



San Antonio

# 2026 Annual Sponsorship

The most impactful way to demonstrate your commitment to the ULI mission is by becoming an annual sponsor. As a sponsor, you will gain recognition among leaders in the real estate industry and give back to the community. Your sponsorship ensures that ULI San Antonio will continue to advance best practices in real estate development and land use policy.

## WHY SPONSOR?

- **Demonstrate your company's expertise and innovation** by aligning with ULI content.
- **Deepen your engagement** with the largest network of cross-disciplinary real estate and land use experts.
- **Showcase your brand** to event participants from the leading real estate companies across the region.
- **Enhance your firm's value** in the community through knowledge, networking and recognition.

# 2026 ANNUAL BENEFITS

**BENEFITS EFFECTIVE FROM JANUARY 1 - DECEMBER 31, 2026**

100% of your sponsorship dollars support local programs, leadership development, education and events.

Commit to 3 years and receive a 5% discount on each year and lock in current pricing for next year. Payment due January of each respective year.

## SPONSORSHIP LEVELS & BENEFITS

	<b>ULI MISSION SPONSOR</b> \$15,000	<b>DIAMOND SPONSOR</b> \$10,000	<b>PLATINUM SPONSOR</b> \$7,500	<b>GOLD/FOUNDING SPONSOR</b> \$5,000	<b>SILVER SPONSOR</b> \$3,500
In-office presentation of opportunities to get involved with ULI & goals to advance mission	✓				
ULI Advisory Board appointment	✓	✓	✓		
Comp Registration to ULI Fall or Spring Meeting	2	1			
Complimentary ULI Memberships*	Up to \$2,675	Up to \$2,136	Up to \$1,080	Up to \$804	Up to \$540
Complimentary Tickets to Leadership Luncheons	8	8	8	4	2
Complimentary Tickets to Annual Holiday Party	4	2	2	1	1
Complimentary Tickets to Select ULI SA events (Insiders Tours, Secrets to Success)	4 per event	2 per event	1 per event		
Complimentary Participation in Mentorship Forum or ULI NEXT	3	2	1		
Invitation to VIP Dinners with Leadership Luncheon Speakers	3 per year	2 per year	1 per year		
Social Media Recognition	✓	✓	✓		
Logo & Link on ULI San Antonio website	✓	✓	✓	✓	Name only
Featured in ULI SA Annual Report and weekly newsletter	Prominent	✓	✓	✓	Name only
Logo displayed in pre-function area and scrolling PowerPoint at ULI SA Leadership Luncheons	Prominent	✓	✓	✓	Name only
Logo displayed at Leadership Luncheon table	✓	✓	✓	✓	✓

\*ULI Membership dues: Full \$1,332 | Associate \$540 | Young Leader \$264 | Student \$132

\*Spring/Fall Meeting Registration: Private Sector \$2,740 | Public Sector/Non-profit/Under 35/Retired \$1,395

Customized sponsorship packages can be created upon request.

ULI is a tax-exempt 501(c)(3) nonprofit research and education organization. Consult your tax adviser to determine how much of your sponsorship may be deductible.



# THANK YOU

Your sponsorship of ULI San Antonio is an investment in the real estate development and planning industries of our region, and will directly support the knowledge networks and practices of those shaping the landscapes of San Antonio and South Texas.



## Cody Shown

ULI San Antonio Executive Director  
[cody.shown@uli.org](mailto:cody.shown@uli.org)

## SPONSORSHIP COMMITTEE

### Johnny Johnston

[Johnny.Johnston@ctt.com](mailto:Johnny.Johnston@ctt.com)

### Philip Massari

[philipm@areatx.com](mailto:philipm@areatx.com)

### Robert Arzola

[Robert.Arzola@jll.com](mailto:Robert.Arzola@jll.com)

## CONTACT US TO BECOME A SPONSOR



## San Antonio

[sanantonio.uli.org](http://sanantonio.uli.org)