITS

Free on-year membership to ULI South Carolina, with access to 81+ members working in many different areas of the real estate industry.

Professional Real Estate Development: The ULI Guide to the Business Textbook, By Richard Peiser and David Hamilton  
& Building Small by Jim Heid (Total value of \$230)

- One-on-one mentoring and education worth more than \$15,000
- ULI Real Estate 101 Certification (series of 3 online modules) - a \$1,500 value
- A new network of allied professionals.
- Certificate of completion.

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# South Carolina

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## Real Estate Diversity Initiative

### 2021 SCHEDULE

100% Attendance Required. All sessions are 3:00-6:00 PM.

**Session 1: January 1<sup>st</sup>** - Kick off, Mentor Introductions & Case Study Review

**Session 2: January 8<sup>th</sup>** - Site Visit

**Session 3: January 20<sup>th</sup>** - Due diligence

**Session 4: February 1<sup>st</sup>** - Site planning

**Session 5: February 15<sup>th</sup>** - Construction costs

**Session 6: February 22<sup>nd</sup>** - Zoning, Entitlement, Gov. Approvals

**Session 7: February 28<sup>th</sup>** - Financing/Proforma Development

**Session 8: March 1<sup>st</sup>** - Financing the Deal

**Session 9: March 8<sup>th</sup>** - Working Session

**Session 10: March 15<sup>th</sup>** - Working Session

**Session 11: March 22<sup>nd</sup>** - Working Session

**Session 12: March 29<sup>th</sup>** - Final Presentations and Graduation

*For more information on REDI, visit [southcarolina.uli.org/redi](https://southcarolina.uli.org/redi) or contact [robin.hargett@uli.org](mailto:robin.hargett@uli.org)*

*The mission of the Urban Land Institute is to provide leadership in the responsible use of land and in creating and sustaining thriving communities worldwide.*