



South Carolina

WHAT CAN I DO?
WHAT CAN WE DO TOGETHER?

COMING TO CHARLESTON IN 2025!



South Carolina

Real Estate Diversity
Initiative

ARE YOU REDI?

Do you...

Know what it takes to put together a development proposal?

Want real experience putting together a site plan, marketing plan,
and proforma for a real world site?

Want to work side-by-side with ULI SC leaders and network with
leaders in the development industry?

Then the ULI **SCREDI** program is for Y

*Applications open August 2024. Visit southcarolina.uli.org/redi for
more information. Email patty.bock@uli.org to be added to our mailing list.*

*****ABOUT REDI

~~~~~The ULI/SC Real Estate Diversity Initiative (REDI) will help strengthen~~~~~  
~~~~~your knowledge of the real estate industry and position you to put~~~~~

together a successful development. Participants will engage in a comprehensive curriculum and gain experience working together on a real-world case study.

ELIGIBILITY

- Person of color
- 100% attendance is required
- Must submit 1 letter of recommendation and resume as part of application process.
- Registration is **\$300** payable upon acceptance to the program.

PARTICIPANT BENEFITS

-Free one-year membership to ULI South Carolina, with access to 100+ members working in many different areas of the real estate industry.

-Professional Real Estate Development: The ULI Guide to the Business textbook, By Richard Peiser and David Hamilton & Building Small by Jim Heid (Total value of \$400)

-One-on-one mentoring and education worth more than \$15,000

-A new network of allied professionals.

- Certificate of completion.

REDI IS SPONSORED BY



South Carolina Association for
Community Economic Development



CommunityWorks

Building People & Places



South Carolina

Real Estate Diversity Initiative

2021 REDI SCHEDULE

All sessions are 3:00-6:00 PM.

Session 1: January 14th - Kick off, Mentor Introductions & Case Study Review

Session 2: January 21st - Site Visit

Session 3: January 28th - Due diligence

Session 4: February 4th - Site planning

Session 5: February 11th - Construction costs

Session 6: February 18th - Zoning, Entitlement, Gov. Approvals

Session 7: February 25th - Financing/Proforma Development

Session 8: March 4th - Financing the Deal

Session 9: March 11th - Working Session

Session 10: March 18th - Working Session

Session 11: March 25th - Final Presentations and Graduation

Session 12: April 1st - Final Presentations and Graduation

For more information on REDI, visit southcarolina.uli.org/redi or contact robin.hargett@uli.org

The mission of the Urban Land Institute is to provide leadership in the responsible use of land and in creating and sustaining thriving communities worldwide.