

# 2024 CAPITAL MARKETS CONFERENCE



**NOVEMBER 20-21, 2024**

West Beach Conference Center, Kiawah Island, SC

# AGENDA

## DAY 1

Wednesday, November 20

- 10:00AM**      **Registration Opens**
- 11:00AM**      **Networking Lunch**
- 12:00PM**      **Opening Remarks** - *Ken Grimes, Sr. Managing Director & Partner, Patterson RE Advisory Group*
- 12:15PM**      **Fireside Chat: Mayor William Cogswell**  
*Speakers: Mayor William Cogswell, City of Charleston*  
*Steve Dudash, Director of Special Projects, Navy Yard Charleston*
- 1:00PM**      **Break**
- 1:15PM**      **Capital Markets, Insurance, Construction Costs Oh My! Making Underwriting Make Sense in the Current Climate**  
*Panelists: Tim Kennedy, President, Trident Construction*  
*Jay Lambiotte, Chief Financial Officer, East West Partners*  
*Jon Morris, Senior Partner - Industrial, Beacon Partners*  
*(Moderator) Chandler Cox, Project Manager & Director of Commercial Development, Hughes Development Corporation*
- 2:15PM**      **Break**
- 2:30-3:30PM**      **You're Not Hallucinating: Real AI That Can Drive Your Business Forward**  
*Panelists: Brandon Chinn, Senior Director of Innovation, Greystar*  
*Jacob Kosior, Vice President of Client Strategy, EliseAI*  
*Dan Mitzenmacher, Managing Director, Digital Advisory Services, Cherry Bekaert*  
*(Moderator) Whit Bundy, Sr. Vice President, Brookfield Asset Management*
- 3:30PM**      **Break**
- 3:45-4:45PM**      **Keynote: Economic Outlook**  
*Speaker: Ahmed El Nokali, Head of Capital Markets, First National Bank*  
*Emcee: Jeff Baxter, Partner, Cityvolve*
- 5:30-7:00PM**      **Cocktail Reception – Grand Lawn at The Sanctuary**

## DAY 2

Thursday, November 21

- 8:30AM**      **Networking Breakfast**
- 9:15AM**      **Opening Remarks**  
*Steve Dudash, Director of Special Projects, Navy Yard Charleston (ULI SC Chair)*
- 9:30-10:30AM**      **Capital Confusion 2:0: Emerging From the Fog, a Capital Markets Discussion**  
*Panelists: John Cannon, EVP, Commercial Real Estate Manager, Pinnacle Financial Partners*  
*Rachel Hunter-Goldman, Director, KKR*  
*Robert Niedzwiecki, Managing Director, J.P. Morgan Asset Management*  
*(Moderator) Lance Patterson, CEO, Patterson Real Estate Advisory Group, LLC*
- 10:30PM** **Break**
- 10:45-11:45AM**      **What's New Around South Carolina? Development Lightning Round**  
*Panelists: Jordan Jones, Senior Development Executive, Integral Group*  
*Sean Hartness, CEO, Hartness Development*  
*Sean Nealon, Managing Director, Operations, Big Rock Partners*  
*(Emcee) Melanie Brown, President & CEO, Restoration 52*
- 11:45AM**      **Closing Remarks**  
*Katie Blum, Director of Development, East West Partners*

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