



Cleveland

MAKE A LOCAL IMPACT

2023

Sponsorship Opportunities



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INVEST IN ULI

SHOW YOUR SUPPORT FOR THE ULI MISSION

What We Do

1. Thoughtful, detailed programming that convenes leaders & decision makers in the real estate industry and beyond, & provides useful take home value
2. Exploration of the most important issues impacting land use today including infrastructure, access to capital, regional growth, public-private partnerships, and sustainability, among others
3. Association with a strong real estate organization that crosses all disciplines, sectors and product types throughout the Northeast Ohio region
4. A professional staff that makes sure you get the most out of your investment in the district council

Why We Do It: The Mission

The mission of the Urban Land Institute is to shape the future of the built environment for transformative impact in communities worldwide. At a local level, ULI Cleveland brings together a thriving and dedicated multi-disciplinary community of professionals that deliver market based, innovative and implementable solutions throughout the state of Ohio.

How We Do It

- »» Unbeatable Programming: First looks and behind-the-scenes site tours to monthly breakfast meetings & happy hours for members.
- »» Real Estate Diversity Initiative (REDI): The Real Estate Diversity Initiative (REDI) is a comprehensive real estate development training and mentorship program for

people of color, women, and LGBTQ+ individuals. The curriculum covers the spectrum of the real estate development process.

»» Multidisciplinary Networking: Our members are developers, brokers, bankers, financiers, attorneys, architects, engineers, designers, academics, nonprofit partners, and government leaders. ULI is over 43,000 members strong. We are one ULI. Once a member, you have access to events and resources from your local district council here in Cleveland to all others around the country and globe. ULI travels with you.

»» UrbanPlan: ULI Cleveland hosts UrbanPlan workshops to help participants understand the relationship among community growth, development, and economic vitality. Our members act as facilitators for the course and we are continuing to grow the program across the region.

»» Women's Leadership Initiative (WLI): Launched in the spring of 2017, WLI Cleveland brings together female members in intimate round tables to discuss best practices in land use and to promote and grow women as leaders in the real estate industry.

»» Technical Assistance Panels: Members can serve as panelists for these one- to two-day work sessions that address land use challenges requiring local knowledge to resolve. An objective team of seasoned professionals forms the panel, and its recommendations often build upon the community's existing accomplishments. As always, the outcome is of the high quality for which ULI is known.

District Council Leadership

District Council Chair

Cathryn Greenwald - Thompson Hine LLP

Chair for Mission Advancement

Paul Beegan - Beegan Architectural Design

Treasurer

Kristina Fronczek - RSM US LLP

Programs Committee

Jack Newton - GBX Group

Membership & Sponsorship Committee

Dave Mader - First Chicago Title

Rank Dawson - Boyd Watterson Asset Management

Outreach Committee

Anthony Whitfield - Milestone Partners

Adam Saurwein - Benesch Friedlander Coplan & Aronoff

Young Leaders Committee

Alex Smith - Colliers International

Rachael Price - GBX Group

Women's Leadership Initiative

Lindsay Tomins - PwC

Erin Ryan - Rycon Construction, Inc.

Regional Product Council

Jason Heffelmire, PE - Osborn Engineering

Governance Board

Steve Ross, Chair - CBRE, Inc.

Mackenzie Makepeace- The Max Collaborative

Adrian Byrne - Lund Byrne Association

Linda Striefsky - Thompson Hine LLP

Greg Ward - Huntington Bank



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EVENT SPECIFIC SPONSORSHIP

Annual Finance Panel

Celebrating our 13th year, **ULI Cleveland's Annual Finance Panel** has grown to host over 100 real estate professionals from across the region, providing attendees with exclusive content and networking opportunities. Below are ways for your organization to be involved with our upcoming event, coming up in November 2022.



Cocktail Sponsor / \$750

Speaking Opportunity:

- Introduction of the Keynote presentation

Marketing Opportunity:

- Recognition throughout the event including acknowledgement at the Podium
- Company logo on all print and digital media for this event
- Opportunity to setup marketing collateral in networking lobby
- Opportunity for a full-page ad in attendee handout

Attendance Opportunity:

- Six (6) tickets to the 2022 event
- Two (2) invitations to attend a post event dinner with panelists



Panel Sponsor / \$500

Marketing Opportunity:

- Recognition throughout the event
- Company logo on all print and digital media for this event
- Opportunity for a half-page ad in attendee handout

Attendance Opportunity:

- Four (4) tickets to the 2022 event
- One (1) invitation to attend a post event dinner with panelists



Finance Sponsor / \$250

Marketing Opportunity:

- Recognition throughout the event
- Company logo on all print and digital media for this event
- Opportunity for a quarter-page ad in attendee handout

Attendance Opportunity:

- Two (2) tickets to the 2022 event
- One (1) invitation to attend a post event dinner with panelists



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