



**AJ Jackson**

**President**

**LEO Impact Capital**

*a JBG SMITH Company*

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Brian Allan Jackson (AJ) is the President of [LEO Impact Capital](#), an investment management platform that acquires, operates and invest in workforce housing using an Impact Framework to improve financial well-being for residents and deliver financial returns for investors. LEO's business lines include investments (debt & equity), asset management, and advisory services. LEO is a subsidiary of JBG SMITH (NYSE:JBGS).

AJ joined JBG SMITH as Executive Vice President for Social Impact Investing and built the [Washington Housing Initiative](#), an innovative, market-driven approach to preserve and create affordable workforce housing. In that role, he led the formation of the Impact Pool, an investment platform that has provided capital for the preservation of more than \$1 billion of affordable workforce housing. AJ is a member of JBG SMITH's Investment Committee and its Sustainability Committee.

Prior to joining JBG SMITH, AJ was a Managing Partner with EYA, LLC, a Washington, DC area urban infill development company. He led EYA's participation in more than one billion dollars of double and triple bottom line real estate developments.

Earlier in his career, AJ served as Chief of Staff to the Administrator of the U.S. General Services Administration (GSA) and on the staff of the Budget Committee in the U.S. House of Representatives.

AJ serves on the Advisory Board of [Center Creek Capital Group](#), a mission-oriented housing investment and development firm. He also serves on the Board of [Up For Growth](#), a national, cross-sector member network committed to solving the housing shortage and affordability crisis through data-driven research and evidence-based policy. AJ is a Trustee of the Urban Land Institute and Chair of the Advisory Board of ULI's [Randall Lewis Center for Sustainability in Real Estate](#).

AJ was honored as a Minority Business Leader by the Washington Business Journal. He is a Trustee of the Federal City Council and past president and a life director of the Maryland Building Industry Association. AJ earned a BA with Honors in economics from the University of Alabama and an MBA with Distinction from the Harvard Business School.