

## Everitt Real Estate Center Annual Spring Address – Panelists and Biographies

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### Introduction | Kaylee Lino, Urban Land Institute Colorado



Kaylee Lino serves as senior manager and is the newest member of the ULI Colorado staff. With experience in commercial interior design and the architecture, engineering, and construction (AEC) industry, she's passionate about the built environment and creating spaces that elevate the human experience.

Urban Land Institute (ULI) Colorado is a member-led nonprofit organization with over 1,300 members to date. From housing, transportation and mobility, to sustainability and resilience there are various ways to get involved at ULI and enable your ideas and skillset to make an impact on the industry and built environment of Colorado. Committees and initiatives are comprised of real estate and land use professionals who volunteer their time to build a strong statewide presence for ULI. For more information about ULI Colorado visit us at <https://colorado.uli.org/>

### Moderator | Andy Smith, Old Town Colorado



Andy owns and operates Old Town Colorado and is a licensed real estate broker in Colorado. As a 5th generation Colorado native with family roots dating back to the 1870s, Andy brings a unique understanding of Colorado history to every real estate assignment. Andy grew up on an old former farmstead just upstream from the location of the first gold strike in Colorado and spent his childhood roaming the sidewalks and antique stores of Olde Town Arvada. Andy is especially proud of his family history in the mining town of Nevadaville, the Junction Ranch homestead in Golden Gate Canyon, Old Town Golden, Five Points, and the historic Cole neighborhood in Denver.

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Andy understands the nuances of historic preservation, urban renewal, redevelopment, and community development. As a broker or consultant, Andy has completed a variety of successful projects, including historic properties, affordable housing, infill entitlement, and numerous office, retail, and industrial transactions. Notable clients include McDermott Properties, Pedcor Investments, Blue Margin, United States Senate Sergeant at Arms, Impact Development Fund, Gerrard Development, Levinger Properties, Watermark Residential, and many others.

A longtime civic leader, Andy continues to serve on the City of Fort Collins Urban Renewal Authority Board of Directors where he helps oversee strategic redevelopment partnerships, projects, and policies. He previously served an eight-year term on the City of Fort Collins Planning and Zoning Board, including two years as Chairman. Additionally, Andy previously worked in the public sector as a downtown revitalization planner, and as an economic analyst.

Andy has called Fort Collins home for 30 years and graduated from Colorado State University with a bachelor's degree in economics.

**Panelist | Sarah Crosthwaite, Town of Johnstown Economic Development Office, Economic Development Manager**



Sarah Crosthwaite serves as the economic development manager for the Town of Johnstown. Her role as economic development manager includes establishing and leading all economic development activity for the Town including business retention, expansion, and recruitment. Specific focuses include development of key corridors along I-25, Hwy-60, and Hwy-34 along with the revitalization and expansion of Historic Downtown Johnstown. She is the 2022 recipient of the Economic Development Council of Colorado "Rookie of the Year" award. She is a California native and holds a master's degree in public administration with a focus on local economic development from California State University of San Bernardino and is actively seeking to obtain her CECD designation.

**Panelist | Clay Frickey, City of Fort Collins Urban Renewal Authority, Redevelopment Program Manager, Interim Planning Manager**



Clay Frickey is the redevelopment program manager, focusing on managing the operations of the Urban Renewal Authority. Prior to joining the Urban Renewal Authority, Clay worked in the City of Fort Collins Planning Department. His work included a mix of development review and long-range planning efforts with a focus on affordable housing. Amongst his accomplishments were being the project planner on the largest development in Fort Collins, co-managing the update to the City's Affordable Housing Strategic Plan, and providing strategic direction on the housing component of City Plan. Clay holds a bachelor's degree from University of Denver and a master's degree from Cornell University and is a member of the American Institute of Certified Planners (AICP).

**Panelist | Brendan Hanlon, Colorado State University, VP for University Operations, Chief Financial Officer**



Brendan Hanlon serves as vice president for University Operations and Chief Financial Officer overseeing administrative departments including Facilities Management, Office of Budgets, Business and Financial Services which includes Procurement Services, and Safety and Risk Services with oversight of Environmental Health, Policy Office, Clery Compliance, Risk Management and Insurance, Parking and Transportation, Central Receiving/Mail Services, and the CSU Police Department. Brendan also oversees many University initiatives and programs such as Commitment to Campus and Strategic Partnerships. As CFO, his primary focus is to ensure the integrity of the financial processes and reporting of the University. *(Continued on next page)*

Hanlon most recently served as deputy mayor and chief financial officer for the City and County of Denver. His leadership impacted more than a decade of city budgets, three General Obligation bond programs to fund hundreds of city projects from parks to museums to mobility improvements and supported the establishment and subsequent doubling of the city's first affordable housing fund. Hanlon worked closely with the community and city council to close the city's structural budget gap and led the Budget Office and the Department of Finance during the recovery from the Great Recession and the pandemic while maintaining the city's AAA rating since 2010. He was with the City and County of Denver since 2000.

Hanlon earned a bachelor's degree with a double major in political science and history, and a master's of public affairs with a concentration in public budgeting, from the University of Connecticut.

**Panelist | Mike Scholl, Ayres Associates**



Mike Scholl has over two decades of nationwide planning experience with consultants, community groups, and most recently as economic development manager for the City of Loveland, Colorado.

Through vision and persistence Mike has brought success to many development projects. Mike conceived and managed Loveland's Foundry redevelopment project, which opened in 2019 and won the Governor's Award for 2020 Best Project with New Building, and managed Loveland's Gallery Flats redevelopment project, which was awarded the Governor's Award for best 2015 infill project in Colorado.

Mike's responsibilities with Ayres Associates include research and evaluation of data related to social, housing, economic, population, environmental, and land use trends; developing planning studies and reports; performing plan reviews; preparing permits; researching and analyzing residential and commercial development projects; reviewing and preparing environmental assessments, plans, and documents; and conducting field evaluations and assessments. Mike's specializations are in areas of strategic planning, downtown redevelopment, brownfield remediation, and comprehensive economic development.

Mike received his bachelor's degree in political science from University of Michigan, where he also received his master's degree in both public policy and urban planning.

**Panelist | Kristin Kirkpatrick, Colorado State University, Managing Director, Colorado State University, Spur**



Kristin Kirkpatrick is the managing director for partnerships and advancement at CSU Spur, an initiative of the Colorado State University System. CSU Spur is a new public-facing campus in the heart of Denver, dedicated to educating and inspiring the next generation to tackle global challenges in food, water, and health.

Kristin is the former executive director for Together We Grow, an industry consortium of the largest global interests in food and agriculture. In this role she launched and led a national organization focused on building a diverse and inclusive pipeline of talent to drive the innovation needed to feed the future. She is a skilled connector and future-leaning strategist who believes in the power of collaboration. Kristin's career has been focused on bringing people and organizations together to change the landscape of opportunities, with a particular focus on equity. She has done this work through the lenses of public health, policy advocacy, and community development. Prior to Together We Grow, she helped lead Kimbal Musk's national nonprofit Big Green, leading fundraising, strategy, and program delivery in the school garden space.

Kristin has been an instructor with the Colorado School of Public Health at CSU. She has also served as Chief of Wellness Planning for Bellissimo Development Inc. and the award-winning Bucking Horse and Jessup Farm projects. Kristin earned a bachelor's in health and exercise science from Colorado State and a master's in urban and regional planning from the University of Colorado.