

2023 CAPITAL MARKETS CONFERENCE



South Carolina

NOVEMBER 15-16, 2023

West Beach Conference Center, Kiawah Island, SC

AGENDA

DAY 1

Wednesday, November 15

- 10:00AM Registration Opens**
- 11:00AM Networking Lunch**
- 12:00PM Welcome & Opening Remarks**
Ken Grimes, Sr. Managing Director & Partner, Patterson Real Estate Group
- 12:15PM Keynote: Economic Outlook**
Speaker: Ahmed El Nokali, Head of Capital Markets, First National Bank
- 1:15PM Where's The Money? And When is it Coming Back?**
*Panelists: Mike Acierno, Senior Vice President, KSL Capital Partners;
Jason Hull, Managing Director, Real Estate Capital Markets, Regions Bank
Peter Margolin, National Broker Network Manager, Alliant;
(Moderator) Scott Williams, Managing Director Aline Capital*
- 2:15-2:30PM Break**
- 2:30-3:30PM Nothing Could Be Finer: Economic Development in the Carolinas**
*Panelists: Simons Johnson, Executive V.P. & Principal, Bridge Commercial;
Meredith O'Connor, International Director, JLL;
Meegan Spicer, Director – Site Selection & Incentives Advisory, Kroll;
(Moderator) Stephanie Yarbrough, Partner, Womble Bond Dickinson*
- 3:30-3:45PM Break**
- 3:45-4:45PM Fireside Chat with Jodie W. McLean, Chief Executive Officer, EDENS**
Moderator: Katie Blum, Director of Development East West Partners
- 5:30-7:00PM Cocktail Reception – Grand Lawn at The Sanctuary**

DAY 2

Thursday, November 16

- 8:30AM Networking Breakfast**
- 9:15AM Opening Remarks**
KJ Jacobs, Principal, McMillan Pazdan Smith (ULI SC Chair)
- 9:30-10:15AM Southern Hospitality: A Conversation with Richard Kessler, Chairman & CEO, The Kessler Collection**
Moderator: Larry Spelts, President of Lodging and Lifestyle Adventures, The Indigo Road Hospitality Group
- 10:15-11:15AM Office that Works: A Discussion on the Next Generation of Office Space**
*Panelists: Will Menkes, President & Managing Partner, Holder Properties;
Tricia Noble, Managing Director & Co-Founder, Ascentris;
Charles Pinkham III, Senior Vice President, Development, Portman Holdings;
(Moderator) Steve Navarro, President & CEO, The Furman Co.*
- 11:15-12:00PM The Capital Markets of Affordable Housing**
*Panelists: Fred Dodson, Jr. COO & EVP of Real Estate, DreamKey Partners;
Matt Good, Senior Vice President, Bellwether Enterprise;
Alyssa Richardson, President & CEO, Develop South Carolina;
(Moderator) Trevor Nelson, Consultant, Cherry Bekaert*
- 12:00PM Closing Remarks**
Katie Blum, Director of Development, East West Partners

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