

Andy Lucas

Andy Lucas joined Beauxwright as a principal in 2016 and is involved in all aspects of the firm's development strategy and execution. He brings more than 18 years of experience in principal investment, credit analysis, asset management, and structured finance. During his time at Beauxwright, the firm has developed over 2,700 residential units and 3.1MM SF in new construction activity representing over \$700MM in value.

Prior to joining Beauxwright, Andy served as CFO of an energy efficiency startup targeting LED lighting retrofits for property owners and founding principal of a private investment management and real estate advisory business. Before that, as a vice president at Wells Fargo Commercial Real Estate, Andy sourced, underwrote and closed over \$750 million in secured and unsecured commercial real estate originations for opportunistic clients in both Washington, D.C., and Austin, Texas, where he managed the commercial real estate office. His role required relationship management, internal sponsor analysis and reporting on \$500 million in existing credit exposure.

Andy began his career as a global capital markets and investment banking analyst with Banc of America Securities, LLC, where he focused on residential mortgage-backed securitization.

He earned his B.B.A. degree in finance from James Madison University, where he graduated summa cum laude. Andy serves on the ULI Charlotte Programs Committee, is an active member of the Elizabeth Neighborhood Land Use Committee, and is a licensed real estate broker in North Carolina. He lives in Charlotte with his wife and two daughters.

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